



BUSINESS DEVELOPMENT DIVISION

January 24, 2025

TO: Corie Cummings, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y25-718-CC, West Building Overhead Catwalk Lighting Installation
(Revised)**

The Business Development Division evaluated three bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had M/WBE availability. As a result, the M/WBE goal remained at 25%. At the time of bid opening, at least 24 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by Facility Solutions Group, Inc., reported 0% in M/WBE participation. The apparent low bid did not meet the Orange County M/WBE participation goal **per the Ordinance requirement**.

Business Development issued a Submittal of Clarification email request on January 6, 2025, for the apparent low bidder to submit:

- Contract and Subcontract Goal Participation Schedule Form
- Good Faith Effort Action #1, #2, #3, #4, and #5

As of January 7, 2025, the apparent low bidder responded and submitted:

- Updated Contract and Subcontract Goal Participation Schedule Form
- Good Faith Effort Action #1- No documentation provided.
- Good Faith Effort Action #2- No documentation provided.
- Good Faith Effort Action #3- Bidder provided documentation.
- Good Faith Effort Action #4- No documentation provided.
- Good Faith Effort Action #5- No documentation provided.

Sheena Ferguson 1.24.2025

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The apparent low bid, submitted by Facility Solutions Group, Inc., reported 6.30% in M/WBE participation. The apparent low bid did not meet the Orange County M/WBE participation goal **per the Ordinance requirement**. The bidder indicated that they have historically performed (100 % In-house) the scope of services denoted on the Good Faith Effort exception form.

Facility Solutions Group, Inc. indicated on their GFE (Good Faith Effort) form in Action 2 that they will handle all electrical services themselves. However, their Contract and Sub-Contract Goal Participation Schedule lists several other service scopes, but it does not include any mention of an electrical Prime Contractor or subcontractor. Additionally, the total bid amount has been incorrectly listed as \$1,48,377.

Per the Ordinance, Sec. 17-321, A prime contractor is not required to subcontract out work that it has historically and consistently performed with its own work force. Business Development was unable to verify the Good Faith Effort for the electrical services on the GFE form. There is M/WBE availability for this scope of service. However, the Good Faith Effort Form, Action #3 stated no M/WBEs were contacted. Therefore, Good Faith Effort documentation was not achieved. Please note the following certified M/WBE participation:

MBE-HM	Control Engineering Group*	\$308,623.00
MBE-HM	Diversified Supply	\$91,124.50
Total MWBE Participation		\$91,124.50 (6.30%)

*Certified in the scope of services state of Florida electrician and not certified in the scope of demo/installation.

The second low bid, submitted by Orange County MBE firm Anderson Place Construction, LLC, is bidding as a Prime contractor. Therefore, Anderson Place Construction, LLC, is required to self-perform no less than 51 % of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Anderson Place Construction, LLC reported self-performing 0% with 0% subcontractor's participation and did not meet the 25% M/WBE participation goal **per the Ordinance requirement**. Anderson Place Construction listed their scope of work as electrical, which the company is not currently certified in.

Business Development issued a Submittal of Clarification email request on January 6, 2025, for the second low bidder to submit:

- Contract and Subcontract Goal Participation Schedule Form
- Good Faith Effort Action #1, # 2, #3, #4, and #5

As of January 6, 2025, the second low bidder responded and submitted:

- Updated Contract and Subcontract Goal Participation Schedule Form
- Good Faith Effort Action #1- No documentation provided.
- Good Faith Effort Action #2- No documentation provided.
- Good Faith Effort Action #3- No documentation provided.
- Good Faith Effort Action #4- No documentation provided.
- Good Faith Effort Action #5- No documentation provided.

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The second low bid, submitted by Anderson Place Construction, LLC, reported 0% in M/WBE participation. The second low bid did not meet the Orange County M/WBE participation goal **per the Ordinance requirement**. Good Faith Effort documentation was not achieved. Please note the following certified M/WBE participation:

MBE-AM	Anderson Place Construction*	\$1,800,000.00
Total MWBE Participation		\$0 (0%)

* Not certified in the scope of work for electrical.

The third low bid, submitted by D'Novo Services, LLC, reported 0% in M/WBE participation. The third low bid did not meet the Orange County M/WBE participation goal **per the Ordinance requirement**.

Business Development issued a Submittal of Clarification email request on January 6, 2025, for the third low bidder to submit:

- Contract and Subcontract Goal Participation Schedule Form
- Good Faith Effort Action #1, #2, #3, #4, and #5

As of January 8, 2025, the third low bidder responded and submitted:

- An email stating “Because this job is 100% electrical and is what we do, we don't have any quotes or documentation of W/MBE working for us to do this work. So, we don't have any Good Faith Documentation as per the previously mentioned.”
- Good Faith Effort Action #1- No documentation provided.
- Good Faith Effort Action #2- No documentation provided.
- Good Faith Effort Action #3- Bidder provided insufficient documentation.
- Good Faith Effort Action #4- No documentation provided.
- Good Faith Effort Action #5- No documentation provided.

The third low bid, submitted by D'Novo Services, LLC, reported 0% in M/WBE participation. The third low bid did not meet the Orange County M/WBE participation goal **per the Ordinance requirement**. The bidder indicated that they have historically performed (100% In-house) the scope of services denoted on the Good Faith Effort exception form. Per the Ordinance, Sec. 17-321, A prime contractor is not required to subcontract out work that it has historically and consistently performed with its own work force.

Please note the following certified M/WBE participation:

Not currently Orange County certified	D'Novo Services*	\$1,967,287.00
Total MWBE Participation		\$0 (0%)

* Not certified in the scope of work for electrical.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidder's compliance with the Invitation for Bid's

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M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

BID COMPARISON**Y25-718-CC, West Building Overhead Catwalk Lighting Installation**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 25%)	Total MWBE %	GFE	EEO % M / W
Low Bid	Facility Solutions Group, Inc.	\$1,446,291.00	\$0.00	\$91,124.50	0.00%	6.30%	6.30%	No	60 / 0 %
2nd Low	Anderson Place Construction, LLC	\$1,800,000.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	13 / 23 %
3rd Low	D'Novo Services, LLC	\$1,967,287.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	N/A	100 / 11 %