# ORANGE COUNTY GOVERNMENT

## Interoffice Memorandum

July 31, 2019

To: Mayor Jerry L. Demings

and the Board of County Commissioners

Frong: Carrie Mathes, Manager Procurement Division

Contact: Jacqueline W. Torbert, Manager, Water Division

407-294-9850

Subject: Award of Invitation for Bids Y19-1070-MV, Liquid Carbon Dioxide

## **ACTION REQUESTED:**

Approval to award Invitation for Bids Y19-1070-MV, Liquid Carbon Dioxide, to the sole responsive and responsible bidder, Matheson Tri-Gas, Inc., in the estimated contract award amount of \$1,109,400 for a 1-year term contract. Further request authorization for the Procurement Division to renew the contract for four additional 1-year terms.

## PROCUREMENT:

Liquid carbon dioxide is used to adjust the pH of raw water at Orange County water treatment facilities.

# **FUNDING:**

Funds are available in account number 4420 038 1324 4156.

#### APPROVALS:

The Water Division and Business Development Division concur with this recommendation.

### REMARKS:

Three bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid from Praxair, Inc. was determined to be non-responsive for failing to submit a Revised Bid Response Form and for exceptions taken to the terms and conditions of the bid. The bid from Air Gas USA, LLC was determined to be non-responsive for failing to submit a Revised Bid Response Form. Matheson Tri-Gas, Inc. has confirmed their bid price and it is considered reasonable based on a decrease of 2.3% in comparison to the current contract pricing. Matheson Tri-Gas, Inc. has a satisfactory record of performance with resources, equipment and work force meeting the requirements of this contract.

Therefore, recommendation is made for award to Matheson Tri-Gas, Inc. The bid tabulation is as follows:

Bids Received Estimated Annual Bid

Matheson Tri-Gas, Inc. \$1,109,400
Air Gas USA, LLC Non-Responsive
Praxair, Inc. Non-Responsive



#### BUSINESS DEVELOPMENT DIVISION

July 26, 2019

TO:

Melisa Vergara, Senior Purchasing Agent

Procurement Division

FROM:

Kesi Warren, Senior Contract Administrato

**Business Development Division** 

SUBJECT:

Business Development Division Bid Evaluation

PROJECT:

IFB #Y19-1070-MV, Liquid Carbon Dioxide

The Business Development Division evaluated the 1 bid submitted for this project. The bidder is not an Orange County Certified Minority/Women Business Enterprise (M/WBE) firm. At the time of bid opening, there was no M/WBE availability in the scope of service. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Sheena Ferguson, Manager, Business Development Division

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