

TABLE OF CONTENTS

CONVENTION CENTER

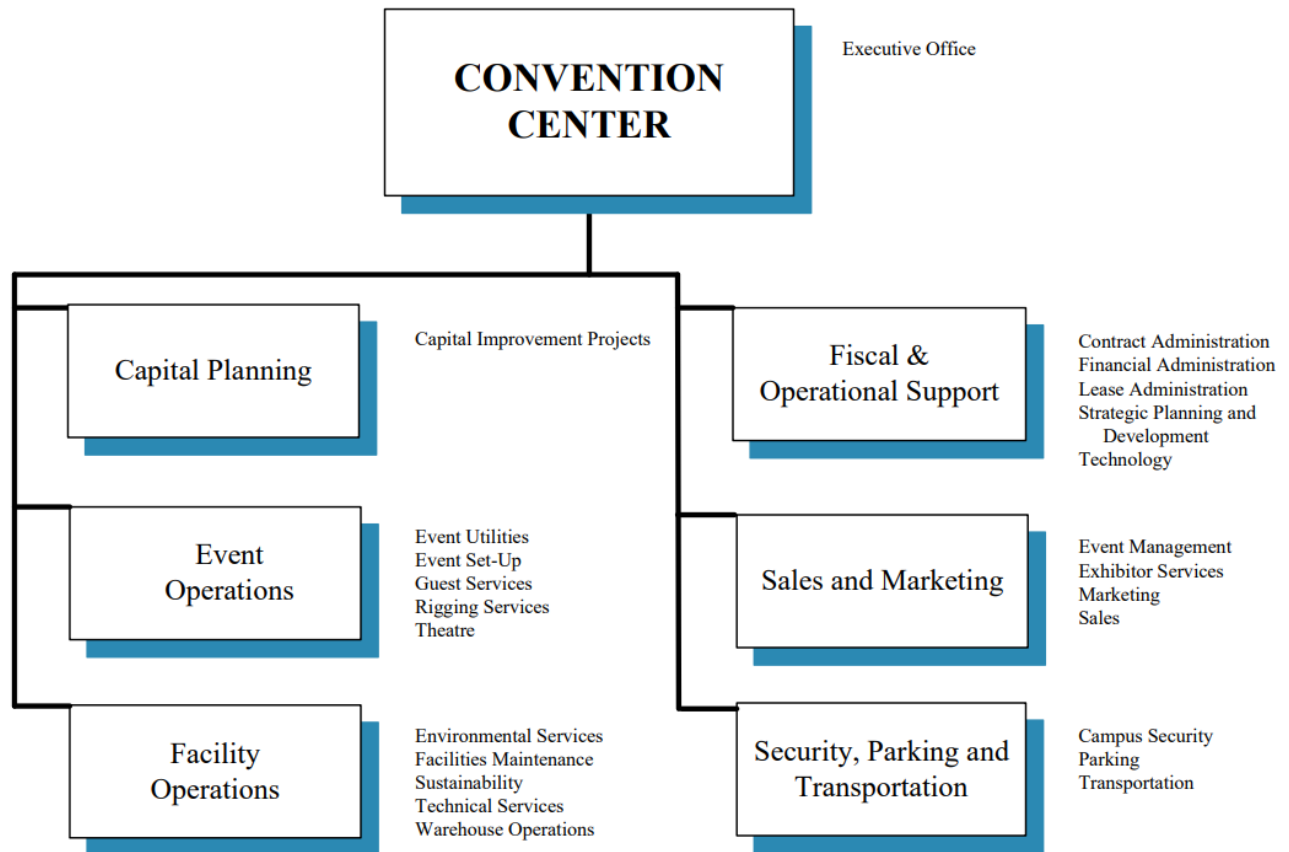
ORGANIZATIONAL STRUCTURE	6-3
DEPARTMENT BUDGET AND HIGHLIGHTS	6-4
CAPITAL IMPROVEMENTS PROGRAM	6-11

ORANGE



COUNTY

F L O R I D A



Department: Convention Center

Expenditures by Category				
	FY 2024-25 Actual	FY 2025-26 Budget as of 03/31/2026	FY 2026-27 Proposed Budget	Percent Change
Personal Services	\$ 50,328,463	\$ 53,945,555	\$ 57,926,151	7.4 %
Operating Expenditures	56,032,225	58,946,086	61,822,020	4.9 %
Capital Outlay	692,502	2,076,278	2,060,381	(0.8)%
Total Operating	\$ 107,053,190	\$ 114,967,919	\$ 121,808,552	6.0 %
Capital Improvements	\$ 92,805,245	\$ 386,570,386	\$ 319,438,319	(17.4)%
Debt Service	56,456,782	126,067,329	56,478,438	(55.2)%
Grants	37,619,297	64,106,855	54,174,569	(15.5)%
Reserves	0	218,581,156	145,407,865	(33.5)%
Other	132,687,815	175,280,392	178,884,883	2.1 %
Total Non-Operating	\$ 319,569,139	\$ 970,606,118	\$ 754,384,074	(22.3)%
Department Total	\$ 426,622,329	\$1,085,574,037	\$ 876,192,626	(19.3)%

