



January 13, 2023

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

From:  Carrie Mathes, CFM, NIGP-CPP, CPPO, C.P.M., Manager II,  
Procurement Division

Contact: Raymond Williams, M.S., P.E., Manager, Public Works Engineering Division  
407-836-7909

Subject: Award of Invitation for Bids Y23-719-MB, Hoffner Avenue (State Road 15)  
Perimeter Wall

ACTION REQUESTED:

Approval to award Invitation for Bids Y23-719-MB, Hoffner Avenue (State Road 15) Perimeter Wall, to the low responsive and responsible bidder, Prime Construction Group, Inc., in the total contract award amount of \$1,274,000.

PROCUREMENT:

Work under this contract will consist of an eight-foot-high perimeter wall from the west of Kempston Drive to South Semoran Boulevard along the north side of Hoffner Avenue. The perimeter wall length is approximately 1760 feet. All work is to occur on private property outside of State Road 15 right-of-way. The project is located in District 3.

FUNDING:

Funding is available in account number 1003-072-5056-6311.

APPROVALS:

The Public Works Department and Business Development Division concur with this recommendation.

REMARKS:

Three bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid from Cathcart Construction Company - Florida, LLC., was deemed non-responsive by the Procurement Division for failing to submit the required Bid Bond and Power of Attorney documents. A timely protest was filed by Prime Construction Group, Inc. In accordance with the Procurement Ordinance, a protest review was held by the Procurement Manager on January 6, 2023. The protest of Prime Construction Group, Inc. was upheld. No appeals were received. Prime Construction Group, Inc. has a satisfactory record of performance for this type of work and has been determined to be responsible. Therefore, award is recommended to Prime Construction Group, Inc.

Award of Invitation for Bids Y23-719-MB, Hoffner Avenue (State Road 15) Perimeter Wall  
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Bid tabulation is as follows:

Prime Construction Group, Inc.	Total Bid:	\$1,274,000
American Persian Engineering and Construction LLC	Total Bid:	\$1,450,100
Cathcart Construction Company – Florida, LLC		Non-Responsive



**BUSINESS DEVELOPMENT DIVISION**

January 10, 2023

**TO:** Michelle Black, Contracting Agent  
Procurement Division

**FROM:** Princess Clarke, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** Y23-719-MB / Hoffner Avenue (State Road 15) Perimeter Wall (Revised)

The Business Development Division evaluated two of the three bids submitted for this project. The Business Development Division completed a M/WBE Availability Analysis. The scope of services for this project had M/WBE availability. As a result, the M/WBE goal will remain at 25%. At the time of bid opening; at least 64 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, Cathcart Construction Company-Florida LLC was deemed non-responsive by the Procurement Division, due to failing to submit the required bid bond.

The apparent second low bid, submitted by Prime Construction Group, Inc., reported 25.07% in M/WBE participation and met the Orange County M/WBE participation goal **per the Ordinance requirement**. Letters of intent were received from the low bidder for certified M/WBE subcontractors but were not fully executed. Please note the following certified M/WBE participation:

MBE-HM	La Costa Sod	\$12,000
WBE-WF	LP Video	\$375
MBE-HM	Central Florida Construction Walls	\$30,000
MBE-HM	Trujillo Trucking	\$5,000
MBE-AFAM	HZ Construction	\$271,987
<b>Total MWBE Participation</b>		<b>\$319,362 (25.07%)</b>

After reviewing the Notice of Intent to Award on December 8, 2022, Prime Construction Group, Inc sent five fully executed letters of intent via email on December 9, 2022.

The apparent the third low bid, submitted by American Persian Engineering and Construction, LLC (DBA APEC, LLC), reported 28.00% in M/WBE participation and met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	German Delaware	\$406,000
<b>Total MWBE Participation</b>		<b>\$406,000 (28.00%)</b>

In the event the lowest bidder is not the recommended bidder, then letters of intent must be obtained from the recommended bidder two business days after being contacted.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest

cc: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON****Y23-719-MB / Hoffner Avenue (State Road 15) Perimeter Wall**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>EEO % M / W</b>
Low Bid	Cathcart Construction Company-Florida LLC	Deemed non-responsive by Procurement				
2nd Low	Prime Construction Group, Inc.	\$1,274,000.00	\$319,362.00	25.07%	N/A	41 / 11 %
Third Low	American Persian Engineering and Construction , LLC (DBA APEC, LLC)	\$1,450,100.00	\$406,000.00	28.00%	N/A	40 / 10 %