



Interoffice Memorandum

March 12, 2020

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From: *Car* Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y20-729-RM, Orange County Internal
Operations Centre I Restrooms Renovations

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-729-RM, Orange County Internal Operations Centre I Restrooms Renovations, to the low responsive and responsible bidder, R L Burns, Inc. in the total contract award amount of \$164,274.

PROCUREMENT:

Work under this contract includes all labor, materials, and equipment necessary for the renovation of all existing restrooms at the Internal Operations Centre I. Work includes replacing aging fixtures, partitions, counter tops and lightning. The project is located in District 3.

FUNDING:

Funding is available in account number 1023 043 0263 3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Seven bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by R L Burns, Inc. is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and R L Burns, Inc. has been determined to be responsible. Therefore, award is recommended to R L Burns, Inc.

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Award of Invitation for Bids Y20-729-RM, Orange County Internal
Operations Centre I Restrooms Renovations

Bids Received

R L Burns, Inc.	\$164,274.00
Yovaish Construction Services, Inc.	\$174,772.00
Boulevard Constructors Corp.	\$198,407.00
APD Construction, LLC	\$205,205.68
CIC Construction Group USA, LLC	\$221,110.00
Sloan Builders, Inc.	\$223,000.00
S.A. Casey Construction, Inc.	\$236,000.00



BUSINESS DEVELOPMENT DIVISION

April 8, 2020

TO: Rolando Melo, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division *DW*

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y20-729-RM / Orange County Internal Operations Centre I Restrooms Renovations – Base Bid Plus Additive #1**

The Business Development Division evaluated the three lowest bids of the seven bids submitted for this project. Two of the bidders were Orange County certified Minority/Women Business Enterprises. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 40 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Orange County Minority/Women Business Enterprise firm R L Burns, Inc., is bidding as a prime. Therefore, R L Burns, Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. R L Burns, Inc. reported self-performing 10.73%. They reported 25.18% other M/WBE participation in their bid and met the M/WBE participation goal. Please note the following certified M/WBE participation:

Mbe-am	D & R Cabinetry & Millwork, Inc.	\$19,850.00
Mbe-afam	Associated Cost Engineers Of Delaware, Inc.	\$6,714.00
Mbe-hf	PPC Professional Services, Inc.	\$4,864.00
Mbe-afam	R L Burns, Inc.	\$17,660.16
Mbe-hm	M & M Electric of Central Florida, Inc.	\$10,000.00
Total M/WBE Participation		\$59,088.16 (35.91%)

The second low bid, submitted by Yovaish Construction Services, Inc., did not achieve good faith effort documentation. While the second low bidder reported \$27,250 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

Sheena Ferguson

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The third low bid, submitted by Boulevard Contractors Corp., met the M/WBE participation goal and reported 32.21% M/WBE participation in their bid.

None of the bids met the M/WBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON - BASE BID PLUS ADDITIVE #1

Y20-729-RM / Orange County Internal Operations Centre I Restrooms Renovations

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self-performing (Goal 51%)	% Sub-contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	EEO % M / W
Low Bid	R L Burns, Inc. [mbe-afam]	\$164,545.74	\$17,660.16	\$41,428.00	10.73%	25.18%	35.91%	na			50/10
2nd Low	Yovaish Construction Services, Inc.	\$174,772.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	no	\$10,226.26	6.21%	25/0
3rd Low	Boulevard Contractors Corp.	\$199,907.00	\$0.00	\$64,400.00	0.00%	32.21%	32.21%	na	\$35,361.26	21.49%	11/44
4th Low	APD Construction, LLC [mbe-hm]	\$205,480.68	\$79,154.17	\$71,258.00	38.52%	34.68%	73.20%	na	\$40,934.94	24.88%	100/0
5th Low	Sloan Builders, Inc.	\$224,000.00	\$0.00	\$54,850.00	0.00%	24.49%	24.49%	no	\$59,454.26	36.13%	20/0
6th Low	CIC Construction Group USA, LLC	\$230,110.00	\$0.00	\$72,056.00	0.00%	31.31%	31.31%	na	\$65,564.26	39.85%	57/14
7th Low	S.A. Casey Construction, Inc.	\$237,100.00	\$0.00	\$69,400.00	0.00%	29.27%	29.27%	na	\$72,554.26	44.09%	23/9