




## Interoffice Memorandum

July 6, 2018

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From:  Carrie Mathes, Manager, Procurement Division

Contact: Jennifer Humphrey, Utilities Coordinator, Utilities Department  
407-254-9655

Subject: Award of Invitation for Bids Y18-767-TA, Utilities Administration  
Building Renovations

### ACTION REQUESTED:

Approval to award Invitation for Bids, Y18-767-TA, Utilities Administration Building Renovations, to the low responsive and responsible bidder, EPS Contractor Group, Corp in the total contract award amount of \$106,000.

### PROCUREMENT:

The project includes interior renovations at the Utilities central administration building, including, but not limited, to architectural, fire protection, mechanical, and electrical trade work. This project is located in District 4.

### FUNDING:

Funding is available in account number 4420-038-1543-0004.

### APPROVALS:

The Utilities Fiscal and Operation Support Division and the Business Development Division concur with this recommendation.

### REMARKS:

Five bids were received in response to the Invitation for Bids and evaluated for responsiveness, responsibility, and price reasonableness. EPS Contractor Group, Corp has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to EPS Contractor Group, Corp.



**BIDDERS:**

**BID AMOUNT**

EPS Contractor Group, Corp	\$106,000.00
S.A. Casey Construction, Inc.	\$122,769.17
Boromei Construction Inc.	\$147,490.00
Axios Construction Services LLC	\$247,476.00
Core Engineering & Construction, Inc.	\$276,000.00





Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

July 18, 2018

TO: Tracy Attenasio, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator  
Business Development Division

DW

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y18-767-TA / Utilities Administration Building Renovations**

The Business Development Division evaluated the 3 lowest bids of the 5 bids submitted for this project and found that the apparent low bidder EPS Contractor Group, Corp. achieved good faith effort documentation and reported 21.94% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-Afam	QDCA Services, LLC	\$4,000
Mbe-Afam	Prime Electrical Services, Inc.	\$19,258
<b>Total MWBE Participation</b>		<b>\$23,258 (21.94%)</b>

The second low bid submitted by S.A. Casey Construction, Inc. did not achieve good faith effort documentation and reported 23.62% MWBE participation in their bid.

The third low bid submitted by Borme Construction, Inc. did not achieve good faith effort documentation and reported 15.59% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*



**BID COMPARISON****Y18-767-TA / Utilities Administration Building Renovations**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	EEO % M / W
Low Bid	EPS Contractor Group, Corp.	\$106,000.00	\$0	\$23,258.00	0.00%	21.94%	21.94%	yes			50/0
2nd Low	S.A. Casey Construction, Inc.	\$122,769.17	\$0	\$28,995.00	0.00%	23.62%	23.62%	no	\$16,769.17	15.82%	19/14
3rd Low	Bornei Construction, Inc.	\$147,490.00	\$0	\$23,000.00	0.00%	15.59%	15.59%	no	\$41,490.00	39.14%	0/20
4th Low	Axios Construction Services, LLC [mbe-afam]	\$247,476.00	\$188,894	\$0.00	76.33%	0.00%	76.33%	na	\$141,476.00	133.47%	100/0
5th Low	CORE Engineering & Construction, Inc.	\$276,000.00	\$0	\$16,809.30	0.00%	6.09%	6.09%	no	\$170,000.00	160.38%	13/24