



Interoffice Memorandum

July 26, 2018

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: *On* Carrie Mathes, Manager, Procurement Division

Contact: Andres Salcedo P.E., Assistant Director, Utilities Department
407-254-9719

Subject: Award of Invitation for Bids Y18-723-TA, Presidents Drive (PS 3177 to Sand Lake Road) Wastewater System Improvements

ACTION REQUESTED:

Approval to award Invitation for Bids, Y18-723-TA, Presidents Drive (PS 3177 to Sand Lake Road) Wastewater System Improvements, to the low responsive and responsible bidder, Metro Equipment Service, Inc., in the estimated contract award amount of \$2,109,057.30.

PROCUREMENT:

The improvements include the replacement of approximately 600 linear feet of 24-inch diameter force main, 200 linear feet of 16-inch diameter gravity sewer, and approximately 100 linear feet of 42-inch diameter force main along the west side of Presidents Drive right-of-way and the north side of Sand Lake Road right-of-way. The installation of the force main and gravity sewer will extend the useful life of the system and provide a more reliable pressurized wastewater system. This project is located in District 6.

FUNDING:

Funding is available in account number 4420-038-1500-6340.

APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

REMARKS:

Fours bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Sanpik, Inc. and Gibbs & Register, Inc. were determined non-responsible, as their references did not meet the minimum requirements in the solicitation. Metro Equipment Service, Inc. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Metro Equipment Service, Inc.

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Award of Invitation for Bids Y18-723-TA, Award of Invitation for Bids Y18-723-TA,
Presidents Drive (PS 3177 to Sand Lake Road) Wastewater System Improvements

Bid Tabulation is as follows:

BIDDERS:

BID AMOUNT

Metro Equipment Service, Inc.

\$2,109,057.30

Cathcart Construction Company-Florida LLC

\$2,730,119.00

Sanpik, Inc.

Non-Responsible

Gibbs & Register, Inc.

Non-Responsible



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

August 9, 2018

TO: Tracy Attenasio, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y18-723-TA / Presidents Drive (PS 3177 to Sand Lake Road)
Wastewater System Improvements

The Business Development Division evaluated the two bids submitted for this project and found that the apparent low bidder Metro Equipment Service, Inc. did not achieve good faith effort documentation and reported 12.52% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-hm	Diversified Supply	\$264,000
Total MWBE Participation		\$264,000 (12.52%)

The second low bid submitted by Cathcart Construction Company-Florida LLC did not achieve good faith effort documentation and reported 2.65% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

*DW**8/9/18*

BID COMPARISON**Y18-723-TA / Presidents Drive (PS 3177 to Sand Lake Road) Wastewater System Improvements**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Metro Equipment Service, Inc.	\$2,109,057.30	\$264,000	12.52%	no					51/0
2nd Low	Cathcart Construction Company- Florida LLC	\$2,727,569.00	\$72,200	2.65%	no	\$618,512	29.33%			69/4