




December 13, 2021

To: Mayor Jerry L. Demings
-AND-
County Commissioners

 Carrie Mathes, CFCM, NIGP- CPP, CPPO, C.P.M. Manager,
Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y22-706-RC - Orange County
Clarcona Horse Park Ring Cover

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-706-RC, Orange County Clarcona Horse Park Ring Cover, to the low responsive and responsible bidder, Sloan Builders, Inc., in the total contract award amount of \$1,736,260, inclusive of alternate number one.

PROCUREMENT:

The project consists of a pre-engineered metal building designed on concrete pedestals and featuring LED lighting. The general foundation will be a spread footing. The 'open-air' pre-engineered metal building will be approximately 30 feet high at its peak and 20 feet tall at its low point, 275 feet long by 165 feet wide. The project will also include the expansion of storm water retention pond system. Alternate number one includes the metal panel skirt, and the 4-foot high metal panel skirt wall. All work including labor, materials, coordination and supervision to add a 4-foot high metal panel skirt wall. The project is located in District 2.

FUNDING:

Funding is available in account number 1265-062-2169-9310.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Two bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted from Sloan Builders, Inc is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work

Award Invitation for Bids Y22-706-RC, Orange County Clarcona Horse Park
Ring Cover
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and Sloan Builders, Inc has been determined to be responsible. Therefore,
award is recommended to S.A. Casey Construction, Inc.

Bid tabulation is as follows:

BIDDERS:	BASE BID	ADDITIVE NO. 1:	TOTAL BID AWARD
Sloan Builders, Inc.	\$1,662,560	\$73,700	\$1,736,260
Axios Construction Services, LLC	\$2,318,457	\$50,500	\$2,368,957



BUSINESS DEVELOPMENT DIVISION

November 30, 2021

TO: Rochelle Chambers, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: **Y22-706-RC / Orange County Clarcona Horse Park Ring Cover (Base Bid plus Alternate No. 1 Bid)**

The Business Development Division evaluated two bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal will remain at 25%. At the time of bid opening, at least 105 M/WBE firms were certified to provide the scope of services at the subcontract level

The apparent low bidder, submitted by Sloan Builders, Inc., reported 26.11% in M/WBE participation. They met the 25% M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-HM	Grayland Construction	\$142,770.00
MBE-HM	Uribe Site Development	\$201,130.00
MBE-HM	D'Novo Services	\$109,512.00
Total MWBE Participation		\$453,412.00 (26.11%)

The second low bidder, submitted by Orange County MBE firm Axios Construction Services, LLC is bidding as a Prime contractor. Therefore, Axios Construction Services, LLC is required to self-perform no less than 51 % of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Axios Construction Services, LLC reported self-performing 50.82% with 4.62% subcontractor's participation on attachment C-2. They met the 25% M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-AFAM	Axios Construction Services	\$1,204,006.00
MBE-HM	D'Novo Services, LLC	\$109,512.00
Total MWBE Participation		\$1,287,518.00 (55.45%)

Aheena Ferguson

Interoffice Memorandum

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y22-706-RC / Orange County Clarcona Horse Park Ring Cover (Base Bid plus Alternate No. 1 Bid)**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 25%)	Total MWBE %	GFE	EEO % M / W
Low Bid	Sloan Builders, Inc.	\$1,736,260.00	\$0.00	\$453,412.00	0.00%	26.11%	26.11%	N/A	0 / 100 %
2nd Low	Axios Construction Services, LLC	\$2,368,957.00	\$1,204,006.00	\$109,512.00	50.82%	4.62%	55.45%	N/A	0 / 0 %