



Interoffice Memorandum

June 18, 2020

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

FROM: 

Carrie Mathes CFCM, CPPO, C.P.M., Manager, Procurement
Division

CONTACT: Claudia Yabrudy, Manager, Fiscal and Operational Support
Division, Health Services Department
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SUBJECT: Ratification of Purchase Order M101102, 3-ply Surgical Masks

ACTION REQUESTED:

Ratification of Purchase Order M101102, 3-ply Surgical Masks, with PARTpoint, Inc. in a not-to-exceed amount of \$540,000.

PROCUREMENT:

This purchase order provided 3,000,000 3-ply Surgical Masks to support the County's response to COVID-19.

FUNDING:

Funding is available in account number 5895-019-8019-4143.

APPROVALS:

The Health Services Department concurs with this recommendation.

REMARKS:

In response to COVID-19, the Health Services Department requested 3,000,000 3-ply surgical masks in an effort to provide small businesses in Orange County with necessary personal protective equipment as businesses reopen.

Due to the urgent need of supplies in light of the COVID-19 pandemic, Procurement Division staff issued an emergency quote request, resulting in 33 responsive quotes. It was critical to expedite this purchase due to the urgent need of surgical masks and lack of availability in the market. Failure to issue this purchase order would have resulted in a longer delivery timeframe and increased safety risk.

Ratification of Purchase Order M101102, 3-ply Surgical Masks

Evaluation of quotes included analysis of product quality, payment terms, and delivery timeframe. Upon conclusion of the evaluation, the Procurement Division issued emergency field purchase order EFPO-0064. Based on the aforementioned analysis, the purchase was awarded to PARTpoint, Inc.

Quote tabulation is as follows:

Quoter	Quote Total	Delivery Time
PARTpoint, Inc.	\$540,000	7 calendar days
Global Geeks	\$610,000	7 calendar days
Mobile Outfitters	\$720,000	7 calendar days
Stran	\$735,000	7 days
Mes Fire	\$800,400	7 calendar days
FSCP	\$810,000	7 days
BizGifter	\$840,000	2-4 calendar days
S & H Uniforms	\$840,000	7 calendar days
Imperial Dade	\$855,000	7 calendar days
LatamXPort	\$870,000	7 calendar days
Danemar	\$870,000	7 calendar days
Yoni Mirzoeff	\$870,000	7 calendar days
Boss Pro	\$930,000	7 calendar days
Florida Import Experts	\$960,000	2 shipments - 1st 7 days, 2nd 1 day
Centrix	\$960,000	7 calendar days
Go East Promotions	\$960,000	possible 7 days
Forrest Mead	\$960,000	7 calendar days
EverReady First Aid	\$990,000	7 calendar days
Korango	\$1,080,000	
DBMG Ing (613 Trading)	\$1,140,000	7 calendar days
C2W Health	\$1,170,000	7 calendar days
Medical Solutions	\$1,170,000	4-5 days
Gallant	\$1,197,000	7 calendar days
My Lyfe Co	\$1,200,000	7 calendar days
2Cens	\$1,200,000	7 calendar days
Styrmed	\$1,200,000	7 calendar days
Uth Stuph	\$1,200,000	7 days
Warfighter	\$1,260,000	7 calendar days
McCarrel Enterprises	\$1,410,000	7 calendar days
Logistics	\$1,478,200	7 calendar days
United Medco Pharmaceuticals, Inc.	\$1,660,000	7 calendar days
Grainger	\$1,675,200	shipped 1-3 business days
BioSafe	\$1,800,000	5 days