




Interoffice Memorandum

September 24, 2020

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From:  Carrie Mathes, CFCM, CCP, C.P.M., Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y20-763-EB, Facilities East District Building
HVAC and Roof Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-763-EB, Facilities East District Building HVAC and Roof Replacement to the low responsive and responsible bidder, Air Mechanical and Service Corp. in the total contract award amount of \$896,000.

PROCUREMENT:

The project consists of removing and replacing the existing roof, shed storage, designated windows, and HVAC system. The project is located in District 5.

FUNDING:

Funding is available in account numbers 1023-043-2052-3810 and 1023-043-2049-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Five bids were received in response to this Invitation for Bids (IFB) and were evaluated for responsiveness, responsibility, and price reasonableness. The bids submitted by Poli Construction, Inc. and Alpha Roofing & Sheet Metal, LLC have been deemed non-responsible for failing to meet the similar projects requirements of the solicitation.

The bid received from Air Mechanical & Service Corp. is considered reasonable and realistic with current labor and materials market increases. Air Mechanical & Service Corp. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Air Mechanical & Service Corp.

Bids Received

Bid Total

Air Mechanical & Service Corp.	\$896,000
CIC Construction Group USA, LLC	\$954,788
S.A. Casey Construction, Inc.	\$1,064,000
Poli Construction, Inc.	Non-Responsible
Alpha Roofing & Sheet Metal LLC	Non-Responsible



BUSINESS DEVELOPMENT DIVISION

September 23, 2020

TO: Elia Batista, Contracting Agent
Procurement Division

FROM: VaSantha Raysor, Business Development Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y20-763 / Facilities East District Building Roof and HVAC Replacement (AMENDED)**

The Business Development Division evaluated three bids submitted for this project. None of the bidders were an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 66 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Air Mechanical & Service Corp., did not achieve good faith effort documentation and reported 7.97% M/WBE participation in their bid. Please note the following certified M/WBE participation:

MBE-HISP	Central Florida Construction Walls, Inc.	\$11,760.00
WBE-WF	ABC Cleaning, Inc.	\$18,800.00
MBE-HISP	Lakeside Electrical Services, Inc.	\$40,850.00
Total M/WBE Participation		\$71,410.00 (7.97%)

The second low bid, submitted by CIC Construction Group USA, LLC, did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

The third low bid, submitted by S.A. Casey Construction, Inc., reported 37.53% M/WBE participation in their bid.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y20- 763/ Facilities East District Building Roof and HVAC Replacement (AMENDED)**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Air Mechanical & Service Corp.	\$896,000.00	\$71,410.00	7.97%	No					33 / 67 %
2nd Low	CIC Construction Group USA, LLC	\$954,788.00	\$0.00	0.00%	No	\$58,788.00	6.56%			50 / 50 %
3rd Low	S.A. Casey Construction, Inc.	\$1,064,000.00	\$399,300.00	37.53%	N/A	\$168,000.00	18.75%	\$109,212.00	11.44%	6 / 88 %