



Interoffice Memorandum

June 22, 2020

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From: ~~Carrie Mathes~~ Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division
(407) 836-7871

Subject: Award of Invitation for Bids Y20-1050-RM, Storm Sewer Slip Lining
Rehabilitation

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-1050-RM, Storm Sewer Slip Lining Rehabilitation, to the low responsive and responsible bidder, Granite Inliner, LLC in the estimated contract award amount of \$3,270,660 for the base year. Further request authorization for the Procurement Division to exercise contract option years one and two.

PROCUREMENT:

Work under the contract consists of providing all labor, materials, equipment, and incidentals necessary to repair and/or restore stormwater lines, including installation of a resin impregnated cured in place pipe lining, site preparation, clean-up, and hauling off unsuitable materials. Work shall be issued on an as needed basis throughout Orange County.

FUNDING:

Funding is available in account number 1004-072-2906-3816.

APPROVALS:

The Roads and Drainage Division and Business Development Division concur with this recommendation.

REMARKS:

Three bids were received in response to this Invitation for Bids and were evaluated for responsiveness, price reasonableness, and responsibility. References provided were satisfactory for this type of work and Granite Inliner, LLC has been determined to be responsible. Therefore, award is recommended to Granite Inliner, LLC.

Bids Received

Granite Inliner, LLC.	Base Year:	\$3,270,660
	Option Year 1:	\$3,270,560
	Option Year 2:	<u>\$3,270,560</u>
	Total Bid:	\$9,811,780
LMR Construction, Inc.	Base Year:	\$3,279,325
	Option Year 1:	\$3,315,225
	Option Year 2:	<u>\$3,324,225</u>
	Total Bid:	\$9,918,775
Shenandoah General Construction LLC	Base Year:	\$3,550,770
	Option Year 1:	\$3,550,670
	Option Year 2:	<u>\$3,550,670</u>
	Total Bid:	\$10,652,110




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

June 3, 2020

TO: Rolando Melo, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y20-1050-RM, Storm Sewer Slip Lining Rehabilitation

The Business Development Division evaluated the three bids submitted for this project and found that at the time of bid opening; at least five firms were certified at the sub level in the scope of service. The apparent low bidder Granite Inliner, LLC did not meet the Orange County M/WBE participation goal of 25%. They reported 1.07% M/WBE participation in their bid and did not provide good faith effort documentation. Please note the following certified M/WBE participation:

WF	Amazon Hose and Rubber Co. of Miami, Inc.	\$105,000
Total MWBE Participation		\$105,000 (1.07%)

The second low bid submitted by LMR Construction, Inc. did not meet the Orange County M/WBE participation goal of 25%. They reported 0% M/WBE participation in their bid and not provide good faith effort documentation.

The third low bid submitted by Shenandoah General Construction LLC did not meet the Orange County M/WBE participation goal of 25%. They reported 0% M/WBE participation in their bid and did not provide good faith effort documentation.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file

BID COMPARISON**IFB-Y20-1050-RM, Storm Sewer Slip Lining Rehabilitation**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (3%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Granite Inliner, LLC	\$9,811,780	\$105,000	1.07%	No					11%/15%
2nd Low	LMR Construction, Inc.	\$9,918,775	\$0	0%	No	\$106,995	1.09%			80%/0%
3rd Low	Shenandoah General Construction LLC	\$10,652,110	\$0	0%	No	\$840,330	8.56%	\$733,335	7.39%	32%/16%