



May 15, 2023

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

*Ch* From: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,  
Procurement Division

Contact: Sara Flynn-Kramer, Manager II, Capital Projects Division  
407-836-0048

Subject: Award of Invitation for Bids Y23-770-SH, Environmental Protection Division Eagle's  
Roost Wetland Restoration

ACTION REQUESTED:

Approval to award Invitation for Bids Y23-770-SH, Environmental Protection Division Eagle's Roost Wetland Restoration, to the sole responsive and responsible bidder, Cafe Construction & Development, Inc., in the total contract award amount of \$176,200.

PROCUREMENT:

Work under this contract will consist of the construction of wetland restoration to remove berm and restore connectivity of the east and west wetland areas. The project is located in District 4.

FUNDING:

Funding is available in account number 1023-068-1978-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

One bid was received in response to this Invitation for Bids (IFB) and was evaluated for responsiveness and responsibility, and price reasonableness. A negotiation and scope review meeting was held on April 24, 2023. The contractor confirmed scope and pricing. Staff determined that the bid from Cafe Construction & Development, Inc., is considered reasonable for this type of work based on comparison to the engineer's estimate and current market factors. References provided by Cafe Construction & Development, Inc., were verified and satisfactory for this type of work. Therefore, the award is recommended to Cafe Construction and Development, Inc.

Award of Invitation for Bids Y23-770-SH, Environmental Protection Division Eagle's Roost Wetland Restoration  
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To ensure an open and competitive solicitation process, the IFB was posted to the County's e-procurement platform. A query of potential bidders that declined to compete on this project resulted in the following:

Core Engineering & Construction, Inc.: They could not obtain enough Minority/Women Business Enterprise participation to meet the goal of the project.

Oelrich Construction Inc.: They were already involved in bidding multiple projects for the County and decided not to submit.

S.A. Casey Construction: They could not obtain enough Minority/Women Business Enterprise participation to meet the goal of the project.

The bid tabulation is as follows:

<u>Bidder:</u>	<u>Total Bid:</u>
Cafe Construction & Development, Inc.	\$176,200



**BUSINESS DEVELOPMENT DIVISION**

April 10, 2023

**TO:** Sean Hynes, Contracting Agent  
Procurement Division

**FROM:** Princess Clarke, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **Y23-770-SH / Environmental Protection Division Eagle's Roost Wetland Restoration**

The Business Development Division evaluated the one bid submitted for this project. The Business Development Division completed a M/WBE Availability Analysis. The scope of services for this project had M/WBE availability. As a result, the M/WBE goal remained at 25%. At the time of bid opening; at least 34 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by Orange County MBE firm Café Construction & Development, Inc., is bidding as a Prime contractor. Therefore, Café Construction & Development, Inc. is required to self-perform no less than 51 % of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Café Construction & Development, Inc. reported self-performing 88.22% with 0% subcontractor's participation. They met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	Café Construction & Development, Inc.	\$155,435
<b>Total MWBE Participation</b>		<b>\$155,435 (88.22%)</b>

*Sheena Ferguson*

**Interoffice Memorandum**

Our evaluation of this bid was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidder's compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest

cc: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON****Y23-770-SH / Environmental Protection Division Eagle's Roost Wetland Restoration**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>Prime MWBE \$'s in the Bid</b>	<b>Sub-contractor M/WBE \$'s in Bid</b>	<b>% Prime MWBE self- performing (Goal 51%)</b>	<b>% Sub- contractor M/WBE (Goal 25%)</b>	<b>Total MWBE %</b>	<b>GFE</b>	<b>EEO % M / W</b>
Low Bid	Café Construction & Development, Inc.	\$176,200.00	\$155,435.00	\$0.00	88.22%	0.00%	88.22%	N/A	17 / 17 %