




Interoffice Memorandum

August 27, 2019

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

FROM:  Carrie Mathes, Manager, Procurement Division

CONTACT: Andres Salcedo, Deputy Director, Engineering Division
407-254-9719

SUBJECT: Award of Invitation for Bids Y19-767-TA, Force Main South Area
Package 2

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-767-TA, Force Main South Area Package 2, to the low responsive and responsible bidder, Prime Construction Group, Inc., in the total estimated contract award amount of \$1,156,190.

PROCUREMENT:

This project consists of construction of 1,100 linear feet of 24-inch force main and 500 linear feet of 30-inch force main. The rehabilitation will result in increased reliability due to the new force main being constructed. The installation of the force main will extend the useful life of the system and provide a more reliable pressurized wastewater system resulting in a reduction in unscheduled maintenance due to emergency repair calls. This project is located in District 4.

FUNDING:

Funding is available in account number 4420-038-1539-6345.

APPROVALS:

The Engineering Division and the Business Development Division concur with this recommendation.

REMARKS:

Eleven bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Prime Construction Group, Inc. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Prime Construction Group, Inc.

The bid tabulation is as follows:

<u>Bids Received</u>	<u>Total Estimated Bid</u>
Prime Construction Group, Inc.	\$1,156,190.00
R.P. Utility & Excavation Corp.	\$1,297,252.30
Pospiech Contracting, Inc.	\$1,302,840.00
Intercounty Engineering, Inc.	\$1,360,529.35
Metro Equipment Service, Inc.	\$1,418,665.00
Schuller Contractors Incorporated	\$1,460,890.00
DB Civil Construction, LLC	\$1,474,090.00
Southern Underground Industries, Inc.	\$1,576,656.00
Utility Systems Construction, LLC	\$1,598,000.00
SanPik, Inc.	\$1,598,220.00
RMS Constructors Group, LLC	\$1,864,775.00



BUSINESS DEVELOPMENT DIVISION

September 5, 2019

TO: Tracy Attenasio, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y19-767-TA / Force Main South Area Package 2

The Business Development Division evaluated the three lowest bids of the 11 bids submitted for this project. None of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 26 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder Prime Construction Group, Inc., met the M/WBE participation goal and reported 27.02% M/WBE participation in their bid. Please note the following certified M/WBE participation:

Mbe-hm	Central Florida Construction Walls, Inc	\$22,027.00	
Wbe-wf	Kathy's Video	\$700.00	
Mbe-hm	EM Paving	\$30,312.00	
Mbe-hm	Trujillo Trucking	\$22,027.00	
Wbe-wf	The Pipe Nipple & Supply Company	\$225,693.83	
Wbe-wf	John B. Webb & Associates	\$11,600.00	
Total MWBE Participation		\$312,359.83	(27.02%)

The second low bid, submitted by R.P. Utility & Excavation Corp., did not achieve good faith effort documentation. While the second low bidder reported \$268,561.20 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

The third low bid, submitted by Pospiech Contracting, Inc., did not achieve good faith effort documentation and reported 3.52% M/WBE participation in their bid.

None of the bids were within the M/WBE sliding scale range to be awarded this contract over the low bidder.

Page 2

Y19-767-TA / Force Main South Area Package 2

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y19-767-TA / Force Main South Area Package 2**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Prime Construction Group, Inc.	\$1,156,190.00	\$312,359.83	27.02%	na					52/11
2nd Low	R.P. Utility & Excavation Corp.	\$1,297,252.30	\$0.00	0.00%	no	\$141,062.30	12.20%			100/0
3rd Low	Pospiech Contracting, Inc.	\$1,302,840.00	\$45,859.00	3.52%	no	\$146,650.00	12.68%	\$5,587.70	0.43%	51/14
4th Low	Intercounty Engineering, Inc.	\$1,360,529.35	\$0.00	0.00%	no	\$204,339.35	17.67%	\$63,277.05	4.88%	75/6
5th Low	Metro Equipment Service, Inc.	\$1,418,665.00	\$356,452.00	25.13%	na	\$262,475.00	22.70%	\$121,412.70	9.36%	100/0
6th Low	Schuller Contractors Incorporated	\$1,460,890.00	\$60,652.00	4.15%	yes	\$304,700.00	26.35%	\$163,637.70	12.61%	71/4
7th Low	DB Civil Construction, LLC	\$1,474,090.00	\$13,900.00	0.94%	no	\$317,900.00	27.50%	\$176,837.70	13.63%	50/7
8th Low	Southern Underground Industries, Inc.	\$1,576,656.00	\$394,232.19	25.00%	na	\$420,466.00	36.37%	\$279,403.70	21.54%	100/0
9th Low	Utility Systems Construction, LLC	\$1,598,000.00	\$0.00	0.00%	no	\$441,810.00	38.21%	\$300,747.70	23.18%	80/5
10th Low	SanPik, Inc.	\$1,598,220.00	\$0.00	0.00%	no	\$442,030.00	38.23%	\$300,967.70	23.20%	30/10
11th Low	RMS Constructors Group, LLC	\$1,864,775.00	\$419,750.00	22.51%	no	\$708,585.00	61.29%	\$567,522.70	43.75%	71/4