



Interoffice Memorandum

June 26, 2018

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: *CM* Carrie Mathes, Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division
(407) 836-7871

Subject: Award of Invitation for Bids Y18-173-RM, Sidewalk Repair & Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y18-173-RM, Sidewalk Repair & Replacement, to the low responsive and responsible bidders, EnviroWaste Services Group, Inc., in the estimated contract award amount of \$1,595,675 for the base year; Schuller Contractors, Incorporated, in the estimated contract award amount of \$1,622,850 for the base year; Condor Construction, Corp., in the estimated contract award amount of \$1,644,600 for the base year; Stage Door II, Inc., in the estimated contract award amount of \$1,711,100 for the base year; and RMS Constructors Group, LLC, in the estimated contract award amount of \$1,765,100 for the base year, Further request authorization for the Procurement Division to exercise contract option years one and two for each contract.

PROCUREMENT:

Work under the contracts will consist of providing all labor and equipment for the removal and replacement of existing damaged sidewalks, driveway approaches, pedestrian ramps and curbs. Work shall be issued on an as needed basis throughout Orange County.

FUNDING:

Funding is available in account number 1002-072-2906-3816.

APPROVALS:

The Roads and Drainage and Business Development Divisions concur with this recommendation.

Award of Invitation for Bids Y18-173-RM, Sidewalk Repair & Replacement

REMARKS:

Five bids were received in response to this Invitation for Bids and were evaluated for responsiveness and responsibility. Multiple awards are necessary because the projected workload will exceed the capacity of a single contractor and are necessary to meet the requirements for multiple orders to be performed on an ongoing basis throughout the County. After achieving the minimum order requirements for each contract, the low cost contractor will be given the first opportunity to perform all work. Other contractors will be utilized in the event the low cost contractor is unable to perform within the required timeframe.

The bid of Condor Construction, Corp. did not provide the similar project reference information required and was deemed non-responsible. A protest was filed by Condor Construction, Corp. A protest review was conducted by the Procurement Manager, and the protest was denied. An appeal was submitted, and a protest hearing was conducted, resulting in a determination to allow Condor Construction, Corp. an opportunity to provide additional references to support the similar projects experience. Based on the references they were deemed responsible. EnviroWaste Services Group, Inc., Schuller Contractors, Incorporated, Condor Construction, Corp., Stage Door II, Inc. and RMS Constructors Group, LLC have satisfactory records of performance for this type of work and have been determined to be responsible.

Bids Received

EnviroWaste Services Group, Inc.	Base Year:	\$1,595,675
	Option Year 1:	\$1,595,575
	Option Year 2:	<u>\$1,595,575</u>
	Total Bid:	\$4,786,825
Schuller Contractors, Incorporated	Base Year:	\$1,622,850
	Option Year 1:	\$1,622,750
	Option Year 2:	<u>\$1,622,750</u>
	Total Bid:	\$4,868,350
Condor Construction, Corp.	Base Year:	\$1,644,600
	Option Year 1:	\$1,644,500
	Option Year 2:	<u>\$1,644,500</u>
	Total Bid:	\$4,933,600

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Stage Door II, Inc.

Base Year: \$1,711,100

Option Year 1: \$1,673,500

Option Year 2: \$1,659,750

Total Bid: \$5,044,350

RMS Constructors Group, LLC

Base Year: \$1,765,100

Option Year 1: \$1,765,000

Option Year 2: \$1,765,000

Total Bid: \$5,295,100



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BUSINESS DEVELOPMENT DIVISION

January 12, 2018

TO: Rolando Melo, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y18-173-RM, Sidewalk Repair & Replacement

The Business Development Division evaluated the 5 bids submitted for this project and found that the apparent low bidder EnviroWaste Services Group, Inc. met the Orange County MWBE participation goal of 25%. They reported 28% MWBE participation in their bid. Please note the following certified MWBE participation:

HM	German Delaware, Inc.	\$718,023.75
HM	Nicola Transport & Excavating	\$598,353.13
HM	Nieto Whitaker Surveying, LLC	\$23,934.12
Total MWBE Participation		\$1,340,311.00

The second low bid submitted by Schuller Contractors Incorporated did not meet the Orange County MWBE participation goal of 25%. They reported 2% MWBE participation in their bid and did not provide good faith effort documentation. Please note the following certified MWBE participation:

WF	Winter Garden Grassing, Inc.	\$15,000.00
HM	Trujillo Trucking, Inc.	\$100,000.00
Total MWBE Participation		\$115,000.00

The third low bid submitted by Condor Construction, Corp. did not meet the Orange County MWBE participation goal of 25%. They reported 2% MWBE participation in their bid and did not provide good faith effort documentation. Please note the following certified MWBE participation:

HM	Siles and Sons, Inc.	\$70,000.00
HM	Colorado Concrete & Paving, Inc.	\$25,000.00
Total MWBE Participation		\$95,000.00

Sheena Ferguson

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The fourth low bid submitted by Stage Door II, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation.

The fifth low bid submitted by RMS Constructors Group, LLC met the Orange County MWBE participation goal of 25%. They reported 25% MWBE participation in their bid. Please note the following certified MWBE participation:

HM	EM Paving	\$1,324,000.00
Total MWBE Participation		\$1,324,000.00

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file

BID COMPARISON**IFB-Y18-173-RM, Sidewalk Repair & Replacement**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	EnviroWaste Services Group, Inc.	\$4,786,825	\$1,340,311	28.00%	N/A					68%/8%
2nd Low	Schuller Contractors Incorporated	\$4,868,350	\$115,000	2%	No	\$81,525	1.70%			0%/25%
3rd Low	Condor Construction, Corp.	\$4,933,800	\$95,000	2%	No	\$146,975	3.07%	\$65,450	1.34%	66%/33%
4th Low	Stage Door II, Inc.	\$5,044,350	\$0	0%	No	\$257,525	5.38%	\$176,000	3.62%	0%
5th Low	RMS Constructors Group, LLC	\$5,295,100	\$1,324,000	25%	N/A	\$508,275	10.62%	\$426,750	8.77%	0%