#### 2025-\_-<u>RESOLUTION</u>

WHEREAS, the ORANGE COUNTY HOUSING FINANCE AUTHORITY (the "Authority") was created pursuant to Ordinance 78-18, codified in the Code of Orange County at Section 2-151 *et seq*; and

WHEREAS, the Tax Equity and Fiscal Responsibility Act of 1982 ("TEFRA") has created a requirement that all industrial development bonds issued after December 31, 1982, for the purpose of financing multifamily housing developments require approval by the Authority, and each governmental unit having jurisdiction over the area in which the bond financed facility is located; and

WHEREAS, such approval is to be given after a public hearing for which reasonable notice has been given; and

WHEREAS, the Authority is contemplating the issuance of up to \$47,000,000 in one or more series of Orange County Housing Finance Authority Multifamily Housing Revenue Bonds, Series [to be designated] (Valencia Trace Apartments) (the "Bonds"), the proceeds of which would finance the acquisition and rehabilitation of a residential rental project to be owned by Valencia Trace (FL) Owner LP, for persons of low, middle and moderate income (the "Project").

#### **PROJECT/LOCATION**

# NUMBER OF UNITS

229

Valencia Trace Apartments 101 Grande Valencia Drive Orlando, Florida 32825

WHEREAS, a public hearing was held at 10:00 A.M. on Thursday, January 2, 2025, with regard to financing this qualified housing development, at the place and time described in the Notice of Public Hearing attached hereto as Exhibit A, which Notice was published at least 7 days in advance of the hearing date in a newspaper of general circulation in Orange County; and

WHEREAS, the Authority has presented the issue in the aggregate principal amount set forth above for approval to the Board of County Commissioners of Orange County;

# THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF ORANGE COUNTY:

**SECTION 1.** <u>Authority</u>. This Resolution is adopted pursuant to the Constitution of the State of Florida, Chapters 125 and 166, <u>Florida Statutes</u>, and other applicable provisions of law.

SECTION 2. Findings. The Board hereby finds, determines and declares as follows:

The Board is the elected legislative body of Orange County and has jurisdiction over the Project located in Orlando, Orange County, Florida.

**SECTION 3.** <u>Approval</u>. For the purpose of Section 147(f) of the Internal Revenue Code of 1986, as amended (the "Code"), the Board hereby approves the issuance of the Bonds to finance the Project, acknowledging, however, that the Bonds will not be issued until the Authority gives its final approval to the issuance of the Bonds.

**SECTION 4.** <u>Limited Approval</u>. The approval given herein shall be solely for the purpose of satisfying the requirements of Section 147(f) of the Code and shall not be construed as (i) an endorsement of the creditworthiness of the Borrower or the financial viability of the Project, (ii) a recommendation to any prospective purchaser to purchase the Bonds, (iii) an evaluation of the likelihood of the repayment of the debt service on the Bonds, or (iv) approval of any rezoning application or approval or acquiescence to the alteration of existing zoning or land use or approval for any regulatory permit relating to the Project, or creating any vested right with respect to any land use regulations, and the Board shall not be construed by virtue of its adoption of this Resolution to have made any such endorsement, finding or recommendation or to have waived, or be estopped from asserting, any rights or responsibilities it may have in that regard. Further, the approval by the Board of the issuance of the Bonds by the Authority shall not be construed to obligate the County to incur any liability, pecuniary or otherwise, in connection with either the issuance of the Bonds or the acquisition and construction of the Project, and the Authority shall so provide in the financing documents setting forth the details of the Bonds.

[remainder of page intentionally left blank]

**SECTION 5.** <u>Effective Date</u>. This Resolution shall become effective immediately upon its passage.

PASSED AND ADOPTED this \_\_\_\_\_<sup>th</sup> day of January, 2025.

# ORANGE COUNTY, FLORIDA

By: Board of County Commissioners

By:\_\_

Jerry L. Demings Orange County Mayor

Attest: Phil Diamond, CPA, Orange County Comptroller as Clerk of the Board of County Commissioners

By:\_\_

Deputy Clerk

#### EXHIBIT A

## NOTICE OF PUBLIC HEARING ORANGE COUNTY HOUSING FINANCE AUTHORITY RESIDENTIAL RENTAL PROJECTS

Notice is hereby given that the Orange County Housing Finance Authority (the "Authority") will conduct a public hearing concerning the proposed issuance by the Authority of its not to exceed \$47,000,000 Multifamily Housing Revenue Bonds, Series [to be designated] (Valencia Trace Apartments) (the "Bonds"). The proceeds of the Bonds would be used to finance the acquisition and rehabilitation of the residential rental project listed below for persons of low, middle and moderate income:

<b>PROJECT/LOCATION</b>	NO. OF UNITS	OWNER
Valencia Trace Apartments	229	Valencia Trace (FL) Owner LP
101 Grande Valencia Drive Orlando, Florida 32825		

The public hearing will be held at the following time and location:

TIME AND DATE

10:00 A.M. Thursday, January 2, 2025 LOCATION Orange County Administration Center 3rd Floor, Conference Room Legal "A" 201 South Rosalind Avenue Orlando, Florida 32801

Interested persons are invited to submit written comments or present oral comments at the hearing regarding the proposed issuance of the Bonds. Written comments should be received by the Authority on or before Monday, December 30, 2024. Oral comments will be limited to no more than 3 minutes per person. Written comments or notice of intent to present oral comments should be directed to:

Orange County Housing Finance Authority 2211 E. Hillcrest Street Orlando, Florida 32803 Attention: Executive Director

Section 286.0105, Florida Statutes, states that if a person decides to appeal any decision made by a board, agency, or commission with respect to any matter considered at a meeting or hearing, he or she will need a record of the proceedings, and that, for such purpose, he or she may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based.

