




**Interoffice Memorandum**

September 20, 2022

TO: Mayor Jerry L. Demings  
-AND-  
County Commissioners

FROM:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,  
Procurement Division

CONTACT: Rafael Mena, Chief Information Officer, Information Systems &  
Services Division  
407-836-5201

SUBJECT: Approval of Contract Y23-600, Multi-Site Upgrades for all Virtual  
Private LAN Service Sites

**ACTION REQUESTED:**

Approval of Contract Y23-600, Multi-Site Upgrades for all Virtual Private LAN  
Service Sites, with Centurylink Communications, LLC dba Lumen Technologies  
Group, in the total contract award amount of \$668,304 for a three-year term.

**PROCUREMENT:**

This contract will provide detailed information to the Information Systems and  
Services (ISS) network staff to inform their customers and activate voice/data  
services.

**FUNDING**

Funding is available in account number 0001-031-0562-3720.

**APPROVALS:**

The Information Systems and Services Division concurs with this recommendation.

**REMARKS:**

In accordance with the Code of Ordinances, Part 1, Chapter 17, Article III, Section-  
286 – Application and exclusions, agreements between the Board and utility service  
are excluded from competitive procurement requirements.

Approval and Execution of Contract Y23-600, Multi-Site Upgrades for all Virtual  
Private LAN Service Sites  
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This project will provide voice, data, and internet services for Orange County's buildings.

Currently, the County pays \$23,876 for 20 Meg circuits. The new contract will provide 100 Meg circuits for \$18,546. The County will be saving \$5,330 each month and \$63,960 annually. The saving for the three-year term of this contract is \$191,880. Based on these savings, ISS has determined this contract is in the best interest of the County.