



Interoffice Memorandum

July 12, 2019

TO: Mayor Jerry L. Demings  
and the Board of County Commissioners

FROM: ~~COM~~ Carrie Mathes, Manager, Procurement Division

CONTACT: Deodat Budhu, P.E., Manager, Roads and Drainage Division  
(407) 836-7871

SUBJECT: Award of Invitation for Bids Y19-1090-AV, Right-of-Way  
Mowing – Goldenrod Area Section II

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-1090-AV, Right-of-Way Mowing – Goldenrod Area Section II, to the low responsive and responsible bidder, GroundTek of Central Florida, LLC, in the estimated contract award amount of \$317,310 for the base year. Further request authorization for the Procurement Division to exercise option years one and two.

PURPOSE:

This contract will provide right-of-way mowing for County owned properties.

FUNDING:

Funding is available in account number 1002-072-2906-3816.

APPROVALS:

The Roads and Drainage Division and Business Development Division concur with this recommendation.

REMARKS:

Four bids were received from pre-qualified bidders in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. GroundTek of Central Florida, LLC has a satisfactory record of performance and is considered responsible. Prices have been determined reasonable as compared to current contracted pricing. Therefore, award is recommended to GroundTek of Central Florida, LLC.

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Award of Invitation for Bids Y19-1090-AV  
Right-of-Way Mowing – Goldenrod Area Section II

The bid tabulation is as follows:

GroundTek of Central Florida, LLC	Base Year	\$317,310
	Option Year 1	\$323,270
	Option Year 2	\$329,050
	Total Estimated Bid	\$969,630

AmeriScapes Landscape Management Services, LLC	Base Year	\$396,675
	Option Year 1	\$404,225
	Option Year 2	\$411,250
	Total Estimated Bid	\$1,212,150

Carol King Landscape Maintenance, Inc.	Base Year	\$423,750
	Option Year 1	\$438,970
	Option Year 2	\$454,250
	Total Estimated Bid	\$1,316,970

Lawnwalker Services, Inc.	Base Year	\$501,545
	Option Year 1	\$455,865
	Option Year 2	\$408,150
	Total Estimated Bid	\$1,365,560



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

July 24, 2019

TO: Ana Villalona, Senior Purchasing Agent  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB-Y19-1090-AV, Right of Way Mowing – Goldenrod Area Section II  
(Pre-qualified Contractors Roads and Drainage)**

The Business Development Division evaluated the 4 bids submitted for this project and found that this contract may be awarded to **GroundTek of Central Florida, LLC**, a Certified Minority/Women Business Enterprise (M/WBE) bidder. The Orange County certified firm is the lowest bidder on the pre-qualified contractors Roads and Drainage listing for scope of services for Right of Way Mowing – Goldenrod Area Section II. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division

## BID COMPARISON

### Y19-1090-AV, Right of Way Mowing - Goldenrod Area Section II

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid
Low Bid	GroundTek of Central Florida, LLC (HM)	\$969,630				
2nd Low	AmeriScapes Landscape Management Services, LLC.	\$1,212,150	\$242,520	25.01%		
3rd Low	Carol King Landscape Maintenance, Inc.	\$1,316,970	\$347,340	35.82%	\$104,820	8.65%
4th Low	Lawnwalker Services, LLC	\$1,365,560	\$395,930	40.83%	\$153,410	12.66%