



May 27, 2022

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

From: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,  
Procurement Division

Contact: Sara Flynn-Kramer, Manager II, Capital Projects Division  
407-836-0048

Subject: Award of Invitation for Bids Y22-763-R2 Corrections Horizon, Genesis,  
Phoenix, Female Detention Center Safety Rails

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-763-R2, Corrections Horizon, Genesis, Phoenix, Female Detention Center Safety Rails, to the low responsive and responsible bidder, Axios Construction Services, LLC, in the total contract award amount of \$1,563,579.

PROCUREMENT:

Work under this contract consists of modifying the existing rails and stairs to have a cage type structure. The contractor will also remove and replace all existing hinges on food pass doors at the Female Detention Center. The project is located in District 6.

FUNDING:

Funding is available in account number 1023-081-4024-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Three bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by Tadeos Engineering, LLC, was deemed non-responsible due to references that were not able to be verified. The bid from Cafe Construction & Development Inc. was deemed non-responsive by the Procurement Division, based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved, and sufficient good faith effort documentation was not provided. Axios Construction Services, LLC has a satisfactory record of performance for this type of work and has been determined to be responsible. Therefore, award is recommended to Axios Construction Services, LLC.

Award of Invitation for Bid Y22-763-R2, Corrections Horizon, Genesis, Phoenix, Female Detention Center Safety Rails  
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Bid tabulation is as follows:

<u>Bidder:</u>	<u>Total Estimated Bid:</u>
Axios Construction Services, LLC	\$1,563,579
Tadeos Engineering, LLC	Non-Responsible
Café Construction & Development, Inc.	Non-Responsive



**BUSINESS DEVELOPMENT DIVISION**

March 7, 2022

**TO:** Rolando Melo, Contracting Agent  
Procurement Division

**FROM:** Princess Clarke, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division M/WBE Bid Evaluation

**PROJECT:** **Y22-763-R2 / Corrections Horizon, Genesis, Phoenix, Female Detention Center Safety Rails**

The Business Development Division evaluated three bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduced to 5%. At the time of bid opening, at least 23 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by Tadeos Engineering, LLC, reported 5.00% in M/WBE participation. They meet the 5% M/WBE participation goal. Please note the following certified M/WBE participation:

WBE-AFAF	Just Write, Inc.	\$72,000.00
<b>Total MWBE Participation</b>		<b>\$72,000.00 (5.00%)</b>

The apparent second low bidder, submitted by Orange County MBE firm Axios Construction Services, LLC, is bidding as a Prime contractor. Therefore, Axios Construction Services, LLC, is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 5% M/WBE goal. Axios Construction Services, LLC, reported self-performing 69.40% with 0% subcontractor's participation on attachment C-2. They met the 5% M/WBE participation goal. Please note the following certified M/WBE participation:

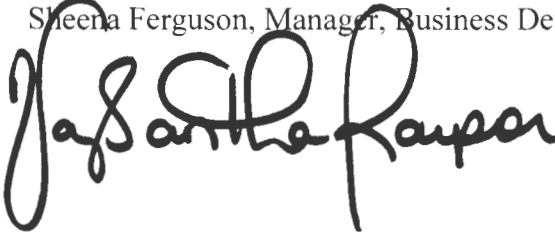
MBE-AFAM	Axios Construction Services, LLC	\$1,085,179.00
<b>Total MWBE Participation</b>		<b>\$1,085,179.00 (69.40%)</b>

The apparent third low bidder, submitted by Orange County MBE firm Café Construction & Development, Inc., is bidding as a Prime contractor. Therefore, Café Construction & Development, Inc., is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 5% M/WBE goal. Café Construction & Development, Inc., reported self-performing 67.29% with 0% subcontractor's participation on attachment C-2. While they listed their M/WBE firm in the bid, they did not specify their scopes of classification on attachment C-2. They did not meet the 5% M/WBE participation goal and did not achieve good faith effort documentation. Please note the following certified M/WBE participation that was not confirmed:

MBE-HM	Café Construction & Development, Inc.	\$1,063,200.00
<b>Total MWBE Participation (Not Confirmed)</b>		<b>\$1,063,200.00 (67.29%)</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division



**BID COMPARISON****Y22-763-R2 / Corrections Horizon, Genesis, Phoenix, Female Detention Center Safety Rails**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>Prime MWBE \$'s in the Bid</b>	<b>Sub-contractor M/WBE \$'s in Bid</b>	<b>% Prime MWBE self- performing (Goal 51%)</b>	<b>% Sub- contractor M/WBE (Goal 5%)</b>	<b>Total MWBE %</b>	<b>GFE</b>	<b>EEO % M / W</b>
Low Bid	Tadeos Engineering, LLC	\$1,440,000.00	\$0.00	\$72,000.00	0.00%	5.00%	5.00%	N/A	60 / 40 %
2nd Low	Axios Construction Services, LLC	\$1,563,579.00	\$1,085,179.00	\$0.00	69.40%	0.00%	69.40%	N/A	0 / 0 %
3rd Low	Café Construction & Development, Inc.	\$1,580,000.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	50 / 0 %