



June 10, 2019

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From:  Carrie Mathes, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division  
(407) 836-0048

Subject: Award of Invitation for Bids Y19-749-RC, Orange County  
Fire Rescue Fuel Tank Automation and Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-749-RC, Orange County Fire Rescue Fuel Tank Automation and Replacement, to the low responsive and responsible bidder, Café Construction & Development, Inc. in the total contract award amount of \$2,005,571 inclusive of additive one.

PROCUREMENT:

The project includes installation of electronic fuel monitoring systems at multiple fuel dispensing locations at existing fire stations fuel pump and tank. The base bid includes 20 stations and additive one includes five additional stations. The project is located in all Districts.

FUNDING:

Funding is available in account number 1009-034-0772.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Two bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted from Café Construction & Development, Inc. is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and Café Construction & Development, Inc. has been determined to be responsible. Therefore, award is recommended to Café Construction & Development, Inc.

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Award Invitation for Bid Y19-749-RC, Orange County Fire Rescue Fuel Tank Automation and Replacement

Bid tabulation is as follows:

<b>Bids Received:</b>	<b>Base Bid</b>	<b>Additive 1:</b>	<b>Total Bid:</b>
Café Construction & Development, Inc.	\$1,656,398	\$349,173	\$2,005,571
Power Engineering Group, Inc.	\$1,802,200	\$372,000	\$2,174,200



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

June 21, 2019

**TO:** Rochelle Chambers, Senior Contract Administrator  
Procurement Division

**FROM:** Dexter Watts, Senior Contract Administrator *DW*  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **Y19-749-RC / Orange County Fire Rescue Fuel Tank Automation and Replacement – Base Bid + Additive 1**

The Business Development Division evaluated the two bids submitted for this project and found the apparent low bidder Orange County Minority/Women Business Enterprise firm Café Construction & Development, Inc. is bidding as a prime. Therefore, Café Construction & Development, Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Café Construction & Development, Inc. reported self-performing only 29.33%. They reported 3.89% other M/WBE participation in their bid and did not achieve good faith effort documentation. Please note the following certified M/WBE participation:

Mbe-hm	Café Construction & Development, Inc.	\$588,229
Mbe-hm	M&M Electric of Central Florida	\$78,000
<b>Total M/WBE Participation</b>		<b>\$666,229 (33.22%)</b>

The second low bid submitted by Orange County M/WBE firm Power Engineering Group, Inc. is bidding as a prime. Therefore, Power Engineering Group, Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Power Engineering Group, Inc. reported self-performing 53.69%. They reported 0% other M/WBE participation in their bid and met the M/WBE participation goal. This bid was not within the M/WBE sliding scale range to be awarded this contract over the low bidder.

*Shena Ferguson*

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**Y19-749-RC / Orange County Fire Rescue Fuel Tank Automation and Replacement – Base Bid + Additive 1**

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON - BASE BID + ADDITIVE 1**

**Y19-749-RC / Orange County Fire Rescue Fuel Tank Automation and Replacement**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self-performing (Goal 51%)	% Sub-contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	EEO % M / W
Low Bid	Café Construction & Development, Inc. [mbe-hm]	\$2,005,571	\$588,229.00	\$78,000	29.33%	3.89%	33.22%	no			36/0
2nd Low	Power Engineering Group, Inc. [mbe-am]	\$2,174,200	\$1,167,426.60	\$0	53.69%	0.00%	53.69%	na	\$168,629	8.41%	46/15