



Interoffice Memorandum

June 26, 2018

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM: *CM* Carrie Mathes, Manager, Procurement Division

CONTACT: Bradley Campbell, Assistant Manager, Code Enforcement
(407) 836-4220

SUBJECT: Award of Invitation for Bids Y18-1056-AV, Lot Cleaning Services for Code Enforcement

ACTION REQUESTED:

Approval to award Invitation for Bids Y18-1056-AV, Lot Cleaning Services for Code Enforcement, to the following low responsive and responsible bidders by Lot in an estimated contract award amount for a 1-year term: Lot A to A.L.G. Landscaping and Concrete Work Inc. for \$406,658.50, Lot B to D3 Enviroscope, LLC for \$527,700, and Lot C to ABL Land Services, Inc. for \$697,850. Further, request authorization for the Procurement Division to renew the contracts for four additional 1-year terms.

PROCUREMENT:

To provide lot cleaning services for Code Enforcement as needed throughout Orange County.

FUNDING:

Funding is available in account 0001-068-3220-3197.

APPROVALS:

The Code Enforcement Division concurs with this recommendation.

REMARKS:

Eight bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility and price reasonableness. Lightning Commercial Cleaning Service, LLC, was deemed non-responsible due to insufficient equipment to perform services.

The solicitation limited award to a maximum of one geographical location per lot. Recommendation for award is made to the lowest responsive and responsible bidder, for Lot A, A.L.G. Landscaping and Concrete Work Inc., for Lot B, D3 Enviroscope, LLC, and for Lot C, ABL Land Services, Inc., who all meet the requirements of this solicitation.

Bid Tabulation is as follows:

LOT A- EAST ORANGE COUNTY

A. L. G. Landscaping and Concrete Work Inc.	\$406,658.50
Florida Greenscapes Management, Inc.	\$570,400.00
D3 Enviroscope, LLC	\$670,900.00
ABL Land Services, Inc.	\$697,850.00
Wright's Excavating, Inc.	\$850,100.00
Café Construction & Development, Inc.	\$1,093,350.00
Premier Lawn Maintenance, LLC	\$1,196,600.00
Lightning Commercial Cleaning Service, LLC	Non-Responsible

LOT B- CENTRAL ORANGE COUNTY

A. L. G. Landscaping and Concrete Work Inc.	\$406,658.50
D3 Enviroscope, LLC	\$527,700.00
ABL Land Services, Inc.	\$697,850.00
Wright's Excavating, Inc.	\$850,100.00
Florida Greenscapes Management, Inc.	\$893,800.00
Café Construction & Development, Inc.	\$1,093,350.00
Premier Lawn Maintenance, LLC	\$1,196,600.00
Lightning Commercial Cleaning Service, LLC	Non-Responsible

LOT C- WEST ORANGE COUNTY

A. L. G. Landscaping and Concrete Work Inc.	\$406,658.50
D3 Enviroscope, LLC	\$555,650.00
ABL Land Services, Inc.	\$697,850.00
Florida Greenscapes Management, Inc.	\$783,800.00
Wright's Excavating, Inc.	\$850,100.00
Premier Lawn Maintenance, LLC	\$1,196,600.00
Café Construction & Development, Inc.	\$1,216,350.00
Lightning Commercial Cleaning Service, LLC	Non-Responsible




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

July 2, 2018

TO: Ana Villalona, Senior Purchasing Agent
Procurement Division

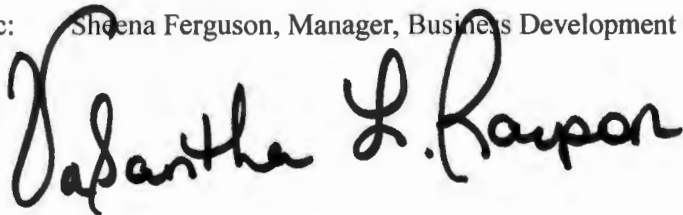
FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: IFB-Y18-1056-AV, Lot Cleaning Services for Code Enforcement (Lot A)

The Business Development Division evaluated the **7 bids** submitted for this project and found that the **two (2)** Orange County certified Minority Women Business Enterprise bidders **were not within 7%** of the low bid for bid awards greater than \$100,000 to \$500,000. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Shana Ferguson, Manager, Business Development Division



