



September 14, 2023

To: Mayor Jerry L. Demings
-AND-
County Commissioners

~~From:~~ Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Terry Devitt, Deputy Director, Orange County Convention Center
407-685-9867

Subject: Award of Invitation for Bids Y23-7004-GO, Orange County Convention Center
North/South Building Roof Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y23-7004-GO, Orange County Convention Center North/South Building Roof Replacement, to the low responsive and responsible bidder, Advanced Roofing, Inc., in the total contract award amount of \$24,475,306.

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, M/WBE participation sub-contract agreements, State Division of Corporations registration, E-verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County.

PROCUREMENT:

Work under this contract consists of the replacement of approximately 1.4 million square feet of roof systems along with the solar farm and its associated infrastructure on the existing roof in the Orange County Convention Center North/South Building, with the exception of the Vaulted Roof areas at the North and South entrances, North and South bus canopies and the North kitchen roof. This project is located in District 6.

FUNDING:

Funding is available in account number 4430-035-0965-22-6210.

APPROVALS:

The Capital Planning Division and Business Development Division concur with this recommendation.

Award of Invitation for Bids Y23-7004-GO, Orange County Convention Center North/South Building Roof Replacement
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REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Advanced Roofing, Inc. has a satisfactory record of performance for this type of work and has been determined to be responsible. Therefore, award is recommended to Advanced Roofing, Inc.

The bid tabulation is as follows:

Bidder:	Amount
Advanced Roofing, Inc.	\$24,475,306
Core Construction Services of Florida, LLC	\$29,900,000



BUSINESS DEVELOPMENT DIVISION

October 3, 2023

TO: Elia Batista, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y23-7004-GO / Orange County Convention Center North/South
Building Roof Replacement**

The Business Development Division evaluated two bids submitted for this project. The Business Development Division completed a M/WBE Availability Analysis. The scope of services for this project had M/WBE availability. As a result, the M/WBE goal remained at 25%. At the time of bid opening; at least 25 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by Advanced Roofing, Inc., reported 0% in M/WBE participation. The M/WBE participation doesn't meet the Orange County M/WBE participation goal of 25% per the Ordinance requirement.

Business Development issued a Submittal of Clarification email request on September 5, 2023, for the apparent low bidder to submit:

- Good Faith Effort Form Action #1, #2, #3, #4, and #5 documentation and provide quotes and further explanation for Action #4 regarding unreasonable price for MWBE company listed.

On September 7, 2023, the apparent low bidder responded and submitted:

- Good Faith Effort form- The form was submitted.
- Good Faith Effort Action #1- Documentation submitted
- Good Faith Effort Action #2- Documentation submitted
- Good Faith Effort Action #3-Documentation submitted
- Good Faith Effort Action #4-Documentation submitted
- Good Faith Effort Action #5-Documentation submitted

Sheena Ferguson

Interoffice Memorandum

The bidder indicated that they have historically performed all the other scope of services listed on the Good Faith Effort form. **Per the Ordinance**, Sec. 17-321, A prime contractor is not required to subcontract out work that it has historically and consistently performed with its own work force.

The second low bid, submitted by Core Construction Services of Florida, LLC reported 35.29% in M/WBE participation. The second low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	C.G.R. Construction Co., Inc.	\$10,550,974.00
Total MWBE Participation		\$10,550,974.00 (35.29%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y23-7004-GO / Orange County Convention Center North/South Building Roof Replacement**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	EEO % M / W
Low Bid	Advanced Roofing, Inc.	\$24,475,306.00	\$0.00	0.00%	N/A	70 / 17 %
2nd Low	Core Construction Services of Florida, LLC	\$29,900,000.00	\$10,550,974.00	35.29%	N/A	18 / 20 %