



August 20, 2019

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y19-763-RC, Michigan Campus
Health Services EMS Back-Up Generator

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-763-RC, Michigan Campus Health Services EMS Back-Up Generator, to the low responsive and responsible bidder, Accurate Power and Technology, Inc., in the total contract award amount of \$227,504.

PROCUREMENT:

This contractor will provide and install a natural gas powered generator, concrete pad, automatic transfer switch, feeders, light pole, and natural gas line. The project is located in District 3.

FUNDING:

Funding is available in account number 0001-060-2412-6210.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Four bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Eau Gallie Electric, Inc.'s bid did not contain all the required forms and was deemed non-responsive. The bid submitted from Accurate Power and Technology, Inc. is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and Accurate Power and Technology, Inc. has been determined to be responsible. Therefore, award is recommended to Accurate Power and Technology, Inc.

Page 2

Award of Invitation for Bids Y19-763-RC, Michigan Campus Health Services
EMS Back-Up Generator

Bid tabulation is as follows:

Bids Received:	Bid Total
Accurate Power and Technology, Inc.	\$227,504
Comelco, Inc.	\$240,000
Power Engineering Group Inc.	\$298,603
Eau Gallie Electric, Inc.	Non- Responsive



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

August 21, 2019

TO: Rochelle Chambers, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y19-763-RC / Michigan Campus Health Services EMS Back-Up Generator**

The Business Development Division evaluated the three bids submitted for this project. Two of the bidders were Orange County certified Minority/Women Business Enterprises. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 30 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Accurate Power and Technology Inc., did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

The second low bid, submitted by Orange County Minority/Women Business Enterprise firm Comelco, Inc., is bidding as a prime. Therefore, Comelco, Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Comelco, Inc. did not achieve good faith effort documentation. They reported \$215,815 in M/WBE participation but did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

The third low bid, submitted by Orange County Minority/Women Business Enterprise firm Power Engineering Group Inc., is bidding as a prime. Therefore, Power Engineering Group Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Power Engineering Group Inc. reported self-performing 0%. They reported 0% other M/WBE participation in their bid and did not achieve good faith effort documentation.

None of the bids met the M/WBE sliding scale range criteria to be awarded this contract over the low bidder.

Sheena Ferguson

Page 2

Y19-763-RC / Michigan Campus Health Services EMS Back-Up Generator

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON

Y19-763-RC / Michigan Campus Health Services EMS Back-Up Generator

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self-performing (Goal 51%)	% Sub-contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	EEO % M / W
Low Bid	Accurate Power and Technology, Inc.	\$227,504	\$0	\$0	0.00%	0.00%	0.00%	no			44/0
2nd Low	Cornelco, Inc. [mbe-hm]	\$240,000	\$0	\$0	0.00%	0.00%	0.00%	no	\$12,496.00	5.49%	97/0
3rd Low	Power Engineering Group Inc. [mbe-am]	\$298,603	\$0	\$0	0.00%	0.00%	0.00%	no	\$71,099.00	31.25%	71/7