



Interoffice Memorandum

March 14, 2022

TO: Mayor Jerry L. Demings
-AND-
County Commissioners

~~FROM:~~ Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

CONTACT: Donna Wyche, Manager I, Mental Health and Homelessness Issues Division
407-836-7608

SUBJECT: Approval of Contract Y22-195, Case Management System

ACTION REQUESTED:

Approval of Contract Y22-195, Case Management System, to SPIRIT Inc. in the estimated contract award amount of \$693,821 for a 3-year term. Further request authorization of the Procurement Division to renew the contract for two additional 1-year terms.

PROCUREMENT:

This contract will provide and maintain a functional, web-based, centralized platform that will be used for documenting case management services and referrals. The platform will also deliver reports and keep track of service provider details (service menu, accepted insurance, and mental health specialty) to better connect participants to services under the direction of Orange County. These projects include government entities, community providers and partners, hospitals, Orange County Public Schools, and other key stakeholders for the outcomes desired and needed for success. The cost for years one through three will cover annual licensing, system integration, and development of mobile and web-based tools.

FUNDING:

Funding is available in the account number 0001-062-7500-3192.

APPROVALS:

The Mental Health and Homelessness Issues Division concurs with this recommendation.

REMARKS:

In August 2013, the Youth Mental Health Commission (YMHC) began to examine the youth mental health system of care in Orange County. After meeting for over a year, the commission produced a detailed report on the state of youth mental health services in Orange County and recommendations for improvement. One of their top recommendations focused on simplifying the way clients navigate

and access behavioral health services. In response to that recommendation, on March 15, 2016, the Board approved award of Contract Y15-143 to Spirit, Inc. The YMHC adopted the use of a web-based centralized community resource program, "Spirit," to be the foundation of the pilot project connecting a network of preferred providers. Spirit allows service providers to send and receive referrals connecting youth and families with partnering agencies based on a single assessment and a universal release of information. This system is proprietary to Spirit, Inc. and cannot be provided or maintained by others.

With an updated, enhanced feature set and with collaboration between all involved partners, the primary objective for the platform will continue to be behavioral health assessments, community referrals, and real-time communication. enhanced reporting and assessment tools will be able to help demonstrate measurable outcomes and begin to predict, through analytical measurements, potential outcomes in an effort to prevent future deep end needs. Community individuals will have the ability to access information from the County, educational tools, and critical information about upcoming appointments, documents needed, assessments, and more via an iPhone/Android App.

Price has been determined to be reasonable, as it reflects a 2.3% price increase for years two and three which and aligns with the current contract price increase requests. Additionally, program components on average are slightly less than contracted rates with Leon and Osceola counties.

The pricing associated with the new contract is in line with prior funded work and encompasses the growing provider collaboration within the Youth Mental Health Management Network and Commission.

Cost for year 1: \$226,035

Cost for year 2: \$231,234

Cost for year 3: \$236,552

Three year total \$693,821