



BUSINESS DEVELOPMENT DIVISION

June 18, 2024

TO: Cassandra Reyes, Contracting Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y24-1037-CR, Storm Sewer Slip Lining Rehabilitation

The Business Development Division evaluated the three lowest bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had M/WBE availability. As a result, the M/WBE goal is 24%. At the time of bid opening, at least 12 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by LMR Construction, Inc., reported 14.81% in M/WBE participation and did not meet the Orange County M/WBE participation goal of 24% **per Ordinance**.

Business Development issued a Submittal of Clarification email request on June 7, 2024, for the apparent low bidder to submit:

- Review, correct and remove the errors from the Contract and Sub-Contact Goal Participation Schedule and
- Review and submit the complete GFE #1, 2, 3, 4 and 5 in its entirety.

Sheena Ferguson 6.24.2024

On June 10, 2024, the apparent low bidder submitted the clarification request for:

- The corrected Contract and Sub-Contract Goal Participation Schedule and
- The complete Good Faith Effort documentation.

Please note the following certified M/WBE participation:

MBE-HM	Flotech Environmental, LLC	\$659,400
Total MWBE Participation		\$659,400

The apparent low bidder indicates in their bid that they have historically and consistently performed 96% of various scopes of services listed in the bid form on pages 12 to 16. However, they have included M/WBE participation for 14.81%. Per the Ordinance, Sec. 17-321, the prime contractor is not required to subcontract out work that it has historically and consistently performed with its own workforce. Good Faith Effort documentation was achieved.

The apparent second low bid, submitted by Inliner Solutions, LLC., reported 5.56% in M/WBE participation, and did not meet the Orange County M/WBE participation goal of 24% **per Ordinance**. Please note the following certified M/WBE participation:

MBE-HM	Flotech Environmental, LLC	\$279,400
WBE-WF	Flash-Rite, Inc.	\$15,000
Total MWBE Participation		\$294,400

The apparent low bidder indicates in their bid that they have historically and consistently performed 95% of various scopes of services listed in the bid form on pages 12 to 16. However, they have included M/WBE participation for 5.56%. Per the Ordinance, Sec. 17-321, the prime contractor is not required to subcontract out work that it has historically and consistently performed with its own workforce. Good Faith Effort documentation was achieved.

The apparent third low bid, submitted by GCU, LLC dba Gulf Coast Underground, LLC reported 0% in M/WBE participation, and did not meet the Orange County M/WBE participation goal of 24% **per Ordinance**.

Business Development issued a Submittal of Clarification email request on June 7, 2024, for the apparent third low bidder to submit:

- Review, correct and enter all information in each section via the excel Contract and Sub-Contract Goal Participation Schedule in the IFB. (start at the top of the schedule) and
- Review and submit the complete GFE #1, #3 (specific scopes requested) in its entirety.

On June 10, 2024, the apparent third low bidder resubmitted the exact same information from the original IFB for:

- The Contract and Sub-Contract Goal Participation Schedule and
- Good Faith Effort documentation.

The apparent third low bidder indicates in their bid that they have historically performed and consistently performed 95% of various scopes of services listed in the bid form on pages 12 to 16. Per the Ordinance, Sec. 17-321, the prime contractor is not required to subcontract out work that it has historically and consistently performed with its own workforce. Good Faith Effort documentation was not achieved on the remaining 5% of the scopes of services.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for the bidder and a comparison of the relative bid versus participation percentage.

Also, I confirm my recommendation is free of conflicts of interest.

c: contract file