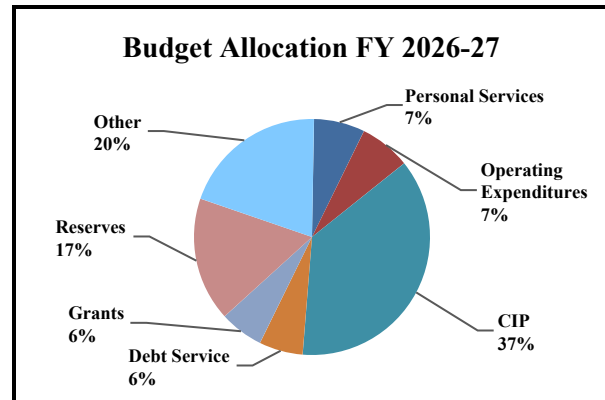
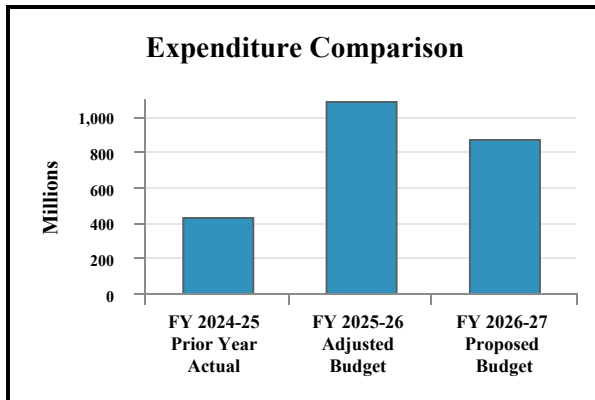
Expenditures by Division / Program				
Convention Center Capital Planning	\$ 100,048,173	\$ 407,287,334	\$ 341,135,388	(16.2)%
Convention Center Event Operations	20,627,888	19,978,308	22,192,732	11.1 %
Convention Center Facility Operations	42,136,757	46,017,778	49,287,241	7.1 %
Convention Center Non-Operating	222,663,737	567,762,794	416,437,323	(26.7)%
Convention Center Sales & Marketing	5,943,620	7,216,186	7,329,575	1.6 %
Convention Center Security, Parking & Transportation	11,235,273	11,797,483	13,325,734	13.0 %
Fiscal & Operational Support	23,966,878	25,514,154	26,484,633	3.8 %
Department Total	\$ 426,622,326	\$1,085,574,037	\$ 876,192,626	(19.3)%

Funding Source Summary				
Enterprise Funds	\$ 426,622,328	\$1,085,574,037	\$ 876,192,626	(19.3)%
Department Total	\$ 426,622,328	\$1,085,574,037	\$ 876,192,626	(19.3)%

Authorized Positions	479	486	496	2.1 %
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Convention Center

EXPENDITURE HIGHLIGHTS



Personal Services – The FY 2026-27 personal services budget includes a 4.0% salary increase for non-bargaining employees and bargaining employees per contract. The Florida Retirement System (FRS) rates are budgeted at amounts approved by the State Legislature for employer retirement contributions. The budget for health insurance contributions remains status quo at \$19,000 per employee as an average cost to cover the employer portion of the medical benefit premiums. The department’s authorized position net change is increasing by 10 positions to provide the necessary staffing level to efficiently support Convention Center business events.

