



Interoffice Memorandum

February 4, 2020

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From:  Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

Contact: David Gregory, Manager, Solid Waste Division
407-254-9653

Subject: Award of Invitation for Bids Y20-724-RM, Orange County Landfill Cell 11
Bay 17-19 Expansion

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-724-RM, Orange County Landfill Cell 11 Bay 17-19 Expansion, to the low responsive and responsible bidder, Southeast Environmental Contracting, Inc. in the total contract award amount of \$23,852,750.

PROCUREMENT:

Work under this contract consists of building, site work, and related construction work for the installation of a double liner system, leachate collection piping, pump stations, landfill gas collections piping, and condensate sumps. The project is located in District 4.

FUNDING:

Funding is available in account number 4410 038 1107 6310.

APPROVALS:

The Solid Waste Division and Business Development Division concur with this recommendation.

REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by Southeast Environmental Contracting, Inc. is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and Southeast Environmental Contracting, Inc. has been determined to be responsible. Therefore, award is recommended to Southeast Environmental Contracting, Inc.

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Award of Invitation for Bids Y20-724-RM Orange County Landfill Cell 11
Bay 17-19 Expansion

Bidder

Bid Amount

Southeast Environmental Contracting, Inc.
Thalle Construction Co., Inc.

\$23,852,750
\$25,520,000



BUSINESS DEVELOPMENT DIVISION

January 30, 2020

TO: Rolando, Melo, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division *DW*

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y20-724-RM / Orange County Landfill Cell 11 Bay 17-19 Expansion

The Business Development Division evaluated the two bids submitted for this project. None of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 50 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Southeast Environmental Contracting, Inc., did not achieve good faith effort documentation and reported 16.24% M/WBE participation in their bid. Please note the following certified M/WBE participation:

Mbe-am	KBC Construction, LLC	\$577,000
Mbe-am	David Outar Trucking, Inc.	\$3,000,000
Wbe-wf	Winter Garden Grassing, Inc.	\$150,000
Mbe-hm	EM Paving	\$145,908
Total M/WBE Participation		\$3,872,908 (16.24%)

The second low bid, submitted by Thalle Construction Co., Inc., did not achieve good faith effort documentation and reported 12.70% M/WBE participation in their bid.

None of the bids were within the M/WBE sliding scale range to be awarded this contract over the low bidder. Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson

BID COMPARISON**Y20-724-RM / Orange County Landfill Cell 11 Bay 17-19 Expansion**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (3%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Southeast Environmental Contracting, Inc.	\$23,852,750	\$3,872,908	16.24%	no					66/15
2nd Low	Thalle Construction Co., Inc.	\$25,520,000	\$3,240,008	12.70%	no	\$1,667,250	6.99%			40/7