La Sección 286.0105 de los Estatutos de la Florida establece que si una persona decide apelar cualquier decisión tomada por una junta, agencia o comisión con respecto a cualquier asunto considerado en una reunión o audiencia, necesitará un registro de los procedimientos y que, para tal fin, es posible que deba asegurarse de que se haga un registro literal de los procedimientos. cuyo expediente incluye los testimonios y las pruebas en que se basará la apelación.

Seksyon 286.0105, Lwa Florida, deklare ke si yon moun deside fè apèl kont nenpòt desizyon ki te pran pa yon tablo, ajans, oswa komisyon ki gen rapò ak nenpòt pwoblèm konsidere nan yon reyinyon oswa yon odyans, li pral bezwen yon dosye sou pwosedi yo, e ke, pou rezon sa yo, li ka bezwen asire ke yon dosye vèbal nan pwosedi yo fèt, ki dosye gen ladan temwayaj ak prèv ki montre apèl la dwe baze.

Orange County does not discriminate on the basis of race, color, national origin, sex, age, religion, disability or family status. Those with questions or concerns about nondiscrimination, those requiring special assistance under the Americans with Disabilities Act (ADA), and those requiring language assistance (free of charge) should contact the Title VI/Nondiscrimination Coordinator at <u>access@ocfl.net</u> or by calling 3-1-1 (407-836-3111).

If you are hearing or speech impaired, you may reach the phone numbers above by dialing 711.

El Condado de Orange no discrimina por motivos de raza, color, origen nacional, sexo, edad, religión, discapacidad o situación familiar. Aquellos que tengan preguntas o inquietudes sobre la no discriminación, aquellos que requieran asistencia especial según la Ley de Estadounidenses con Discapacidades (ADA) y aquellos que requieran asistencia lingüística (gratuita) deben comunicarse con el Coordinador de No Discriminación/Título VI en <u>access@ocfl.net</u> o llamando 3-1-1 (407-836-3111).

Si tiene problemas de audición o del habla, puede comunicarse con los números de teléfono anteriores marcando 711.

Orange County pa fè diskriminasyon sou baz ras, koulè, orijin nasyonal, sèks, laj, relijyon, andikap oswa sitiyasyon fanmi. Moun ki gen kesyon oswa enkyetid konsènan non diskriminasyon, moun ki bezwen asistans espesyal dapre Lwa Ameriken andikape yo (ADA), ak moun ki bezwen asistans nan lang (gratis) ta dwe kontakte Kowòdonatè Tit VI/Nondiscrimination nan <u>access@ocfl.net</u> oswa lè yo rele 3-1-1 (407-836-3111).

Si w gen pwoblèm pou tande oswa pou w pale, ou ka kontakte nimewo telefòn ki anwo yo lè w konpoze 711.

# ATTACHMENT 'A'

Project Description and Location Map

# **Project Description**

Built in 2003, Valencia Trace is a 229-unit family LIHTC community. The address of the subject property is 101 Grande Valencia Drive, Orlando, Florida 32825. The property spans 14.89 acres / 647,574 square feet and is zoned as a Multiple-Family Dwelling District (R-3). Constructed with a wood-frame design, it includes 24 one-bedroom units, 96 two-bedroom units, 84 three-bedroom units, 23 four-bedroom units. All units are set aside at 60% AMI. Current rental rates are: \$1,016 for one-bedroom units, \$1,225 for two-bedroom units, \$1,424 for three-bedroom units, and \$1,588 for four-bedroom units. Current occupancy is 97.8%. Amenities include a swimming pool, clubhouse, playground, and fitness center. The anticipated closing date for this project is July 1<sup>st</sup>, 2025.

Valencia Trace Apartments is located in Zone R-3, Multiple-Family Dwelling District. Permitted uses within this zoning district primarily include a variety of residential uses, including multifamily apartments. Existing buildings meet zoning requirements. The proposed construction scope of work will not add or change the footprint of existing buildings and will continue to comply with zoning requirements.

# Proposed Rehab Scope

Planned interior unit upgrades include new LVP flooring in all rooms, new cabinet fronts, countertops, kitchen appliances, plumbing and electrical fixtures, paint, hot water heaters, and split systems. 5% of units will be upgraded to UFAS accessibility standards and 2% of units will have audiovisual upgrades. Exterior building upgrades include new roofs, soffits, siding and gutter repairs, exterior paint, brick repairs, and stair repairs. Site work includes accessibility upgrades for path of travel, pool, volleyball, tennis court upgrades, and restriping / sealcoating of parking lot and driveways. The leasing office, service coordination space, fitness center, and manager's unit will also be modernized as part of the planned construction scope.



#### **Elected Officials:**

County Commissioner State Senate State Representative School Board Representative US Representative Orange County Property Appraiser Mayra Uribe - District 3 Linda Stewart Johanna López Maria Salamanca Maxwell Alejandro Frost Amy Mercado

# **ATTACHMENT 'B'**

# **Related Financials**

# 14. Proposed Financing Plan

Valencia Trace will be financed mainly by tax-exempt bonds and 4% tax credits. We anticipate that PNC Bank will provide a \$29,680,000 permanent loan under the Freddie Mac Tax-Exempt Loan (TEL) program. The loan will be underwritten to the lesser of 1.15 debt service coverage or 90% loan to value, with an 18-year term and 40-year amortization, At this time the lender estimates the interest rate will be 5.75% based on current market conditions.). The Freddie TEL will be non-recourse with standard carve-outs.

