




December 12, 2023

To: Mayor Jerry L. Demings
-AND-
County Commissioners

 Carrie Mathes, CFCM, NIGP- CPP, CPPO, C.P.M. Manager II,
Procurement Division

Contact: Sara Flynn-Kramer, Manager II, Capital Projects Division
407-836-0048

Subject: Award of Invitation for Bids Y24-704-SH, Courthouse Central Energy
Plant (CEP) Technician Space Improvements

ACTION REQUESTED:

Approval to award Invitation for Bids Y24-704-SH, Courthouse Central Energy Plant (CEP) Technician Space Improvements, to the low responsive and responsible bidder, The Kinsmen Construction Company, in the total contract award amount of \$622,295.

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, State Division of Corporations registration, E-Verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County.

PROCUREMENT:

Work under this project consists of the interior renovation of the CEP technician space owned by Orange County, located in Building E of the Courthouse Complex. The project scope includes the minor demolition and construction of interior partitions, flooring, plumbing, electrical, ceilings, light fixtures, fire alarm devices, heating, ventilation, air conditioning and interior finishes. This work is being completed to provide a cohesive workspace for Facilities Management's downtown technicians due to the loss of previously utilized shell space that has been built out for Courthouse operations. The project is located in District 5.

FUNDING:

Funding is available in account number 1023-043-1787-6210.

APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

REMARKS:

Six bids were received in response to the Invitation for Bids and the three lowest were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted from The Kinsmen Construction Company is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and The Kinsmen Construction Company has been determined to be responsible. Therefore, award is recommended to The Kinsmen Construction Company.

The bid tabulation is as follows:

BID RECEIVED:	Base Bid
The Kinsmen Construction Company	\$622,295.00
Poli Construction Inc.	\$729,952.00
CIC Construction Group USA, LLC	\$752,632.00
MIE, INC	\$777,163.66
Oelrich Construction Inc.	\$789,254.00
S.A. Casey Construction	\$869,000.00



BUSINESS DEVELOPMENT DIVISION

December 1, 2023

TO: Sean Hynes, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y24-704-SH, Courthouse CEP Technician Space Improvements**

The Business Development Division evaluated three bids of the six bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had M/WBE availability. As a result, the M/WBE goal will remain at 25%. At the time of bid opening, at least 112 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by Orange County MBE firm The Kinsmen Construction Company is bidding as a Prime contractor. Therefore, The Kinsmen Construction Company is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. The Kinsmen Construction Company reported self-performing 61.51% with 0% subcontractor's participation. The low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	The Kinsmen Construction Company	\$382,775.00
Total MWBE Participation		\$382,775.00 (61.51%)

Sheena Ferguson

The second low bid, submitted by Poli Construction Inc. reported 25.10% in M/WBE participation. The second low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

WBE-WF	Florida Surety Bonds	\$9,460.00
MBE-HM	Rey's Concrete	\$17,500.00
MBE-HM	APD Construction	\$67,347.00
MBE-HM	Rivera Tile & Stone	\$88,880.00
Total MWBE Participation		\$183,187.00 (25.10%)

The third low bid, submitted by CIC Construction Group USA, LLC reported 25.01% in M/WBE participation. The third low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	Cornerstone Construction Services	\$32,022.00
MBE-HM	Rivera Tile & Stone	\$88,880.00
MBE-HM	APD Construction	\$67,346.45
Total MWBE Participation		\$188,248.45 (25.01%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y24-704-SH, Courthouse CEP Technician Space Improvements**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 25%)	Total MWBE %	GFE	EEO % M / W
Low Bid	The Kinsmen Construction Company	\$622,295.00	\$382,775.00	\$0.00	61.51%	0.00%	61.51%	N/A	100 / 33 %
2nd Low	Poli Construction Inc.	\$729,952.00	\$0.00	\$183,187.00	0.00%	25.10%	25.10%	N/A	39 / 19 %
3rd Low	CIC Construction Group USA, LLC	\$752,632.00	\$0.00	\$188,248.45	0.00%	25.01%	25.01%	N/A	83 / 33 %