




Interoffice Memorandum

February 28, 2019

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

FROM:  Carrie Mathes, Manager, Procurement Division

CONTACT: Michael J. Drozeck, P.E., CFM, Manager, Stormwater Management Division
(407) 836-7945

SUBJECT: Award of Invitation for Bids Y19-104-AH, Stormwater Management MSBU
Retention Pond Aquatic Weed Control

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-104-AH, Stormwater Management MSBU Retention Pond Aquatic Weed Control, to the low responsive and responsible bidders, by lot, for the base year, in the estimated contract award amounts listed below. Further request authorization for the Procurement Division to renew the contracts for options years one and two.

Lot A

Waters Brothers Environmental, Inc. – Total Price Base Year: \$180,105

Lot B

Airboat Addicts, Inc. – Total Price Base Year: \$180,650

PROCUREMENT:

The contracts will provide necessary personnel, equipment, and herbicides to effectively control the full spectrum of emergent and submersed vascular plants and algae to include indigenous and non-indigenous species in MSBU retention ponds.

FUNDING:

Funding is available in account number 1142-072-2902-3816.

APPROVALS:

The Stormwater Management Division and the Business Development Division concur with this request.

REMARKS:

Four bids were received in response to this Invitation for Bids and were evaluated for price, responsiveness, and responsibility. Due to the magnitude of the project and the expanse of the area being covered under these services, two contracts are needed.

Y19-104-AH, Stormwater Management MSBU Retention Pond Aquatic Weed Control

Contract award is recommended to Waters Brothers Environmental, Inc. for Lot A, covering the Zellwood, Apopka, West Orange and Taft Area. Contract award is recommended to Airboat Addicts, Inc. for Lot B, covering the Three Points, Goldenrod, Bithlo, and John Young Area. The bid received from Waters Brothers Environmental, Inc. is 6% lower than the engineer's estimate. The bid received from Airboat Addicts, Inc. is 5% lower than the engineer's estimate. The department evaluated the bids in conjunction with the estimate and determined them to be reasonable.

The bid tabulation is as follows:

LOT A - ZELLWOOD, APOPKA, WEST ORANGE AND TAFT AREA

WATERS BROTHERS ENVIRONMENTAL, INC.	Total Price Basic Year:	\$ 180,105.00
	Total Price Option Year No. 1:	\$ 185,311.50
	Total Price Option Year No. 2:	\$ 190,518.00
	Total Estimated Bid:	\$ 555,934.50
AIRBOAT ADDICTS, INC.	Total Price Basic Year:	\$ 180,650.00
	Total Price Option Year No. 1:	\$ 185,871.50
	Total Price Option Year No. 2:	\$ 191,093.00
	Total Estimated Bid:	\$ 557,614.50
AQUATIC WEED CONTROL, INC.	Total Price Basic Year:	\$ 243,800.00
	Total Price Option Year No. 1:	\$ 250,700.00
	Total Price Option Year No. 2:	\$ 257,600.00
	Total Estimated Bid:	\$ 752,100.00
DEANGELO BROTHERS, LLC T/A AQUAGENIX	Total Price Basic Year:	\$ 286,677.00
	Total Price Option Year No. 1:	\$ 294,790.50
	Total Price Option Year No. 2:	\$ 302,904.00
	Total Estimated Bid:	\$ 884,371.50

LOT B - THREE POINTS, GOLDENROD, BITHLO AND JOHN YOUNG AREA

WATERS BROTHERS ENVIRONMENTAL, INC.	Total Price Basic Year:	\$ 160,650.00
	Total Price Option Year No. 1:	\$ 166,125.00
	Total Price Option Year No. 2:	\$ 171,600.00
	Total Estimated Bid:	\$ 498,375.00
AIRBOAT ADDICTS, INC.	Total Price Basic Year:	\$ 160,370.00
	Total Price Option Year No. 1:	\$ 165,836.00
	Total Price Option Year No. 2:	\$ 171,302.00
	Total Estimated Bid:	\$ 497,508.00
AQUATIC WEED CONTROL, INC.	Total Price Basic Year:	\$ 207,000.00
	Total Price Option Year No. 1:	\$ 213,900.00
	Total Price Option Year No. 2:	\$ 220,800.00
	Total Estimated Bid:	\$ 641,700.00
DEANGELO BROTHERS, LLC T/A AQUAGENIX	Total Price Basic Year:	\$ 243,405.00
	Total Price Option Year No. 1:	\$ 251,518.50
	Total Price Option Year No. 2:	\$ 259,632.00
	Total Estimated Bid:	\$ 754,555.50




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

November 6, 2018

TO: Alina Hernandez Fernandez, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB #Y19-104-AH, Stormwater Management MSBU Retention Pond Aquatic Weed Control**

The Business Development Division evaluated the **4 bids** submitted for this project and found that the **bidders are not** an Orange County Certified Minority Women Business Enterprises. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Sheena Ferguson, Manager, Business Development Division