During the construction period, the tax credit equity will be bridged by a Tax-Exempt Bridge Loan in the amount of \$17,320,000 which will be a direct purchase of OCHFA's bonds by PNC. PNC will also provide an additional \$7,000,000 taxable loan to bridge additional equity beyond the bond request.

Since the bonds will be private placed, no rating agency, underwriter, or placement agent is required. We anticipate that CSG Advisors will act as the transaction financial advisor per OCHFA guidelines.

Bondholder affiliation with Borrower and/or proposed tax credit investor and "Program Investment" for Internal Code section 148: The bondholder has no affiliation to the Borrower so this section will not apply to the transaction.

We anticipate generating \$29,487,609 in equity funding through the sale of 4% Low Income Housing Tax Credits. The pay-in schedule is projected as follows: 15%/\$4,423,141 at closing, 84%/\$24,769,591 at Stabilization, and 1%/\$294,876 at 8609s. The partnership with the tax credit investor will require standard recapture, completion, and operating deficit guaranties.

Lastly, due to the related party between the seller and buyer, we are able to contribute a Seller Note as an additional source of funds along with Deferred Developer Fee to fill any remaining funding gap. This amount is subject to change but we currently estimate it will be \$9,084,280. The Deferred Developer Fee and Seller Note will be paid from residual cash flow and subordinate in payment and lien position to the Tax-Exempt Bonds.

The pro forma included with this application provides additional detail on the financing plan and soft commitment letters have been included for the PNC Freddie TEL, bridge, and construction loans being proposed.

# 16. Development Budget

### Sources and Uses:

Total development costs are \$82,107,838 and we are requesting \$47,000,000 of volume cap, which includes a \$29,680,000 permanent tax-exempt loan (Freddie TEL) and \$17,320,00 in short term bonds. See below Sources and Uses and following section for full development budget breakdown.

Sources & Uses		Total Dev Costs	Per Unit
Hard Debt		29,680,000	129,607
Soft Debt - Seller Note		9,084,280	39,669
Federal Equity	(At \$0.89)	29,487,609	128,767
State Equity		-	-
GP Equity		100	0
Grants		-	-
Existing Reserves		-	-
Accrued Interest		910,321	3,975
Cash From Operations		3,380,058	14,760
Deferred Developer Fee	5.00%	9,565,471	41,771
Total Sources		82,107,838	358,550
Acquisition		44,200,000	193,013
Construction Contract		15,464,206	67,529
Hard Costs Outside Contract		100,000	437
Hard Cost Contingency		1,370,173	5,983
Financing		6,243,597	27,265
Soft Costs		3,274,549	14,299
Reserves		826,900	3,611
Developer Fee - 18%		10,628,413	46,412
Total Uses		82,107,838	358,550

# Detailed Development Budget:

Development Budget	Total Budgeted Costs	\$ Per Sq. Ft.	\$ Per Unit
Land Value	3,900,000	15.92	17,031
Building Value	40,100,000	163.73	175,109
Closing Costs	200,000	0,82	873
Total Acquisition Costs	44,200,000	180	193,013
Sitework		-	-
Structures	12,019,060	49.07	52,485
General Requirements - 6.00%	721,144	2.94	3,149
Contractor Overhead - 2.00%	240,381	0.98	1,050
Contractor Profit - 6.00%	721,144	2.94	3,149
Payment & Performance Bond	192,305	0.79	840
Builder's Risk Insurance	200,000	0.82	873
Timing/Estimating Contingency	1,370,173	5,59	5,983
Total Construction Contract Costs	15,464,206	63	67,529
FF&E (Outside Contract)	100,000	0.41	437
Hard Costs Outside Contract #1		-	-
Hard Costs Outside Contract #2		-	-
Total Hard Costs (Outside Contract)	100,000	0	437
Hard Cost Contingency	1,370,173	5,59	5,983
Total Hard Costs	16,934,379	69	73,949
Architectural Design	218,400	0.89	954
Architectural Supervision	54,600	0.22	238
Survey	30,000	0.12	131
Environmental	40,000	0.16	175
Lender - Inpsecting Architect	20,000	0.08	87
Permits	150,000	0.61	655
Consulting Fee (Hana Eskra)	75,000	0.31	328
Soft Cost Contingency	600,000	2.04	2,183
Lender Legal Costs Paid by Applicant	000,000	-	2,100
Owner's Legal	125,000	0.51	546
Accounting and Cost Certification	20,000	0.08	87
Appraisal	7,500	0.03	33
Relocation	1,442,929	5.89	6,301
Tax Credit Application Fees	3,000	0.03	13
FHFC Administration Fee	214,466	0.88	937
Compliance Monitoring Fee	143,654	0.59	627
First Housing CUR Fees	30,000	0.00	131
Construction Management Fee	200,000	0.12	873
Total Soft Costs	1	13	14,299
1. Permanent Mortgage - Construction Interest		7.55	8,073
2. Seller Note - Construction Interest		3.72	3,975
3. TE Bridge - Construction Interest		7.06	7,546
4. Taxable Bridge - Construction Interest		1.69	1,809
Origination Fee	365,305	1.49	1,595
Bond Issuer Fees	235,000	0.96	1,026
Construction Lender Legal	and a state of the second s	0.31	328
Total Const. Interest and Fees	5,576,797	23	24,353
Loan Origination Fee		1.21	1,296
Perm Lender Legal	65,000	0.27	284
Bond Counsel	75,000	0.31	328
Bond Transaction costs		0,82	873
Due Diligence/Cost Deposit		0,12	131
Total Permanent Financing Costs		3	2,912
Operating Reserve (3.0 Months)		3,38	3,611
Total Reserve Costs		3	3,611
Sub Total Residential Costs	71,479,425	292	312,137
Developer Fee	10,628,413	43.40	46,412
		335	

