



Interoffice Memorandum

September 5, 2019

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

FROM: Carrie Mathes, Manager, Procurement Division

CONTACT: Christine Lofye, Manager, Traffic Engineering Division
(407) 836-7890

SUBJECT: Award of Invitation for Bids Y19-1077-CH,
Supply and Installation of Traffic Signal Equipment

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-1077-CH, Supply and Installation of Traffic Signal Equipment, to the low responsive and responsible bidders, Traffic Control Devices, Inc., in the estimated contract award amount of \$3,819,000 for the base year, and The New Florida Industrial Electric, Inc., in the estimated contract award amount of \$3,809,807.82, for the base year. Further request authorization for the Procurement Division to exercise options years one and two. The estimated contract amounts includes every conceivable requirement that may arise during the performance of the contracts.

PROCUREMENT:

The contracts are for installation of traffic signal equipment and includes the installation of new traffic signal equipment and replacement of damaged or obsolete equipment.

FUNDING:

Funding is available in account numbers: 1004-072-2720-6320 and 1002-072-2713-3816.

APPROVALS:

The Traffic Engineering Division and the Business Development Division concur with this recommendation.

Award of Invitation for Bids Y19-1077-CH, Supply and Installation of Traffic Signal Equipment

DISCUSSION

Four bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Two contracts are recommended to be awarded to have the flexibility to utilize an alternate contractor when the lowest responsive and responsible contractor cannot perform the required work. This will eliminate any gaps for services when available resources have been depleted. The prices submitted by Traffic Control Devices, Inc. and The New Florida Industrial Electric, Inc. are considered reasonable based on their comparison to the engineer's estimate and have been found to be fair and consistent with their experience, knowledge, and work methods. Traffic Control Devices, Inc. and The New Florida Industrial Electric, Inc. have satisfactory records of performance and have been determined responsible. Therefore, award is recommended to Traffic Control Devices, Inc. and The New Florida Industrial Electric, Inc.

Bids Received:

Traffic Control Devices, Inc.	Basic Year:	\$3,819,000.00
	Option Year 1:	\$3,968,980.00
	Option Year 2:	<u>\$4,105,000.00</u>
	Total Bid:	\$11,892,980.00
The New Florida Industrial Electric, Inc.	Base Year:	\$3,809,807.82
	Option Year 1:	\$4,000,200.21
	Option Year 2:	<u>\$4,200,180.64</u>
	Total Bid:	\$12,010,188.67
Traffic Engineering and Management, LLC	Base Year:	\$4,257,785.00
	Option Year 1:	\$4,474,783.00
	Option Year 2:	<u>\$4,689,018.00</u>
	Total Bid:	\$13,421,586.00
Chinchor Electric, Inc.	Base Year:	\$4,518,082.20
	Option Year 1:	\$4,626,067.22
	Option Year 2:	<u>\$4,764,626.66</u>
	Total Bid:	\$13,908,776.08



BUSINESS DEVELOPMENT DIVISION

September 5, 2019

TO: Carol Hewett, Senior Contract Administrator
Purchasing & Contracts Division

FROM: Sheena Ferguson, Business Development Manager 

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y19-1077-CH / Supply and Installation of Traffic Signal Equipment

Orange County is receiving federal funding through Federal Emergency Management Agency for the services solicited in the Invitation for Bids. Accordingly, Orange County's M/WBE ordinance and program do not apply to this solicitation.

Orange County shall participate in the federal requirements 2 CFR 200.321 (or 45 C. F. R. 75.330) for Health and Human Services funds to ensure small and minority-owned, women-owned business enterprises, and labor surplus area firms have been afforded subcontracting opportunities.

The Business Development Division evaluated the bids submitted for this project and found that the apparent low bidder, Traffic Control Devices, Inc. submitted 1.07% participation from small and minority-owned business enterprises and labor surplus area and signed the Affidavit of Compliance form. The second low bidder, The New Florida Industrial Electric, Inc., completed the five affirmative steps to ensure small and minority-owned, women-owned business enterprises, and labor surplus area firms, along with the third and fourth bidders, respectively Traffic Engineering and Management, LLC and Chinchor Electric, Inc.