



BUSINESS DEVELOPMENT DIVISION

March 5, 2025

TO: Gian Otero Flores, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y25-738-GO, Watermark Park

The Business Development Division evaluated 3 bids of the 11 bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited M/WBE availability. As a result, the M/WBE goal was reduced to 23%. At the time of bid opening, at least 91 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by Saboungi Construction, Inc., reported 27.26% in M/WBE participation. The apparent low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-AM	Valencia Construction	\$247,317.00
MBE-HM	Grayland Construction	\$99,380.00
Total MWBE Participation		\$346,697.00 (27.26%)

The second low bid, submitted by Mulligan Constructors, Inc., reported 28.69% in M/WBE participation. The second low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-AM	Valencia Construction	\$277,006.00
MBE-HM	Grayland Construction	\$105,400.00
Total MWBE Participation		\$382,406.00 (28.69%)

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The third low bid, submitted by CORE Engineering & Construction, Inc., reported 32.04% in M/WBE participation. The third low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	Grayland Construction	\$146,012.80
MBE-HM	On Point Surveying	\$16,000.00
MBE-AFAM	Sterling Silver Scape Sod	\$265,784.90
Total MWBE Participation		\$427,797.70 (32.04%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidder's compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

BID COMPARISON**Y25-738-GO, Watermark Park**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 23%)	GFE	EEO % M / W
Low Bid	Saboungi Construction, Inc.	\$1,271,750.00	\$346,697.00	27.26%	N/A	9 / 36 %
2nd Low	Mulligan Constructors, Inc.	\$1,332,777.00	\$382,406.00	28.69%	N/A	38 / 13 %
3rd Low	CORE Engineering & Construction, Inc.	\$1,335,289.28	\$427,797.70	32.04%	N/A	10 / 10 %