



Legislation Text

File #: 24-997, **Version:** 1

Interoffice Memorandum

DATE: July 5, 2024

TO: Mayor Jerry L. Demings and County Commissioners

FROM: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II, Procurement Division

CONTACT: Sara Flynn-Kramer, Manager II, Capital Projects Division

PHONE: 407-836-0048

SUBJECT: Award of Invitation for Bids Y24-738-SH, Corrections Buildings D, E, and F Switchgear Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y24-738-SH, Corrections Buildings D, E, and F Switchgear Replacement to the sole responsive and responsible bidder, S.A. Casey Construction, Inc., in the total contract award amount of \$1,799,000. ([Administrative Services Department Capital Projects Division] Procurement Division)

PROCUREMENT:

This project is for the construction of new switchgear for Corrections Buildings D, E, and F. The existing switchgear is operating past its useful life. Replacement is required before a major failure occurs. This project is located in District 6.

FUNDING:

Funding is available in account number 1023-043-0263-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

One bid was received in response to this Invitation for Bids (IFB) and was evaluated for responsiveness, responsibility, and price reasonableness.

Negotiations were successful, resulting in a \$556,000 reduction of the original bid total. S.A. Casey Construction, Inc. has a satisfactory record of performance for this type of work and has been determined to be responsible. Therefore, award is recommended to S.A. Casey Construction, Inc.

To ensure an open and competitive process, the IFB was posted on the County's e-procurement platform. A query of known potential bidders that declined to participate in this bid opportunity resulted in the following findings:

Axios: Stated they made a financial business decision to not pursue.

Prime Construction Group: Stated they did not have the capacity.

Mercon Construction: Did not respond to the inquiry.

Schuller Contractors: Did not respond to the inquiry.

TLC Diversified: Did not respond to the inquiry.



BUSINESS DEVELOPMENT DIVISION

April 8, 2024

TO: Sean Hynes, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y24-738-SH, Corrections Buildings D, E, and F Switchgear Replacement

The Business Development Division evaluated one bid submitted for this project. The Business Development Division completed a M/WBE Availability Analysis. The scope of services for this project had M/WBE availability. As a result, the M/WBE goal remained at 25%. At the time of bid opening at least 69 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by S.A. Casey Construction, Inc. reported 68.77% in M/WBE participation. The apparent low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	D'Novo Services	\$1,619,463.00
Total MWBE Participation		\$1,619,463.00 (68.77%)

Our evaluation of this bid was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidder's compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

cc: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson 4.8.2024

BID COMPARISON**Y24-738-SH, Corrections Buildings D, E, and F Switchgear Replacement**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	EEO % M / W
Low Bid	S.A. Casey Construction, Inc	\$2,355,000.00	\$1,619,463.00	68.77%	N/A	39 / 22 %