




Interoffice Memorandum

January 28, 2021

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,
Procurement Division

Contact: Maricela Torres, Acting Manager, Roads and Drainage Division
(407) 836-7875

Subject: Award of Invitation for Bids Y21-118-RM, Stormwater Pipe Install and
Repair

ACTION REQUESTED:

Approval to award Invitation for Bids Y21-118-RM, Stormwater Pipe Install and Repair, to the low responsive and responsible bidder, Stage Door II, Inc. in the estimated contract award amount of \$4,071,036 for the base year. Further request authorization for the Procurement Division to exercise contract option years one and two.

PROCUREMENT:

Work will consist of providing all labor, materials, equipment, and incidentals necessary to install and repair storm sewer pipe, ditch bottom inlets, curb inlets, and roadside ditches including site preparation, hauling, grading, stabilizing, sodding, miscellaneous asphalt pavement, concrete curbs and sidewalks, driveways, mitered ends, clearing and grubbing, and swale excavation. Work shall be issued on an as needed basis throughout Orange County.

FUNDING:

Funding is available in account number 1002-072-2906-3816.

APPROVALS:

The Roads and Drainage Division and Business Development Division concur with this recommendation.

REMARKS:

Four bids were received in response to this Invitation for Bids (IFB) and were evaluated for responsiveness and responsibility. The bids from Intercounty Engineering, Inc., Valencia Construction Group, Inc., and Schuller Contractors Incorporated were deemed non-responsible for similar project references which did not meet the requirements of the IFB. Stage Door II, Inc. has a satisfactory record of performance for this type of work and has been determined to be responsible. Their bid was evaluated and determined to be reasonable, as it is 13% lower than the estimate. Therefore, award is recommended to Stage Door II, Inc.

Bids Received

Stage Door II, Inc.	Base Year:	\$4,071,036
	Option Year 1:	\$4,448,550
	Option Year 2:	<u>\$4,676,592</u>
	Total Bid:	\$13,196,178
Intercounty Engineering, Inc.	Non-Responsible	
Valencia Construction Group, Inc.	Non-Responsible	
Schuller Contractors Incorporated	Non-Responsible	




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

January 27, 2021

TO: Rolando Melo, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y21-118-RM, Stormwater Pipe Install and Repair

The Business Development Division evaluated the one bid submitted for this project and found that at the time of bid opening; at least twenty-five firms were certified at the sub level in the scope of service. The apparent low bidder Stage Door II, Inc. did not meet the Orange County M/WBE participation goal of 25%. They reported 9.16% M/WBE participation in their bid and provided good faith effort documentation. Please note the following certified M/WBE participation:

HM	Diversified Supply, Inc.	\$785,261.50
HM	La Costa Sod, LLC	\$424,125
Total MWBE Participation		\$1,209,386.50 (9.16%)

Our evaluation of this bid was based on the participation listed on the subcontractor/supplier page.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for the bidder and a comparison of the relative bid versus participation percentage.

c: contract file



BID COMPARISON

IFB-Y21-118-RM, Stormwater Pipe Install and Repair

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self-performing (Goal 51%)	% Sub-contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (3%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Stage Door II, Inc.	\$13,196,178	\$0	\$1,209,386.50	0.00%	9.16%	9.16%	Yes					33%/0%