



Interoffice Memorandum

September 18, 2020

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

FROM: Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

CONTACT: John Goodrich, Deputy Director, Health Services Department
407-836-7689

SUBJECT: Award of Request for Quotations Y20-606-NH, Vital Signs Monitors

ACTION REQUESTED:

Approval to award Request for Quotations Y20-606-NH, Vital Signs Monitors, to the low responsive and responsible bidder, Sterile Services Co., in the estimated amount of \$136,703.

PROCUREMENT:

This contract will procure 28 vital signs monitors and rolling stands, which will be used by Corrections Health Services to transfer medical results into patient charts.

FUNDING:

Funds are available in account number 5832-060-8034-6410.

APPROVALS:

The Health Services Department concurs with this recommendation.

REMARKS:

Three quotations were received in response to this Request for Quotations and were evaluated for responsiveness, responsibility, and price reasonableness. McKesson Medical-Surgical Government Solutions LLC was deemed non-responsive for failing to submit a quotation by the deadline. References for the low quoter, Sterile Services Co., confirmed satisfactory work performance. Prices are deemed fair and reasonable based on a comparison of industry pricing with current pricing. Therefore, Sterile Services Co. is recommended for award.

The quote tabulation is below:

Sterile Services Co.	\$136,703
Medical Equipment and Supplies of America (MESA)	\$147,989.24
McKesson Medical-Surgical Government Solutions LLC	Non-Responsive