# **19.** Tax-Exempt Bond Financing

April Housing is committed to preserving its portfolio of existing affordable housing and taxexempt bonds are one of the most effective preservation tools available. Our goal is to maintain affordability in the long term and continue to provide high quality housing and resident services at below-market rents.

The project involves a very substantial rehabilitation budget and long-term affordability benefit and tax-exempt bonds provide the financing and associated 4% LIHTCs to achieve this.

It is important to note that the Valencia Trace project is not seeking any competitive state or local financing, which we understand is highly limited. The sponsor-provided seller note is being used to bridge any remaining funding gap in the project. An allocation of tax-exempt volume cap to this project will leverage federal funding allocated to the HFA for substantial benefit to the public and progress towards achieving the County's objectives. We look forward to partnering with OCHFA to preserve and modernize this affordable housing community which is an important asset to the community.

# **ATTACHMENT 'C'**

# Proforma

# 17. Pro Forma Operating Statements

The unit mix, budget, and long-term projections for this project are included in this section below.

Regarding bond interest rates, we anticipate that the project will maintain feasibility regardless of the interest rate by either increasing the Deferred Developer Fee or Seller Note, both of which are sources controlled by April Housing. The projected interest rate of 5.75% reflects current conditions but the project could absorb a higher rate if the applicable index (10-year treasury note) was to increase between now and closing. In the interest of showing conservative assumptions, this pro forma reflects 2% income growth and 3% expense growth in the long term.

🎡 April Housing

# Valencia Trace - Projections

Sale Yr.	<u>Year 17</u> 2041	5,009,347	41,940	5,051,287	63,262	15,147	78,409	5,129,696	(252,564)	4,877,132	129,787	285,666	617,167	231,531	118,431	422,112	195,085	68,700	2,068,480	2,808,652	1,897,933	1,897,933	910,720
	<u>Year 16</u> 2040	4,911,124	41,118	4,952,242		14,850	76,872			4,781,502	126,006	277,346	599,191	224,787	114,982	409,818	191,260	68,700	2,012,090	2,769,411	1,897,933	1,897,933	871,479
	Year 15 2039	4,814,828	40,311	4,855,139	60,806	14,559	75,365	4,930,504	(242,757)	4,687,747	122,336	269,268	581,739	218,240	111,633	397,882	187,510	68,700	1,957,307	2,730,440	1,897,933	1,897,933	832,507
	<u>Year 14</u> 2038	4,720,419	39,521	4,759,940	59,613	14,273	73,887	4,833,827	(237,997)	4,595,830	118,773	261,425	564,795	211,884	108,382	386,293	183,833	68,700	1,904,084	2,691,746	1,897,933	1,897,933	793,814
	<u>Year 13</u> 2037	4,627,862	38,746	4,666,608	58,445	13,994	72,438	4,739,046	(233,330)	4,505,716	115,314	253,811	548,345	205,712	105,225	375,041	180,229	68,700	1,852,376	2,653,340	1,897,933	1,897,933	755,407
	Year 12 2036	4,537,120	37,986	4,575,106	57,299	13,719	71,018	4,646,124	(228,755)	4,417,369	111,955	246,418	532,373	199,721	102,160	364,118	176,695	68,700	1,802,140	2,615,229	1,897,933	1,897,933	717,296
	<u>Year 11</u> 2035	4,448,157	37,242	4,485,398	56,175	13,450	69,625	4,555,023	(224,270)	4,330,754	108,694	239,241	516,867	193,903	99,185	353,513	173,230	68,700	1,753,333	2,577,420	1,897,933	1,897,933	679,488
	<u>Year 10</u> 2034	4,360,938	36,511	4,397,449	55,074	13,186	68,260	4,465,709	(219,872)	4,245,837	105,528	232,273	501,813	188,256	96,296	343,216	169,833	68,700	1,705,915	2,539,922	1,897,933	1,897,933	641,989
	<u>Year 9</u> 2033	4,275,429	35,795	4,311,225	53,994	12,928	66,922	4,378,146	(215,561)	4,162,585	102,455	225,508	487,197	182,773	93,491	333,219	166,503	68,700	1,659,846	2,502,739	1,897,933	1,897,933	604,807
	<u>Year 8</u> 2032	4,191,597	35,094	4,226,691	52,935	12,674	62,609	4,292,300	(211,335)	4,080,966	99,471	218,939	473,007	177,449	90,768	323,514	163,239	68,700	1,615,087	2,465,879	1,897,933	1,897,933	567,947
	<u>Year 7</u> 2031	4,109,409	34,405	4,143,815	51,897	12,426	64,323	4,208,138	(207,191)	4,000,947	96,573	212,562	459,230	172,281	88,124	314,091	160,038	68,700	1,571,600	2,429,347	1,897,933	1,897,933	531,414
	<u>Year 6</u> 2030	4,028,833	33,731	4,062,563	50,879	12,182	63,062	4,125,625	(203,128)	3,922,497	93,761	206,371	445,854	167,263	85,557	304,943	156,900	68,700	1,529,349	2,393,147	1,897,933	1,897,933	495,215
	<u>Year 5</u> 2029	3,949,836	33,069	3,982,905	49,882	11,943	61,825	4,044,730	(199,145)	3,845,585	91,030	200,361	432,868	162,391	83,065	296,061	153,823	68,700	1,488,300	2,357,286	1,897,933	1,897,933	459,353
	<u>Year 4</u> 2028	3,872,388	32,421	3,904,809	48,904	11,709	60,613	3,965,422	(195,240)	3,770,182	88,378	194,525	420,260	157,661	80,646	287,438	150,807	68,700	1,448,416	2,321,765	1,897,933	1,897,933	423,833
Stabilization	<u>Year 3</u> 2027	3,796,459	31,785	3,828,244	47,945	11,480	59,424	3,887,669	(191,412)	3,696,256	85,804	188,859	408,020	153,069	78,297	279,066	147,850	68,700	1,409,666	2,286,591	1,897,933	1,897,933	388,658
*	<u>Year 2</u> 2026	3,722,019	31,162	3,753,181	47,005	11,255	58,259	3,811,440	(187,659)	3,623,781	83,305	183,358	396,136	148,611	76,017	270,938	144,951	68,700	1,372,016	2,251,765	790,805	790,805	1,460,960
	<u>Year 1</u> 2025	1,829,518	15,317	1,844,835	23,105	5,532	28,637	1,873,472	(92,242)	1,781,230	40,550	89,253	192,826	72,339	37,002	131,884	71,249	34,444	669,547	1,111,683	•		1,111,683
		2%	2%		2%	2%			2%		3%	3%	3%	3%	3%	3%	4%	%0			tizing		
						ļ															Amortizing		
		LIHTC	Exempt	Gross Potential Rent	NSF/Late Fees/Pet Fees	Misc. Income	Total Other Income	Gross Income	Vacancy	Effective Gross Income	Administration	Utilities	Payroll	Repairs and Maintenance	Contract Services	Insurance	Management Fee %	Replacement Reserves	Total Operating Expenses	ION	Loan 1 - Debt Service	Total Debt Service	Cash Flow

