



July 31, 2019

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: Terry Devitt, Acting Deputy Director, Convention Center
(407) 685-9867

Subject: Award of Invitation for Bids Y19-775-JS, Orange County Convention Center
Network Wellness Room Build-outs

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-775-JS, Orange County Convention Center Network Wellness Room Build-outs, to the low responsive and responsible bidder, EPS Contractor Group, Corp., in the total contract award amount of \$625,500.

PROCUREMENT:

The scope of this project includes new ceilings, lighting, mechanical systems, acoustical wall treatments, paint, privacy latched doors and new enclosure walls as necessary, and appropriate furniture, fixtures, and equipment to accommodate the identified function of each space. The new finishes and furniture, fixtures, and equipment will be consistent with recent upgrades to the Convention Center reflecting current and future trends in convention center operations and guest services. This project is located in District 6.

FUNDING:

Funding is available in account number 4430-035-0966-6210.

APPROVALS:

The Capital Planning Division and Business Development Division concur with this recommendation.

REMARKS:

Three bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by EPS Contractor Group, Corp. is considered reasonable based on comparison to the engineer's estimate. EPS Contractor Group, Corp. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to EPS Contractor Group, Corp.

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Award of Invitation for Bids Y19-775-JS, Orange County Convention Center Network
Wellness Room Build-outs

Bid tabulation as follows:

BIDDERS:

EPS Contractor Group, Corp.

S.A. Casey Construction

T & G Constructors

BID AMOUNT:

\$625,500

\$735,000

\$856,000



BUSINESS DEVELOPMENT DIVISION

August 7, 2019

TO: Jacqueta Scott, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y19-775-JS / Orange County Convention Center Network Wellness Room Buildouts**

The Business Development Division evaluated the 3 bids submitted for this project. One of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 8 M/WBE firms were certified to provide the scope services at the subcontract level.

The apparent low bidder Orange County Minority/Women Business Enterprise firm EPS Contractor Group, Corp. is bidding as a prime. Therefore, EPS Contractor Group, Corp. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. EPS Contractor Group, Corp. reported self-performing only 38.17%. They reported 0% other M/WBE participation in their bid and did not achieve good faith effort documentation. Please note the following certified M/WBE participation:

Mbe-hm	EPS Contractor Group, Corp.	\$238,758
Total MWBE Participation		\$238,758 (38.17%)

The second low bid submitted by S. A. Casey Construction met the MWBE participation goal and reported 27.10% MWBE participation in their bid.

The third low bid submitted by T & G Constructors did not achieve good faith effort documentation and reported 12.36% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Sheena Ferguson

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Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y19-775-JS / Orange County Convention Center Network Wellness Room Buildouts**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self-performing (Goal 51%)	% Sub-contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (6%)	EEO % M / W
Low Bid	EPS Contractor Group, Corp. mbe-hm	\$625,500	\$238,758	\$0.00	38.17%	0.00%	38.17%	no			100/0
2nd Low	S. A. Casey Construction	\$735,000	\$0	\$199,169.02	0.00%	27.10%	27.10%	na	\$109,500	17.51%	25/7
3rd Low	T & G Constructors	\$856,000	\$0	\$105,800.00	0.00%	12.36%	12.36%	no	\$230,500	36.85%	71/7