




## Interoffice Memorandum

November 7, 2017

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From:  Carrie Woodell, Manager, Procurement Division

Contact: Andres Salcedo P.E., Assistant Director, Utilities Department  
407-254-9719

Subject: Award of Invitation for Bids Y17-785-PH, Holden Heights Community Improvements Phase IV

### ACTION REQUESTED:

Approval to award Invitation for Bids Y17-785-PH, Holden Heights Community Improvements Phase IV, to the low responsive responsible bidder, Pospiech Contracting, Inc., in the estimated award amount of \$4,215,000.

### PROCUREMENT:

The project includes a wastewater collection system to replace the existing septic tanks, a storm water collection system, storm water ponds and a potable water system in Holden Heights. The construction includes approximately 4,415 LF of 8-inch gravity sanitary sewer main, 4,000 LF of 18 to 54-inch storm water system and pond, new roadway, sidewalks and 6,000 LF of 2 to 6-inch potable water main with water services and fire hydrants. These projects are located in District 6.

### FUNDING:

Funding is available in account numbers 4420-038-1505-6340, 1003-072-5084-6311 and 7702-068-9298-6310. This is a joint funding project with Orange County Utilities (OCUD), Public Works, Housing and Community Development (HCD) and Orlando Utilities Commission (OUC). There is Community Block Development Grant funding through HCD. Potable water improvements are funded through an inter-local agreement with OCUD and OUC.

### APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

### REMARKS:

Eight bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility and price reasonableness. The bid submitted by BBI Construction Management, Inc. is non-responsible since they do not have similar project experience. Pospiech Contracting, Inc. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Pospiech Contracting, Inc.

<u>BIDDERS:</u>	<u>BID AMOUNT</u>
Pospiech Contracting, Inc.	\$4,215,000.00
Schuller Contractors Incorporated	\$4,411,116.00
Cathcart Construction Company – Florida, LLC	\$4,557,200.00
Gibbs & Register, Inc.	\$5,494,914.00
Prime Construction Group, Inc.	\$5,649,940.00
SanPik, Inc.	\$5,988,393.00
Jordon Brothers Construction, LLC	\$6,770,738.05
BBI Construction Management, Inc.	Non-responsible



**BUSINESS DEVELOPMENT DIVISION**

October 24, 2017

TO: Patty Hobbs, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y17-785-PH / Holden Heights Community Improvements Phase IV**

The Business Development Division evaluated the 3 lowest bids of the 7 bids submitted for this project and found that the apparent low bidder Pospiech Contracting, Inc. did not achieve good faith effort documentation and reported 22.92% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-hm	EM Paving	\$138,582.50
Mbe-afam	JL Wilson Concrete, Inc.	\$453,356.50
Wbe-wf	Lavender Lady Plumbing Co., Inc.	\$153,600.00
Mbe-afam	Tek Hauling	\$124,734.64
Wbe-af	L&S Diversified	\$57,510.00
Wbe-wf	Winter Garden Grassing	\$38,335.00
<b>Total MWBE Participation</b>		<b>\$966,118.64 (22.92%)</b>

The second low bid submitted by Schuller Contractors Incorporated did not achieve good faith effort documentation and reported 14.33% MWBE participation in their bid.

The third low bid submitted by Cathcart Construction Company-Florida LLC met the MWBE participation goal and reported 27.50% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON**

**Y17-785-PH / Holden Heights Community Improvements Phase IV**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Pospiech Contracting, Inc.	\$4,215,000.00	\$966,118.64	22.92%	no					50/12
2nd Low	Schuller Contractors Incorporated	\$4,411,116.00	\$632,083.00	14.33%	no	\$196,116.00	4.65%			80/5
3rd Low	Cathcart Construction Company-Florida, LLC	\$4,557,200.00	\$1,253,187.00	27.50%	na	\$342,200.00	8.12%	\$146,084.00	3.31%	71/2
4th Low	Gibbs & Register, Inc.	\$5,494,914.00	\$1,382,639.00	25.16%	na	\$1,279,914.00	30.37%	\$1,083,798.00	24.57%	51/5
5th Low	Prime Construction Group, Inc.	\$5,649,940.00	\$251,592.50	4.45%	no	\$1,434,940.00	34.04%	\$1,238,824.00	28.08%	50/10
6th Low	SanPik, Inc.	\$5,988,393.00	\$1,040,112.00	17.37%	no	\$1,773,393.00	42.07%	\$1,577,277.00	35.76%	56/3
7th Low	Jordan Brothers Construction, LLC	\$6,770,738.05	\$0.00	0.00%	no	\$2,555,738.05	60.63%	\$2,359,622.05	53.49%	25/6