# **ATTACHMENT 'D'**

Financial Advisor's Summary of Sales Method



Atlanta • Los Angeles • New York • San Francisco

## MEMORANDUM

то:	Frantz Dutes, Executive Director
FROM:	David Jones, CSG Advisors
SUBJECT:	Orange County Housing Finance Authority Multifamily Housing Revenue Bonds (Valencia Trace Apartments)
DATE:	December 4, 2024

CSG Advisors serves as Financial Advisor to the Orange County Housing Finance Authority in connection with multifamily debt issues. In that capacity we are asked to comment on proposed multifamily debt issues under certain circumstances prior to submitting the TEFRA approval request to Orange County.

#### **Summary Description**

The applicant for Valencia Trace Apartments is Valencia Trace (FL) Owner LP. The primary contact person for Valencia Trace Apartments is Ben Kurzius of April Housing; a privately held real estate development and investment company headquartered in Los Angeles, California. Formed in 2022 as a portfolio company of Blackstone Real Estate Investment Trust, Inc., April Housing has become a leading owner and operator of affordable housing across the United States, with a portfolio of over 80,000 LIHTC apartments. While the company itself was recently established, members of April Housing's leadership team have significant experience with developing, financing, and preserving affordable housing throughout the state of Florida.

Valencia Trace is an existing 229-unit multifamily LIHTC apartment complex spanning 14.89 acres of land at 101 Grande Valencia Drive, Orlando, Florida in Orange County. The sponsor has proposed that Orange County Housing Finance Authority issue up to \$47,000,000 of multifamily housing revenue bonds for a substantial rehabilitation and resyndication of the property.

In accordance with the tax-exempt bond requirements, a minimum of 40% of the rental units will be set aside for rental to persons or families with household incomes of 60% or less of the Area Median Income. The rent levels are expected to be set such that all units will be rented at 60% or less of the Area Median Income (AMI). It is expected that the development will contain 24 one-bedroom units, 97 two-bedroom units, 84 three-bedroom units, and 24 four-bedroom units.

The tax-exempt mortgage revenue bonds are expected to be issued in the not-to-exceed amount of \$47,000,000. The tax-exempt bonds are expected to be privately placed with PNC Bank, who will provide permanent debt under the Freddie Mac Tax-Exempt Loan (TEL) program as well as construction phase debt. The bonds are not expected to be rated by any rating agency.

Orange County Housing Finance Authority Multifamily Housing Revenue Bonds (Valencia Trace)

The sources of funds for this development including permanent sources of funds anticipate the following financing sources:

- (a) First-mortgage tax-exempt loan of \$29,680,000\* as permanent bonds held by PNC Bank,
- (b) Federal tax credit equity in the expected amount of \$29,487,609\*,
- (c) Deferred developer fees in the expected amount of \$9,565,471,
- (d) Seller note of \$9,084,280,
- (e) Cash from operations of \$3,380,057,
- (f) Accrued interest of \$910,321, and
- (g) General partner equity of \$100.

The proposed financing plan after converting to permanent financing anticipates acquisition and rehab costs, financing, construction interest and other development costs currently expected to total approximately \$82,107,838.