BID COMPARISON

Y18-1056-AV, Lot Cleaning Services for Code Enforcement (Lot A)

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid
Low Bid	A.L.G. Landscaping and Concrete Work Inc.	\$406,658.50				
2nd Low	Florida Greenscapes Management Inc.	\$570,400	\$163,742	40.27%		
3rd Low	D3 Enviroscope, LLC (AFAM)	\$670,900	\$264,242	64.98%	\$100,500	17.62%
4th Low	ABL Land Services, Inc.	\$697,850	\$291,192	71.61%	\$127,450	22.34%
5th Low	Wright's Excavating, Inc.	\$850,100	\$443,442	109.05%	\$279,700	49.04%
6th Low	Café Construction & Development, Inc. (HM)	\$1,093,350	\$686,692	168.86%	\$522,950	91.68%
7th Low	Premier Lawn Maintenance, LLC	\$1,196,600	\$789,942	194.25%	\$626,200	109.78%



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

July 2, 2018

TO: Ana Villalona, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB-Y18-1056-AV, Lot Cleaning Services for Code Enforcement (Lot B)**

The Business Development Division evaluated the **7 bids** submitted for this project and found that the **two (2)** Orange County certified Minority Women Business Enterprise bidders **were not within 7%** of the low bid for bid awards greater than \$100,000 to \$500,000. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON

Y18-1056-AV, Lot Cleaning Services for Code Enforcement (Lot B)

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid
Low Bid	A.L.G. Landscaping and Concrete Work Inc.	\$406,658.50				
2nd Low	D3 Enviroscape, LLC (AFAM)	\$527,700	\$121,042	29.76%		
3rd Low	ABL Land Services, Inc.	\$697,850	\$291,192	71.61%	\$170,150	32.24%
4th Low	Wright's Excavating, Inc.	\$850,100	\$443,442	109.05%	\$322,400	61.10%
5th Low	Florida Greenscapes Management Inc.	\$893,800	\$487,142	119.79%	\$366,100	69.38%
6th Low	Café Construction & Development, Inc. (HM)	\$1,093,350	\$686,692	168.86%	\$565,650	107.19%
7th Low	Premier Lawn Maintenance, LLC	\$1,196,600	\$789,942	194.25%	\$668,900	126.76%




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BUSINESS DEVELOPMENT DIVISION

July 2, 2018

TO: Ana Villalona, Senior Purchasing Agent
Procurement Division

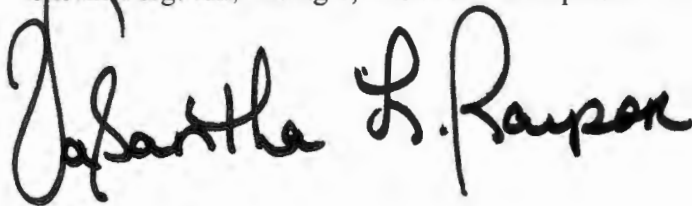
FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB-Y18-1056-AV, Lot Cleaning Services for Code Enforcement (Lot C)**

The Business Development Division evaluated the **7 bids** submitted for this project and found that the **two (2)** Orange County certified Minority Women Business Enterprise bidders **were not within 7%** of the low bid for bid awards greater than \$100,000 to \$500,000. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division



BID COMPARISON

Y18-1056-AV, Lot Cleaning Services for Code Enforcement (Lot C)

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid
Low Bid	A.L.G. Landscaping and Concrete Work Inc.	\$406,658.50				
2nd Low	D3 Enviroscape, LLC (AFAM)	\$555,650	\$148,992	36.64%		
3rd Low	ABL Land Services, Inc.	\$697,850	\$291,192	71.61%	\$142,200	25.59%
4th Low	Florida Greenscapes Management Inc.	\$783,800	\$377,142	92.74%	\$228,150	41.06%
5th Low	Wright's Excavating, Inc.	\$850,100	\$443,442	109.05%	\$294,450	52.99%
6th Low	Premier Lawn Maintenance, LLC	\$1,196,600	\$789,942	194.25%	\$640,950	115.35%
7th Low	Café Construction & Development, Inc. (HM)	\$1,216,350	\$809,692	199.11%	\$660,700	118.91%