



Interoffice Memorandum

August 19, 2019

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: Andres Salcedo, Deputy Director, Engineering Division
407-254-9719

Subject: Award of Invitation for Bids Y19-776-TA, Pump Station Package 22
Improvements

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-776-TA, Pump Station Package 22 Improvements, to the low responsive and responsible bidder, Prime Construction Group, Inc., in the total contract award amount of \$1,974,000.

PROCUREMENT:

This project consists of improvements to five duplex pump stations, including installation of liners in the wet wells, replacement of pumps, riser and discharge piping, valves, electrical systems, and improvements to site access and security. The rehabilitation and replacements will result in increased reliability and extend the useful life of the system; provide increased safety and security for each lift station; and result in a reduction in unscheduled maintenance. This project is located in District 4.

FUNDING:

Funding is available in account number 4420-038-1559-6310.

APPROVALS:

The Engineering Division and the Business Development Division concur with this recommendation.

REMARKS:

Three bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Prime Construction Group, Inc. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Prime Construction Group, Inc.

The bid tabulation is as follows:

| <u>Bids Received</u> | <u>Total Bid Amount</u> |
|--------------------------------|--------------------------------|
| Prime Construction Group, Inc. | \$1,974,000 |
| Pospiech Contracting, Inc. | \$2,185,200 |
| Intercounty Engineering, Inc. | \$2,220,636 |



BUSINESS DEVELOPMENT DIVISION

July 30, 2019

TO: Tracy Attenasio, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y19-776-TA / Pump Station Package 22 Improvements

The Business Development Division evaluated the three bids submitted for this project. None of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 41 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Prime Construction Group, Inc., achieved good faith effort documentation and reported 3.91% M/WBE participation in their bid. Please note the following certified M/WBE participation:

| | | |
|----------------------------------|--------------------------|----------------------------|
| Wbe-wf | L P Video Productions | \$600 |
| Mbe-hm | EM Paving | \$13,357 |
| Wbe-wf | John B Webb & Associates | \$29,000 |
| Mbe-afam | HZ Construction, Inc. | \$34,245 |
| Total M/WBE Participation | | \$77,202.00 (3.91%) |

The second low bid, submitted by Pospiech Contracting, Inc., did not achieve good faith effort documentation and reported 1.99% M/WBE participation in their bid.

The third low bid, submitted by Intercounty Engineering, Inc., did not achieve good faith effort documentation. While the third low bidder reported \$529,256 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

None of the bids were within the M/WBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

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Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y19-776-TA / Pump Station Package 22 Improvements**

| Rank | Bidder | Bid Amount | M/WBE \$'s in Bid | % M/WBE (Goal 25%) | GFE | \$ Over Low Bid | % Difference From Low Bid (5%) | \$ Over 2nd Low Bid | % Difference From 2nd Low Bid | EEO % M / W |
|-------------|--------------------------------|-------------------|------------------------------|-------------------------------|------------|----------------------------|---|--------------------------------|--|------------------------|
| Low Bid | Prime Construction Group, Inc. | \$1,974,000 | \$77,202 | 3.91% | yes | | | | | 57/11 |
| 2nd Low | Pospiech Contracting, Inc. | \$2,185,200 | \$43,506 | 1.99% | no | \$211,200 | 10.70% | | | 51/14 |
| 3rd Low | Intercounty Engineering, Inc. | \$2,220,636 | \$0 | 0.00% | no | \$246,636 | 12.49% | \$35,436 | 1.62% | 75/6 |