

December 5, 2019

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From: Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

Contact: Raymond Williams, P.E., Manager, Public Works Engineering Division
407-836-7909

Subject: Award of Invitation for Bids Y20-715-CH, University Boulevard and Forsyth
Road Intersection Improvements

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-715-CH, University Boulevard and Forsyth Road Intersection Improvements, to the low responsive and responsible bidder, Stage Door II, Inc., in the estimated contract award amount of \$323,571.50.

PROCUREMENT:

The project consists of providing intersection improvements at University Boulevard and Forsyth Road. The northwest and northeast turn radii will be reduced to 50 feet and the pedestrian crosswalks will be moved back to shorten the crossing distance. The stop bars on the north, east and west legs will be moved back about 10 feet to 15 feet. The project length is approximately 250 feet and is located in District 5.

FUNDING:

Funding is available in account number: 1003-072-2722-6311.

APPROVALS:

The Public Works Engineering Division, Highway Construction Division, and Business Development Division concur with this recommendation.

REMARKS:

Four bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid of Blacktip Services, Incorporated was found non-responsive for not providing a general contractor's license or an underground utility and excavation contractor's license. References provided were satisfactory for this type of work and Stage Door II, Inc. has been determined to be responsible. Therefore, award is recommended to Stage Door II, Inc.

Award of Invitation for Bids Y20-715-CH, University Boulevard and Forsyth Road Intersection Improvements.

Bids Received

Estimated Base Bid

Stage Door II, Inc.	\$323,571.50
Condor Construction, Corp.	\$394,401.00
Florida Safety Contractors, Inc.	\$421,431.00
Blacktip Services, Inc.	Non-Responsive



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

November 6, 2019

TO: Carol Hewitt, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y20-715-CH / University Boulevard & Forsyth Road Intersection Improvements

The Business Development Division evaluated the three bids submitted for this project. None of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 36 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Stage Door II, Inc., met the M/WBE participation goal and reported 29.85% M/WBE participation in their bid. Please note the following certified M/WBE participation:

Mbe-hm	EM Paving	\$80,000.00
Wbe-wf	Angco, Inc.	\$16,349.28
Wbe-wf	Winter Garden Grassing	\$250.00
Total M/WBE Participation		\$96,599.28 (29.85%)

The second low bid submitted by Condor Construction, Corp., did not achieve good faith effort documentation and reported 7.49% M/WBE participation in their bid.

The third low bid submitted by Florida Safety Contractors, Inc., did not achieve good faith effort documentation. While the third low bidder reported \$112,449 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

None of the bids were within the M/WBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Aheena Ferguson

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Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y20-715-CH / University Boulevard & Forsyth Road Intersection Improvements**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Stage Door II, Inc.	\$323,571.50	\$96,599.28	29.85%	na					0/0
2nd Low	Condor Construction, Corp.	\$394,401.00	\$29,549.00	7.49%	no	\$70,829.50	21.89%			100/0
3rd Low	Florida Safety Contractors, Inc.	\$421,431.00	\$0.00	0.00%	no	\$97,859.50	30.24%	\$27,030	6.85%	56/6