



## Interoffice Memorandum

November 12, 2019

TO: Mayor Jerry L. Demings  
and the Board of County Commissioners

FROM: Carrie Mathes, Manager, Procurement Division

CONTACT: Andres Salcedo, Deputy Director, Utilities Engineering Division  
407-254-9719

SUBJECT: Award of Invitation for Bids Y19-772-TA, Town Center (PS 3497)  
and South Central (PS 3499) Master Pump Station Improvements

### ACTION REQUESTED:

Approval to award Invitation for Bids Y19-772-TA, Town Center (PS 3497) and South Central (PS 3499) Master Pump Station Improvements, to the low responsive and responsible bidder, Intercounty Engineering, Inc., in the total contract award amount of \$9,719,700.

### PROCUREMENT:

This project involves two master pump station improvements for pump station #3497 and #3499. The improvements include renewal and replacement of pump stations; rehabilitation of wet wells; piping, buildings, and miscellaneous equipment; reconfiguration of sewer system, installation of emergency generators, fuel tanks, odor control units, and electrical system; CCTV inspections; and lining for gravity mains. Sustainable components include the repairing of aging infrastructure and replacement of older equipment with new more energy efficient equipment. This project is located in Districts 1 and 4.

### FUNDING:

Funding is available in account number 4420-038-1559-6310.

### APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

### REMARKS:

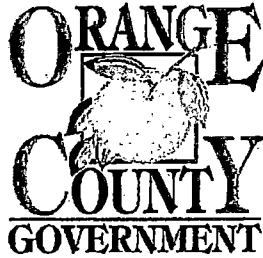
Three bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Intercounty Engineering, Inc. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Intercounty Engineering, Inc.

Page 2

Award of Invitation for Bids Y19-772-TA, Town Center (PS 3497) and South Central (PS 3499) Master Pump Station Improvements

The bid tabulation is as follows:

<b><u>Bidder</u></b>	<b><u>Total Bid</u></b>
Intercounty Engineering, Inc.	\$ 9,719,700
Prime Construction Group, Inc.	\$ 9,940,000
Sawcross, Inc.	\$11,499,000



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

October 29, 2019

**TO:** Tracy Attenasio, Senior Contract Administrator  
Procurement Division

**FROM:** Dexter Watts, Senior Contract Administrator *DW*  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** Y19-772-TA / Town Center (PS 3497) and South Central (PS 3499)  
Master Pump Station Improvements

The Business Development Division evaluated the three bids submitted for this project. None of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 66 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Intercounty Engineering, Inc., did not achieve good faith effort documentation. While the low bidder reported \$1,946,761.94 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

The second low bid, submitted by Prime Construction Group, Inc., did not achieve good faith effort documentation and reported 8.87% M/WBE participation in their bid.

The third low bid, submitted by Sawcross, Inc., did not achieve good faith effort documentation and reported 18.31% M/WBE participation in their bid.

None of the bids met the M/WBE sliding scale range criteria to be awarded this contract over the low bidder.

*Aheena Ferguson*

Page 2

**Y19-772-TA / Town Center (PS 3497) and South Central (PS 3499) Master Pump Station Improvements**

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON****Y19-772-TA / Town Center (PS 3497) and South Central (PS 3499) Master Pump Station Improvements**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (3%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Intercounty Engineering, Inc.	\$9,719,700	\$0.00	0.00%	no					75/6
2nd Low	Prime Construction Group, Inc.	\$9,940,000	\$882,114.00	8.87%	no	\$220,300	2.27%			52/11
3rd Low	Sawcross, Inc.	\$11,499,000	\$1,808,900.14	15.73%	no	\$1,779,300	18.31%	\$1,559,000	15.68%	21/8