




February 11, 2022

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Lindy A. Wolfe, P.E., LEED AP, Manager II, Utilities Engineering Division
407-254-9918

Subject: Award of Invitations for Bids Y21-7064-TA, South Water Reclamation Facility
Maintenance Building Improvements and Transformer Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y21-7064-TA, South Water Reclamation Facility Maintenance Building Improvements and Transformer Replacement, to the low responsive and responsible bidder, TLC Diversified, Inc. in the total contract award amount of \$2,455,000.

PROCUREMENT:

This project includes improvements to the maintenance building and replacement of four transformers at the South Water Reclamation Facility. This project is located in District 6.

FUNDING:

Funding is available in account number 4420-038-1555-0025-6310.

APPROVALS:

The Utilities Engineering and Business Development Divisions concur with this recommendation.

REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid from Eau Gallie Electric was deemed non-responsible for failure to meet the similar project criteria as stated in the Invitation for Bids document. References provided were satisfactory for this type of work and TLC Diversified, Inc. has been determined to be responsible. Therefore, award is recommended to TLC Diversified, Inc.

Award of Invitation for Bids Y21-7064-TA, South Water Reclamation Facility Maintenance
Building Improvements and Transformer Replacement
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Bid tabulation is as follows:

<u>Bidder</u>	<u>Bid Total</u>
TLC Diversified, Inc.	\$2,455,000
Eau Gallie Electric	Non-Responsible



BUSINESS DEVELOPMENT DIVISION

October 21, 2021

TO: Tracy Attenasio, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: **Y21-7064-TA / South Water Reclamation Facility Maintenance Building Improvement and Transformer Replacement Project**

The Business Development Division evaluated two bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduced to 3%. At the time of bid opening, at least 38 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by Eau Gallie Electric, reported 4% in M/WBE participation. They met the 3% M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-AFAM	HZ Construction	\$8,320.00
MBE-HM	Central Florida Construction Walls, Inc.	\$18,580.00
MBE-HM	Diversified Supply	\$64,937.00
Total MWBE Participation		\$91,837.00 (4.00%)

The apparent third low bidder, submitted by TLC Diversified, Inc., reported 17.80% in M/WBE participation. They met the 3% M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-HM	Diversified Supply	\$436,990.50
Total MWBE Participation (Not Confirmed)		\$436,990.50 (17.80%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y21-7064-TA / South Water Reclamation Facility Maintenance Building Improvement and Transformer Replacement Project**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 3%)	GFE	EEO % M / W
Low Bid	Eau Gallie Electric	\$2,297,000.00	\$91,837.00	4.00%	N/A	23 / 10 %
2nd Low	TLC Diversified, Inc.	\$2,455,000.00	\$436,990.50	17.80%	N/A	8 / 21 %