




August 24, 2020

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From:  Carrie Mathes, CFCM, CPPO, C.P.M. Manager, Procurement
Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y20-762-EB, Kelly Park
Staircase Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-762-EB, Kelly Park Staircase Replacement, to the low responsive and responsible bidder, Sloan Builders, Inc., in the total contract award amount of \$243,000.

PROCUREMENT:

The project includes the removal of an existing timber access stair and viewing deck at the spring head associated with Rock Springs at Kelly Park and the construction of a new cast-in place concrete stair and promenade deck. The project is located in District 2.

FUNDING:

Funding is available in account number 1050-062-2100-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Eight bids were received in response to this Invitation for Bids (IFB) and were evaluated for responsiveness, responsibility, and price reasonableness. The bids of Boromei Construction, Inc. and CIC Construction Group USA, LLC. were deemed non-responsible for failing meet the similar projects requirements of the solicitation.

The bids of Construct Co. Inc., Cloud 9 Services, Inc., Interstate Recycling Waste, Inc., and Poli Construction, Inc. were determined to be non-responsive for failure to submit the original bid bond within the timeframe specified in the IFB.

Award of Invitation for Bids Y20-762-EB, Kelly Park Staircase Replacement

The bid received from Sloan Builders, Inc. is considered reasonable and realistic with current market fluctuations. Sloan Builders, Inc. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended Sloan Builders, Inc.

Bid tabulation is as follows:

Bids Received

Bid Total

Sloan Builders, Inc.	\$243,000
Café Construction & Development, Inc.	\$249,900
Boromei Construction, Inc.	Non-Responsible
CIC Construction Group USA, LLC	Non-Responsible
Construct Co. Inc.	Non-Responsible
Cloud 9 Services, Inc.	Non-Responsible
Interstate Recycling Waste, Inc.	Non-Responsible
Poli Construction, Inc.	Non-Responsible



BUSINESS DEVELOPMENT DIVISION

September 1, 2020

TO: Elia Batista, Senior Contract Administrator
Procurement Division

FROM: VaSantha Raysor, Business Development Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: AMENDED Y20-762 / Kelly Park Stair Replacement

The Business Development Division evaluated two bids submitted for this project. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 32 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Sloan Builders, Inc. did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

The second low bid submitted by Orange County Minority/Women Business Enterprise firm, Café Construction & Development Inc. is bidding as a prime. Therefore, Café Construction & Development Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Café Construction & Development Inc. reported self-performing 87.49%. They reported 0% other M/WBE participation in their bid and met the M/WBE participation goal. The second low bid is within the 7% sliding scale range, of the low bidder, for contract awards from \$100,000.00 to \$500,000.00. The second low bid is only 2.84% greater than the low bid. **Having met the MWBE participation goal and the sliding scale requirements, this bid may be awarded to the second low bidder.** Please note the following certified MWBE participation

MBE-HM	Café Construction & Development Inc.	\$218,635.00
Total M/WBE Participation		\$218,635.00 (87.49%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON

(AMENDED) Y20- 762/ Kelly Park Stair Replacement

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self-performing (Goal 51%)	% Sub-contractor M/WBE (Goal 25%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Sloan Builders, Inc.	\$243,000.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No					100 / 0%
2nd Low	Café Construction & Development Inc.	\$249,900.00	\$218,635.00	\$0.00	87.49%	0.00%	87.49%	N/A	\$6,900.00	2.84%			50 / 100%