



Interoffice Memorandum

February 22, 2021

TO: Mayor Jerry L. Demings
-AND-
County Commissioners

FROM: Carrie Mathes, Manager, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,
Procurement Division

CONTACT: John Goodrich, Deputy Director, Health Services Department
407-836-6583

SUBJECT: Ratification of Purchase Order M103557, Change Order No. 1, COVID-19 Testing
and Site Personnel

ACTION REQUESTED:

Ratification of Purchase Order M103557, Change Order No. 1, COVID-19 Testing and Site Personnel, with CDR Maguire, Inc. dba CDR Health Care, Inc., in the amount of \$1,844,500, for a revised not-to-exceed total amount of \$3,509,500.

PROCUREMENT:

Change Order No. 1, in the amount of \$1,844,500, will provide funding for daily testing services at Barnett Park, seven days per week at a maximum of 1,700 test per day for the performance period of March 1, 2021 through March 31, 2021.

FUNDING:

Funding is available in account number 0001-060-4902-3197.

APPROVALS:

The Health Services Department concurs with this recommendation.

REMARKS:

On February 23, 2021, the Board approved this purchase order in the amount of \$1,665,000 to support the County's response to the COVID-19 pandemic by providing testing and site personnel including specimen collection (clinical), registration, specimen collection assistant (non-clinical), viral test kits, laboratory services, site infrastructure, and management.

CDR Maguire, Inc. dba CDR Health Care, Inc. is currently conducting BinaxNOW rapid antigen testing, Polymerase Chain Reaction (PCR) testing, and data management at Barnett Park for Orange County residents. The ability to rapidly identify COVID-19 positive patients is necessary to minimizing the spread of COVID-19 in the community. A delay in running this test site would reduce the ability of County residents to obtain timely testing results.

Page 2

Ratification of Purchase Order M103557, Change Order No. 1, COVID-19 Testing and Site Personnel

After negotiations with CDR Maguire, Inc. dba CDR Health Care, Inc. they reduced the prices per test effective February 1, 2021. This negotiation includes a reduced price per PCR test from \$85 to \$75, reduced site personnel fee per test from \$35 to \$25, and reduced the site infrastructure and management fee per test from \$27.50 to \$10. This new price structure resulted in a significant savings to the County.