10 New Positions FY 2026-27

- 1 - Trades Technician II, Facilities Operations Division
- 1 - Trades Technician IV, Facilities Operations Division
- 2 - Console Operator, Security, Parking & Transportation Division
- 2 - Business Services Representative, Security, Parking & Transportation Division
- 4 - Security Representative, Security, Parking & Transportation Division

Operating Expenses – The FY 2026-27 operating expenses budget is increasing by 4.9% or \$2.9 million from the current FY 2025-26 budget mainly due to increased event activity and inflation. Funding includes an increase in maintenance of buildings, improvements and grounds of 11% or \$817,461, with a total budget of \$8.6 million. Utilities will see an increase of 4% or \$734,604, primarily for water and gas. Software licensing support fee is increasing by 46% or \$589,570, due to an offset cost for the annual Microsoft 365 subscription. Janitorial services and supplies are increasing by 13% or \$390,000 due to an increased demand in restroom usage for scheduled events. In order to sustain the projected event activity level, maintenance of equipment is increasing by 43% or \$285,182 for facility operations and rigging. Additionally, Tourist Development Tax (TDT) funding has been included in the budget, in the amount of \$20.1 million as recommended by the Tourist Development Tax Application Review Committee (ARC). The total operating budget of \$61.8 million will allow Convention Center to cover necessary expenses related to activities and events at the center.

Capital Outlay – The FY 2026-27 capital outlay budget is decreasing by 0.8% or \$15,897 from the current FY 2025-26 budget mainly due to a reduction of one-time purchases such as mobile radio replacements and computer equipment.

Capital Improvements – The FY 2026-27 capital improvements budget is decreasing by 17.4% or \$67.1 million from the current FY 2025-26 budget, with a number of renovation projects that are delayed in order to reduce the strain on reserves. The proposed five (5) year plan of \$739.6 million (2027-2031) provides for continuing renovations and improvements such as the Convention Center Renovations and Improvements, North South Concourse, West Concourse and the Convention Way Grand Concourse, that will assist the Convention Center in remaining competitive in the marketplace. Please refer to the detailed Capital Improvements Program section of this document for a complete listing of projects for the department.

Debt Service – The FY 2026-27 debt service budget is decreasing by 55.2% or \$69.6 million from the current FY 2025-26 budget and is based on the debt service schedule for projects funded with TDT financing.

Grants – The FY 2026-27 grants budget is decreasing by 15.5% or \$9.9 million from the current FY 2025-26 budget. The FY 2026-27 budget includes expenditures for grants approved in prior fiscal years, but not yet paid due to the timing of the contractual obligations. Grants for Cultural Tourism and Cultural Facilities are budgeted based on the formula funding amount of 5.0% of the first four cents of the TDT in the amount of \$12.8 million and additional \$2.5 million in fixed funding. The funding will be used for the following: 1) Cultural Tourism grants for arts and cultural activities, venues, services and events when one (1) of the main purposes of such activities, venues, services and events is to attract tourists; and 2) Cultural Facility grants for acquisition, construction, extension, enlargement, remodeling, repair, improvement, maintenance, operation or promotion of auditoriums or museums to be used primarily for arts and culture. Out of the \$2.5 million, \$1.5 million is for United Arts general art support, \$500,000 is for a challenge match to the United Arts Funding Raising Campaign, and \$500,000 is for venue subsidies. Lastly, under the TDT grants budget, there is \$14 million budgeted, which includes \$4.0 million for sports incentive funds, with \$760,000 allocated to the Greater Orlando Sports Commission (GOSC), paid by Visit Orlando and \$10 million towards UCF Stadium improvements.

Reserves – The FY 2026-27 reserves budget is decreasing by 33.5% or \$73.2 million from the current FY 2025-26 budget. The reserves amount of \$145.4 million includes restricted reserves to meet bond covenant requirements, reserves for future capital outlay, reserves for debt service, and reserves for contingency.

Other – The FY 2026-27 other category budget is increasing by 2.1% or \$3.6 million from the current FY 2025-26 budget. Included are funds for Visit Orlando in the amount of \$115.0 million for tourism promotion, funded from the first four cents (\$81.7 million) and the sixth cent (\$33.3 million) of the Tourist Development Tax (TDT); payments to the City of Orlando for the Venues Projects from a portion of the sixth cent of the TDT (\$60.3 million); and, \$3.6 million for the Orange County Regional History Center to support operating and capital expenses.

TDT Expenditure Budget Summary

Budget Summary (in millions)	FY 2026-27 Proposed Budget
Debt Service	\$ 56.5
Convention Center Operations	16.2
Convention Center Capital	321.5
Visit Orlando (O/ OCCVB) Funding (first four cents)	81.7
Visit Orlando (O/ OCCVB) Funding (sixth cent)	33.3
Contract TDT Payment for Venues	60.3
Arts (5% of first 4 cents and \$2.5 million fixed)	15.3
History Center	3.6
TDT Collection Services Fees	1.4
Grants	14.0
Application Review Committee (ARC)	20.1
TOTAL	\$ 628.9

FUNDING SOURCE HIGHLIGHTS

Funding for Convention Center operations primarily consists of revenues from facility rentals, services, food and beverage, parking, supplements from the Tourist Development Tax (TDT), interest, and reserves. The Convention Center's anticipated revenues from operations increased in several areas based on projected show activity with anticipated changes detailed in the table below. Additionally, TDT revenues are projected to increase from the current FY 2025-26 budget by 3.9% or \$15.0 million based on projections for hotel occupancy and room rates.

