




June 28, 2018

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From:  Carrie Mathes, Manager, Procurement Division

Contact: Todd Swingle, Deputy Director, Utilities Department
(407) 254-9880

Subject: Award of Invitation for Bids Y18-1057-TA, Wastewater Structure
Coating

ACTION REQUESTED:

Approval to award Invitation for Bids, Y18-1057-TA, Wastewater Structure Coating, to the low responsive and responsible bidder, VacVision Environmental LLC, in the estimated contract amount of \$737,944.80 for the base year. Further request authorization for the Procurement Division to exercise contract option years one and two of this contract.

PROCUREMENT:

The work shall consist of the rehabilitation of existing wastewater manholes, pump station wet wells, and other structures. Work will also include the preparation and installation of various approved coatings for the collection system throughout Orange County. These services are required for structural and hydraulic renewal, reduction of inflow, and infiltration into the existing sewer system.

APPROVALS:

The Utilities Field Services Division and the Business Development Division concur with this recommendation.

REMARKS:

Three bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. VacVision Environmental LLC has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to VacVision Environmental LLC.

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Bids Received:

VacVision Environmental LLC	Base Year	\$737,944.80
	Option Year 1	\$761,479.20
	Option Year 2	\$766,757.60
	Total Bid Price	\$2,266,181.60
Rowland Inc.	Base Year	\$736,620.00
	Option Year 1	\$766,790.00
	Option Year 2	\$766,790.00
	Total Bid Price	\$2,270,200.00
National Water Main Cleaning Co	Base Year	\$751,050.00
	Option Year 1	\$788,450.00
	Option Year 2	\$788,450.00
	Total Bid Price	\$2,327,950.00




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

June 8, 2018

TO: Tracy Attenasio, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y18-1057-TA, Wastewater Structure Coating

The Business Development Division evaluated the 3 bids submitted for this project and found that the apparent low bidder VacVision Environmental, LLC did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation.

The second low bid submitted by Rowland, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation.

The third low bid submitted by National Water Main Cleaning Co. did not meet the Orange County MWBE participation goal of 25%. They reported 1% MWBE participation in their bid and did not provide good faith effort documentation. Please note the following certified MWBE participation:

WF	KMG Fence, LLC	\$10,000.00
WF	Flash-Rite, Inc.	\$9,796.03
Total MWBE Participation		\$19,796.03

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file



BID COMPARISON										
IFB-Y18-1057-TA, Wastewater Structure Coating										
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	Differenc e From Low Bid	\$ Over 2nd Low Bid	Differenc e From 2nd Low	EEO M / W
Low Bid	VacVision Environmental, LLC	\$2,266,181.60	\$0	0.00%	No					22%/0%
2nd Low	Rowland, Inc.	\$2,270,200	\$0	0%	No	\$4,018	0.18%			0%/12%
3rd Low	National Water Main Cleaning Co.	\$2,327,950	\$19,796	1%	No	\$61,768	2.73%	\$57,750	2.54%	33%/5%