\*During construction and prior to conversion and receipt of the full amount of federal tax credit equity, tax-exempt and taxable bridge loans from PNC Bank are expected in the amount of \$17,320,000 and \$5,830,870, respectively. The tax-exempt permanent bonds of \$29,680,000 and the tax-exempt construction bonds of \$17,320,000 combine to equal the total \$47,000,000 in bonds requested.

#### Equity

The applicant is in the process of soliciting and securing a tax credit syndicator to purchase the tax credits in return for at least a 99% limited partnership interest in the property. The limited partner is expected to be determined in early 2025.

#### Credit Underwriting

Pursuant to Orange County Housing Finance Authority's policy, the proposed financing will be subject to credit underwriting by a third party firm qualified in affordable housing real estate underwriting and loan servicing. A credit underwriting report acceptable to the Orange County Housing Finance Authority will be required prior to authorizing the issuance of the bonds.

#### **Investment of Proceeds**

To the extent that proceeds will be available to be drawn down during construction, the Orange County Housing Finance Authority will require such proceeds be invested pursuant to its investment policy. If applicable, CSG Advisors will oversee competitive bidding of any investment agreements.

# **ATTACHMENT 'E'**

OCHFA Board Meeting Staff Report of 1/08/2025



# ORANGE COUNTY HOUSING FINANCE AUTHORITY

#### FRANTZ DUTES EXECUTIVE DIRECTOR

\* 233 200

BOARD OF DIRECTORS

MEMORANDUM

VERNICE ATKINS-BRADLEY <i>CHAIR</i>	TO:	OCHFA Board of Directors	
Kenneth Hughes	FROM:	Frantz Dutes, Executive Director	
VICE CHAIR	DATE:	December 12, 2024	
CURTIS HUNTER BOARD MEMBER		CONSIDER APPROVAL OF REIMBURSEMENT RESOLUTION #2025- 01, FOR MULTI-FAMILY TAX-EXEMPT BONDS IN AN AMOUNT NOT-	
MERCEDES MCCALL BOARD MEMBER	RE:	TO-EXCEED \$47MM, FOR THE ACQUISITION, REHABILITATION A EQUIPPING OF VALENCIA TRACE APARTMENTS – REGION JANUARY 8, 2025, REGULAR BOARD OF DIRECTORS MEETING	
RAY COLADO	: 		

# BACKGROUND

On November 12, 2024, the Authority received an application for Multi-Family Tax-Exempt Bonds from Valencia Trace (FL) Owner, L.P. in an amount not-to-exceed \$47MM. The Developer, April Housing is a privately held real estate development and investment company, formed in 2022 as a portfolio company of Blackstone Real Estate Investment Trust, Inc. April Housing has become a leading owner and operator of affordable housing across the United States, with a portfolio of over 80,000 Low Income Housing Tax Credit (LIHTC) apartments. The tax exempt bonds will be used to finance the acquisition, rehabilitation and equipping of Valencia Trace Apartments a multi-family development in Orange County.

The proposed development was submitted under the Authority's 2025 Open Cycle Application Process. This process allows a developer to submit multi-family proposals for the Authority's consideration as long as Volume Cap remains available. Once the application has been reviewed by staff, and Board approval of the Inducement Resolution secured, staff will submit a Notice of Intent to the Florida Division of Bond Finance and proceed with the underwriting process.

## CURRENT

The proposal involves the resyndication of a multi-family community, consisting of 229-units - 24 (twentyfour) 1-bd/ 1-ba; 97 (ninety-seven) 2-bd/2-ba; 84 (eighty-four) 3-bd/2-ba; and 24 (twenty-four) 4-bd/2 ba located at 101 Grande Valencia Drive, Orlando, FL 32825. Monthly rents are projected to range from \$1,016.00 - \$1,588.00. The proposed Set-Asides are 100% at 60% or lower of the Area Median Income (AMI).

The \$47MM in Multi-Family Tax Exempt Bonds will be collateralized with a Freddie Mac Tax-Exempt Loan (TEL) that will be a Private Placement with PNC Bank. Construction financing in the amount of \$23,150,870, will also be provided by PNC. The bonds for this transaction will be unrated. The Investment Banker/Placement Agent will be RBC Capital Markets, and the Trustee for this transaction will be U.S. Bank.

# **DISCUSSION ITEM**

RAY C BOARD MEMBER

WIL STAMPER BOARD MEMBER

During the permanent phase the sources of funds are anticipated to be as follows:

PERMA	ANENT SOURCES
\$ 29,680,000	Permanent First Mortgage/Bonds
\$ 9,084,280	Seller Note
\$ 910,321	Accrued Interest
\$ 29,487,609	LIHTC Equity
\$ 100	GP/ SLP Equity
\$ 9,565,470	Deferred Developer Fee
\$ 3,380,058	Cash Flow From Operations

# DEDMANENT COUDCES

\$82,107,838 TOTAL SOURCES

The \$47MM in bonds will be paid down to \$29.68MM, at conversion and will be collateralized by a permanent loan held by PNC Bank. The per unit cost is \$358,549, and the Debt Service Coverage Ratio (DSCR) is 1.13, exceeding the Authority's minimum DSCR of 1.10.

Enclosed for your review are copies of the proforma analysis and Reimbursement (Inducement) Resolution #2025-01.

#### **ACTION REQUESTED**

Board approval of Reimbursement (Inducement) Resolution #2025-01. Authorizing the Inducement of Multi-Family Tax-Exempt Bonds in an amount not-to-exceed \$47MM, for the acquisition, rehabilitation, and equipping of Valencia Trace Apartments, and authorization for staff and Bond Counsel to submit a Notice of Intent to the Florida Division of Bond Finance and complete the Credit Underwriting Process.

