



BUSINESS DEVELOPMENT DIVISION

January 23, 2025

TO: Gerson Vazquez Gonzalez, Contracting Agent
Procurement Division

FROM: Kambria Anderson, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y25-723-GG, Orangewood Blvd Aerial Crossing Replacements

The Business Development Division evaluated each of the four bids submitted for this project. The Business Development Division (BDD) completed an M/WBE Availability Analysis. The scope of services for this project had limited M/WBE availability. As a result, the M/WBE goal was reduced to 15%. At the time of bid opening, at least 44 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid was submitted by Development of Central Florida, Inc., who reported 15.63% in M/WBE participation. However, the bidder listed a subcontractor who was not Orange County M/WBE Certified at the time of bid opening. Therefore, the bidder did not meet the M/WBE participation goal, **per the Ordinance requirement.**

If the M/WBE participation goal is not achieved bidders are required to demonstrate that they have submitted Good Faith Effort, **per the M/WBE Ordinance requirement.** The bidder did not submit any Good Faith Effort documentation.

Please note the following certified M/WBE participation:

	C. Pearson Contracting Corp.*	\$ 216,408.53
WBE-WF	Flash-rite, Inc.	\$36,000
Total M/WBE Participation		\$36,000 (2.60%)

*C. Pearson Contracting Corp. was not Orange County M/WBE Certified at the time of bid opening. Therefore, their work on the project could not be deemed M/WBE participation.

Sheena Ferguson 1.23.2025

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The second low bid was submitted by Prime Construction Group, Inc., who reported 17.06% in M/WBE participation. Therefore, the bidder met the M/WBE participation goal, **per the Ordinance requirement.**

Please note the following certified M/WBE participation:

MBE-HM	Central Florida Construction Walls	\$40,599
MBE-HM	LaCosta Sod, LLC	\$13,500
MBE-AFAM	HZ Construction, Inc	\$43,792
MBE-HM	EM Paving Corp	\$52,200
MBE-HM	Diversified Supply, Inc.	\$113,246.30
WBE-WF	LP Video Productions, Inc	\$650
Total M/WBE Participation		\$263,987.30 (17.06%)

The third low bid was submitted by Cathcart Construction Company-Florida, LLC., who reported 16.39% in M/WBE participation. Therefore, the bidder met the M/WBE participation goal, **per the Ordinance requirement.**

Please note the following certified M/WBE participation:

MBE-HM	Central Florida Construction Walls	\$25,686
MBE-HM	LaCosta Sod, LLC	\$4,875
WBE-WF	Florida Surety Bonds, Inc.	\$14,500
WBE-AF	L & S Diversified, LLC.	\$35,450
MBE-HM	EM Paving Corp	\$62,200
WBE-WF	JML Advertising, Inc.	\$1,500
MBE-HM	Diversified Supply, Inc.	\$259,774.80
Total M/WBE Participation		\$263,987.30 (16.39%)

The fourth low bid was submitted by S.A. Casey Construction, Inc. who reported 68.29% in M/WBE participation. However, the bidder listed scopes of services for an Orange County Certified M/WBE firm and the firm was not certified to perform each of the scopes of services as listed.

Therefore, on January 9, 2025, BDD issued the bidder a Request for Clarification requesting that the bidder:

1. Please update the Contract and Sub-Contract Goal Participation Schedule Form to separately list the scope of services to be performed by Hussain Industries LLC, along with each scope's dollar amount, Goal Total and Percent as highlighted below:
 - Utilities – ensure the scope's Dollar Amount, Goal Total and Percent is listed on the Form
 - Excavation– ensure the scope's Dollar Amount, Goal Total and Percent is listed on the Form

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- Land Clearing – ensure the scope’s Dollar Amount, Goal Total and Percent is listed on the Form
- Site Demo – ensure the scope’s Dollar Amount, Goal Total and Percent is listed on the Form
- Concrete – ensure the scope’s Dollar Amount, Goal Total and Percent is listed on the Form
- Sitework – ensure the scope’s Dollar Amount, Goal Total and Percent is listed on the Form

On January 9, 2025, the bidder submitted the following:

- An updated Contract and Subcontract Goal Participation Schedule Form listing each scope of service separately.

BDD excluded the concrete and sitework scope of services - as the listed M/WBE subcontractor is not Orange County M/WBE Certified to perform those specific scope of services.

Additionally, the bidder listed \$1,236,662.70 as the Total Bid/Proposal Amount on the Contract and Subcontract Goal Participation Form instead of the bid amount listed in the bid Response Document of \$1,611,512.27, which was used to compute the M/WBE Participation Goal. The bidder met the M/WBE participation goal.

Please note the following certified M/WBE participation:

MBE-AM	Hussain Industries, LLC.	\$ 697,330.75
Total M/WBE Participation		\$ 697,330.75 (43%)

Our evaluation of these bids was based on the participation listed on the Contract and Subcontract Goal Participation Schedule Form. Attached is a spreadsheet reconciling the bidders’ compliance with the Invitation for Bid’s M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.