Major Revenues	FY 2025-26 Budget as of 03/31/2026	FY 2026-27 Proposed Budget	\$ Change	% Change
Cash Brought Forward	\$ 552,105,522	\$ 381,355,931	\$ (170,749,591)	(30.9)%
Statutory Deduction	(24,415,007)	(26,044,037)	(1,629,030)	6.7 %
Local Option TDT	385,000,000	400,000,000	15,000,000	3.9 %
Rental Space	22,050,858	23,935,629	1,884,771	8.5 %
Utility Services	14,422,000	16,209,800	1,787,800	12.4 %
Event Tech. Svc Labor	6,025,200	6,842,900	817,700	13.6 %
Catering	23,186,816	23,198,357	11,541	0.0 %
Equipment Rental	4,032,970	5,113,615	1,080,645	26.8 %
Other (Int. and Miscellaneous)	103,165,678	45,580,431	(57,585,247)	(55.8)%
Total	\$ 1,085,574,037	\$ 876,192,626	\$ (209,381,411)	(19.3)%

Division: Convention Center Capital Planning

Expenditures by Category				
	FY 2024-25 Actual	FY 2025-26 Budget as of 03/31/2026	FY 2026-27 Proposed Budget	Percent Change
Personal Services	\$ 821,853	\$ 1,013,543	\$ 1,052,216	3.8 %
Operating Expenditures	230,884	644,905	579,853	(10.1)%
Total Operating	\$ 1,052,737	\$ 1,658,448	\$ 1,632,069	(1.6)%
Capital Improvements	\$ 92,805,245	\$ 386,570,386	\$ 319,438,319	(17.4)%
Total Non-Operating	\$ 98,995,436	\$ 405,628,886	\$ 339,503,319	(16.3)%
Total	\$ 100,048,173	\$ 407,287,334	\$ 341,135,388	(16.2)%
Authorized Positions	17	17	17	0.0 %

Division: Convention Center Event Operations

Expenditures by Category				
	FY 2024-25 Actual	FY 2025-26 Budget as of 03/31/2026	FY 2026-27 Proposed Budget	Percent Change
Personal Services	\$ 18,674,065	\$ 17,517,108	\$ 19,140,627	9.3 %
Operating Expenditures	1,788,588	2,150,200	2,396,700	11.5 %
Capital Outlay	165,236	311,000	655,405	110.7 %
Total Operating	\$ 20,627,889	\$ 19,978,308	\$ 22,192,732	11.1 %
Total	\$ 20,627,889	\$ 19,978,308	\$ 22,192,732	11.1 %
Authorized Positions	170	171	171	0.0 %

Division: Convention Center Facility Operations

Expenditures by Category				
	FY 2024-25 Actual	FY 2025-26 Budget as of 03/31/2026	FY 2026-27 Proposed Budget	Percent Change
Personal Services	\$ 10,399,912	\$ 13,736,880	\$ 14,344,564	4.4 %
Operating Expenditures	31,524,533	31,889,076	34,435,761	8.0 %
Capital Outlay	212,312	391,822	506,916	29.4 %
Total Operating	\$ 42,136,758	\$ 46,017,778	\$ 49,287,241	7.1 %
Total	\$ 42,136,758	\$ 46,017,778	\$ 49,287,241	7.1 %
Authorized Positions	126	132	134	1.5 %

Division: Convention Center Fiscal & Operational Support

Expenditures by Category				
	FY 2024-25 Actual	FY 2025-26 Budget as of 03/31/2026	FY 2026-27 Proposed Budget	Percent Change
Personal Services	\$ 6,180,546	\$ 7,298,318	\$ 7,351,817	0.7 %
Operating Expenditures	17,478,161	16,842,380	18,414,756	9.3 %
Capital Outlay	308,171	1,373,456	718,060	(47.7)%
Total Operating	\$ 23,966,878	\$ 25,514,154	\$ 26,484,633	3.8 %
Total	\$ 23,966,878	\$ 25,514,154	\$ 26,484,633	3.8 %
Authorized Positions	49	49	49	0.0 %