#### PROFORMA ANALYSIS

#### Valencia Trace Apartments

25-Nov-2024

CONSTRUCTION	PERMANENT	
\$29,680,000.00		Permanent First Mortgage/Bond
\$17,320,000.00		Tax Exempt Bridge Loan
\$5,830,870,00		Taxable Bridge Loan
\$9,084,280.00	\$9,084,280.00	Seller Note
\$4,423,141.00	\$ 29,487,609.00	LIHTC Equity
\$100.00	\$ 100.00	GP Equity
\$910,321.00	\$910,321.00	Accrued Interest
\$1,830,864.00	\$ 3,380,058.00	Cash Flow From Operations
	\$ 9,565,470.00	Deferred Developer Fee
JSES:		
	#11.000.000.00	
\$44,200,000,00	\$44,200,000.00	Acquisition Cost
\$44,200,000.00 \$ 15,464,206.00		Acquisition Cost Rehabilitation Costs
\$ 15,464,206.00	\$ 15,464,206.00	Rehabilitation Costs
\$ 15,464,206.00           \$ 100,000,00	\$ 15,464,206.00           \$ 100,000.00	Rehabilitation Costs Hard Costs Outside contract
\$ 15,464,206.00           \$ 100,000.00           \$ 1,370,173.00	\$ 15,464,206.00           \$ 100,000.00           \$ 1,370,173.00	Rehabilitation Costs Hard Costs Outside contract Hard Cost Contingency
<ul> <li>\$ 15,464,206,00</li> <li>\$ 100,000,00</li> <li>\$ 1,370,173,00</li> <li>\$ 4,885,114,00</li> </ul>	\$         15,464,206.00           \$         100,000.00           \$         1,370,173.00           \$         6,243,597.00	Rehabilitation Costs Hard Costs Outside contract Hard Cost Contingency Financing Costs
<ul> <li>\$ 15,464,206,00</li> <li>\$ 100,000,00</li> <li>\$ 1,370,173,00</li> <li>\$ 4,885,114,00</li> </ul>	\$ 15,464,206.00         \$ 100,000.00         \$ 1,370,173.00         \$ 6,243,597.00         \$ 3,274,649.00	Rehabilitation Costs Hard Costs Outside contract Hard Cost Contingency Financing Costs Soft Costs

#### DEBT SERVICE CALCULATION:

#### 1) Deutsche Bank 241(a)

\$29,680,000.00 Principal

5.750% Rate

18 Term - Years

40 Amortization-Years

\$158,161.00 Debt Service/Monthly

\$1,897,933.00 Debt Service/Yearly

2) Deferred Developer Fee will be paid from available cash flow

\$9,565,470.00 Principal

3) Seller Note will be paid from available cash flow

\$9,084,280 Principal

# VARIANCE: Income Analysis:

*Set-Asides:	100% @ 60% or Lc	ower Area Median Income			
Unit/Type: Bd/ Ba	Number of Units	Net Rent	Monthly Income	A	nnual Income
1/1	24	\$ 1,016.00	\$24,384.00	\$	292,608.00
2/2	97	\$ 1,225.00	\$118,825.00	\$	1,425,900.00
3/2	84	\$ 1,424.00	\$119,616.00	\$	1,435,392.00
4/2	24	\$1,588.00	\$38,112.00	\$	457,344.00

TOTAL 229	\$ 5,253.00	3,611,244.00
	GROSS INCOME	\$3,611,244.00
	OTHER INCOME	\$55,997.00
		\$3,667,241.00
	Less 5% Vacancy+0% COLLECTION LOSS	\$183,362.05
	EFFECTIVE GROSS INCOME	\$3,483,878.95
*Includes Annual Admin Fee .15% (\$44,250)	*TOTAL EXPENSES \$	1,344,142.00
	NET OPERATING INCOME	\$2,139,736.95
	ANNUAL DEBT SVC PYMTS	\$1,897,933.00
	DEBT COVERAGE RATIO	1.13

# **ATTACHMENT 'F'**

Proof of Publication of TEFRA Public Hearing

# **Orlando Sentinel**

MEDIA GROUP

#### Published Daily in Orange, Seminole, Lake, Osceola & Volusia Counties, Florida

<u>Sold To:</u>

Orange County Financing Authority - CU00111656 2211 Hillerest St Orlando, FL 32803-4905

#### <u>Bill To:</u>

Orange County Financing Authority - CU00111656 2211 Hillcrest St Orlando, FL 32803-4905

#### State Of Florida County Of Orange

Before the undersigned authority personally appeared Rose Williams, who on oath says that he or she is a duly authorized representative of the ORLANDO SENTINEL, a DAILY newspaper published in ORANGE County,

Florida; that the attached copy of advertisement, being a Legal Notice in:

The matter of 11150-Public Hearing Notice Was published in said newspaper by print in the issues of, or by publication on the newspaper's website, if authorized on Dec 23, 2024.

Affiant further says that the newspaper complies with all legal requirements for publication in Chapter 50, Florida Statutes.

Signature of Affiant

Rose Williams

Sworn to and subscribed before me on this 24 day of December, 2024, by above Affiant, who is personally known to me (X) or who has produced identification ().

