



March 5, 2020

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From: *Carrie* Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement
Division

Contact: Richard Steiger, Manager, Facilities Management Division
(407) 836-0048

Subject: Award of Invitation for Bids Y20-734-EB, Orange County Information
Systems and Services Regional Computing Complex Control Gate
Improvements

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-734-EB, Orange County Information Systems and Services Regional Computing Complex Control Gate Improvements, to the low responsive and responsible bidder, Mar-Con Construction, LLC dba Marbek Construction, in the total contract award amount of \$107,800.

PROCUREMENT:

This project will relocate the existing access gate that is too close to John Young Parkway further into the site, thus allowing vehicles entering and exiting the secured location to line-up outside of the facility and not block the gates leaving the facility unsecured. The project includes electrical work, installation of hardware and communication elements. The project is located in District 6.

FUNDING:

Funding is available in account number 1023-043-0263-3810.

APPROVALS:

The Facilities Management and the Business Development Divisions concur with this recommendation.

REMARKS:

Two bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid received from Mar-Con Construction, LLC dba Marbek Construction, is considered reasonable and realistic with current market fluctuations. Mar-Con Construction, LLC dba Marbek Construction has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Mar-Con Construction, LLC dba Marbek Construction.

Bid tabulation is as follows:

<u>Bidder</u>	<u>Total Award Amount</u>
Mar-Con Construction, LLC dba Marbek Construction	\$107,800
CORE Engineering & Construction, Inc.	\$196,091



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

February 21, 2020

TO: Elia Batista, Contracting Agent
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y20-734-EB / Orange County ISS Regional Computing Complex Control Gate Improvements**

The Business Development Division evaluated the two bids submitted for this project. None of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 25 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Mar-Con Construction, LLC dba Marbek Construction, did not achieve good faith effort documentation. While the low bidder reported \$11,250 in M/WBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the M/WBE participation could not be confirmed.

The second low bid, submitted by Core Engineering & Construction, Inc., did not achieve good faith effort documentation and reported 3.72% M/WBE participation in their bid.

None of the bids were within the M/WBE sliding scale range to be awarded this contract over the low bidder. Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y20-734-EB / Orange County ISS Regional Computing Complex Control Gate Improvements**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Mar-Con Construction, LLC dba Marbek Construction	\$107,800	\$0	0.00%	no					0/0
2nd Low	Core Engineering & Construction, Inc.	\$196,091	\$7,290	3.72%	no	\$88,291	81.90%			13/23