Division: Convention Center Non-Operating

Expenditures by Category				
	FY 2024-25 Actual	FY 2025-26 Budget as of 03/31/2026	FY 2026-27 Proposed Budget	Percent Change
Operating Expenditures	\$ 1,541,881	\$ 2,785,562	\$ 1,556,568	(44.1)%
Total Operating	\$ 2,090,036	\$ 2,785,562	\$ 1,556,568	(44.1)%
Debt Service	\$ 56,456,782	\$ 126,067,329	\$ 56,478,438	(55.2)%
Grants	31,429,106	45,048,355	34,109,569	(24.3)%
Reserves	0	218,581,156	145,407,865	(33.5)%
Other	132,687,815	175,280,392	178,884,883	2.1 %
Total Non-Operating	\$ 220,573,703	\$ 564,977,232	\$ 414,880,755	(26.6)%
Total	\$ 222,663,739	\$ 567,762,794	\$ 416,437,323	(26.7)%

Division: Convention Center Sales & Marketing

Expenditures by Category				
	FY 2024-25 Actual	FY 2025-26 Budget as of 03/31/2026	FY 2026-27 Proposed Budget	Percent Change
Personal Services	\$ 5,203,346	\$ 5,949,902	\$ 6,043,120	1.6 %
Operating Expenditures	733,491	1,266,284	1,286,455	1.6 %
Capital Outlay	6,783	0	0	0.0 %
Total Operating	\$ 5,943,620	\$ 7,216,186	\$ 7,329,575	1.6 %
Total	\$ 5,943,620	\$ 7,216,186	\$ 7,329,575	1.6 %
Authorized Positions	30	30	30	0.0 %

Division: Convention Center Security, Parking & Transportation

Expenditures by Category				
	FY 2024-25 Actual	FY 2025-26 Budget as of 03/31/2026	FY 2026-27 Proposed Budget	Percent Change
Personal Services	\$ 8,500,586	\$ 8,429,804	\$ 9,993,807	18.6 %
Operating Expenditures	2,734,687	3,367,679	3,151,927	(6.4)%
Capital Outlay	0	0	180,000	0.0 %
Total Operating	\$ 11,235,273	\$ 11,797,483	\$ 13,325,734	13.0 %
Total	\$ 11,235,273	\$ 11,797,483	\$ 13,325,734	13.0 %
Authorized Positions	87	87	95	9.2 %

Proposed CIP - by Department / Division
FY 2026/27 - FY 2030/31

Unit	Fund	Project Name	* Prior Expenditures	Approved Budget FY 25-26	Proposed Budget FY 26-27	Proposed Budget FY 27-28	Proposed Budget FY 28-29	Proposed Budget FY 29-30	Proposed Budget FY 30-31	Proposed Budget Future	Total Project Cost
Convention Center											
Convention Center											
0960	4430	Convention Center Imp	75,102,560	35,372,870	45,271,158	46,630,667	47,929,405	58,620,989	69,011,853	0	377,939,502
		Unit Subtotal	75,102,560	35,372,870	45,271,158	46,630,667	47,929,405	58,620,989	69,011,853	0	377,939,502
0965	4430	North/South Concourse Renovations	62,138,353	42,364,478	31,549,719	35,718,117	35,452,193	24,753,027	13,452,785	0	245,428,672
		Unit Subtotal	62,138,353	42,364,478	31,549,719	35,718,117	35,452,193	24,753,027	13,452,785	0	245,428,672
0966	4430	West Concourse Renovations	32,750,836	20,844,322	12,617,442	16,209,065	16,273,861	16,591,463	17,347,090	0	132,634,080
		Unit Subtotal	32,750,836	20,844,322	12,617,442	16,209,065	16,273,861	16,591,463	17,347,090	0	132,634,080
0968	4430	Convention Way Grand Concourse	14,427,789	284,054,673	230,000,000	22,212,186	0	0	0	0	550,694,647
		Unit Subtotal	14,427,789	284,054,673	230,000,000	22,212,186	0	0	0	0	550,694,647
0969	4430	Multipurpose Venue	6,846,466	3,934,043	0	0	0	0	0	0	10,780,510
		Unit Subtotal	6,846,466	3,934,043	0	0	0	0	0	0	10,780,510
		CONVENTION CENTER SUBTOTAL:	191,266,003	386,570,386	319,438,319	120,770,035	99,655,459	99,965,479	99,811,728	0	1,317,477,411

* Prior Expenditures is calculated using 3 or 5 years.

The FY 2025-26 Approved Budget utilizes figures as of 06/16/2026 rather than as of 03/31/2026 to accurately reflect Total Project Cost approved by the Board of County Commissioners.

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