Inne Rollins

Signature of Notary Public



Name of Notary, Typed, Printed, or Stamped

7743781



# **Meeting Notice**

ORANGE	<b>Board Name:</b>	Orange County Housing Finance Authority
	Date:	Thursday, January 2, 2025
COUNTY	Location:	Orange County Administration Center Third Floor Conference Room Legal "A"
FLORIDA	Time:	10:00 AM

**Orange County Housing Finance Authority** will conduct a Tax Equity and Fiscal Responsibility Act (TEFRA) public hearing concerning the proposed issuance of its not to exceed \$47,000,000 of Multifamily Housing Revenue Bonds, to finance the acquisition and rehabilitation of a residential rental project – Valencia Trace Apartments, a residential rental community for people of low, middle and moderate income in Orange County, Florida, District 3.

Section 286.0105, Florida Statutes, states that if a person decides to appeal any decision made by a board, agency, or commission with respect to any matter considered at a meeting or hearing, he or she will need a record of the proceedings, and that, for such purpose, he or she may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based.

La Sección 286.0105 de los Estatutos de la Florida establece que si una persona decide apelar cualquier decisión tomada por una junta, agencia o comisión con respecto a cualquier asunto considerado en una reunión o audiencia, necesitará un registro de los procedimientos y que, para tal fin, es posible que deba asegurarse de que se haga un registro literal de los procedimientos. cuyo expediente incluye los testimonios y las pruebas en que se basará la apelación.

Seksyon 286.0105, Lwa Florida, deklare ke si yon moun deside fè apèl kont nenpòt desizyon ki te pran pa yon tablo, ajans, oswa komisyon ki gen rapò ak nenpòt pwoblèm konsidere nan yon reyinyon oswa yon odyans, li pral bezwen yon dosye sou pwosedi yo, e ke, pou rezon sa yo, li ka bezwen asire ke yon dosye vèbal nan pwosedi yo fèt, ki dosye gen ladan temwayaj ak prèv ki montre apèl la dwe baze.

Orange County does not discriminate on the basis of race, color, national origin, sex, age, religion, disability or family status. Those with questions or concerns about nondiscrimination, those requiring special assistance under the Americans with Disabilities Act (ADA), and those requiring language assistance (free of charge) should contact the Title VI/Nondiscrimination Coordinator at access@ocfl.net or by calling 3-1-1 (407-836-3111).

If you are hearing or speech impaired, you may reach the phone numbers above by dialing 711.

*El Condado de Orange no discrimina por motivos de raza, color, origen nacional, sexo, edad, religión, discapacidad o situación familiar. Aquellos que tengan preguntas o inquietudes sobre la no discriminación, aquellos que requieran asistencia especial según la Ley de Estadounidenses con Discapacidades (ADA) y aquellos que requieran asistencia lingüística (gratuita) deben comunicarse con el Coordinador de No Discriminación/Título VI en <u>access@ocfl.net</u> o llamando 3-1-1 (407-836-3111).* 

Si tiene problemas de audición o del habla, puede comunicarse con los números de teléfono anteriores marcando 711.

Orange County pa fè diskriminasyon sou baz ras, koulè, orijin nasyonal, sèks, laj, relijyon, andikap oswa sitiyasyon fanmi. Moun ki gen kesyon oswa enkyetid konsènan non diskriminasyon, moun ki bezwen asistans espesyal dapre Lwa Ameriken andikape yo (ADA), ak moun ki bezwen asistans nan lang (gratis) ta dwe kontakte Kowòdonatè Tit VI/Nondiscrimination nan <u>access@ocfl.net</u> oswa lè yo rele 3-1-1 (407-836-3111).

Si w gen pwoblèm pou tande oswa pou w pale, ou ka kontakte nimewo telefòn ki anwo yo lè w konpoze 711.

Received Posted BV

# **ATTACHMENT 'G'**

**TEFRA Public Hearing Minutes** 

# ORANGE COUNTY HOUSING FINANCE AUTHORITY TEFRA PUBLIC HEARING

TAX EQUITY AND FISCAL REPSONSIBILITY ACT "TEFRA"

### **OFFICIAL MEETING MINUTES**

Project: Vale	ncia Trace Apartments	Date: January 2, 202	25 <b>Time:</b> <u>10:00 a.m.</u>
Location: Ora	nge County Administration Bldg. 3	<sup>rd</sup> Floor- Conf. Room Legal 'A' – 20	1 S. Rosalind Ave, Orlando, FL 32801
OCHFA STAFF	OCHFA Professionals	BCC	Developer Representatives
PRESENT Shawn Tan Director Programs Operation:	PRESENT s	PRESENT Danielle Phillips Orange County Fiscal & Business Services	PRESENT
Mildred Guzman Program Operations Administra	tor	Mason Lively Orange County Fiscal & Business Services	
	I	I	1

MEETING OPENED: Mildred Guzman, Program Operations Administrator, began moderating the meeting at 10:00 a.m.

#### **PURPOSE OF MEETING:**

The TEFRA Public Hearing began by providing its purpose of receiving comments regarding Orange County Housing Finance Authority's (OCHFA/ the Authority), Multi-Family Housing Revenue Tax Exempt Bond issuance, not-to-exceed \$47,000,000, for the financing, acquisition, rehabilitation and equipping of Valencia Trace Apartments a residential rental community for persons of low, middle and moderate income, consisting of 229-units, located at 101 Grande Valencia Drive, Orlando, FL 32825 - District 3.

#### PUBLIC COMMENT(s):

No comments, oral or written, were presented during or before the hearing.

#### **ADJOURNMENT**

There being no comments, Mildred Guzman, Meeting Moderator, adjourned the meeting at 10:30 a.m.

