



October 26, 2020

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From: Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement
Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y20-751-RC, Building Automation
System Replacement at the Michigan Campus Medical
Examiner Building

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-751-RC, Building Automation System Replacement at the Michigan Campus Medical Examiner Building, to the low responsive and responsible bidder, Precision Automation, Inc. in the total contract award amount of \$249,596.

PROCUREMENT:

The project includes replacement of the exiting HVAC controls to the building which includes the BAS gateway, communication wire, and field controllers. The contractor will also be responsible for the replacement of field devices, sensors, and actuators. The existing device wiring is scheduled to remain. The contractor will also test and balance all mechanical waterside and airside equipment. The project is located in District 3.

FUNDING:

Funding is available in account number 1023-043-2049-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Two bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Axios Construction Services, LLC was deemed non-responsive for failure to submit the bid bond in its entirety.

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Award Invitation for Bid Y20-751-RC, Building Automation System Replacement at the Michigan Campus Medical Examiner Building

The bid submitted from Precision Automation, Inc. is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and Precision Automation, Inc. has been determined to be responsible. Therefore, award is recommended to Precision Automation, Inc

Bidder	Total Bid
Precision Automation, Inc.	\$249,596
Axios Construction Services, LLC	Non- Responsive



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

October 1, 2020

TO: Rochelle Chambers, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y20-751-RC /Building Automation System Replacement at the Michigan Campus Medical Examiner Building**

The Business Development Division evaluated one bid submitted for this project. The bidder was not an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 35 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Precision Automation, Inc., did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

Our evaluation of the bid was based on the participation listed on the subcontractor/supplier page.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson

BID COMPARISON**Y20-751-RC / Building Automation System Replacement at the Michigan Campus Medical Examiner Building**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	EEO % M / W
Low Bid	Precision Automation, Inc.	\$249,596.00	\$0.00	0.00%	No	29 / 29 %