



May 26, 2023

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Raymond Williams, Manager, Public Works Engineering Division
407-836-7909

Subject: Award of Invitation for Bids Y23-775-EB, University of Central Florida Alafaya Trail and University Boulevard Pedestrian Safety Improvements.

ACTION REQUESTED:

Approval to award Invitation for Bids Y23-775-EB, University of Central Florida Alafaya Trail and University Boulevard Pedestrian Safety Improvements, to the low responsive and responsible bidder, Gibbs & Register, Inc., in the total contract award amount of \$13,211,733.

PROCUREMENT:

This project will improve pedestrian safety along the University of Central Florida Alafaya Trail area and University Boulevard. The proposed work includes the construction of pedestrian channelizing fences, midblock crossings, and a 10-foot-wide sidewalk on the east side of Alafaya Trail. This project is located in District 5.

FUNDING:

Funding is available in account numbers 1314-072-5134-6311, 1309-072-5134-6311, 1338-072-5134-6311 and 1023-072-5142-6311.

APPROVALS:

The Highway Construction Division, Engineering Division, and Business Development Division concur with this recommendation.

Award of Invitation for Bid Y23-775-EB, University of Central Florida Alafaya Trail and University Boulevard Pedestrian Safety Improvements

Page 2

REMARKS:

Three bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by RMS Constructors Group, LLC was deemed non-responsible for failing to meet the requirements of the solicitation. Gibbs and Register, Inc.'s bid is considered reasonable based on the engineer's estimate and current market factors. References provided were satisfactory for this type of work and Gibbs and Register, Inc. has been determined to be responsible. Therefore, award is recommended to Gibbs and Register, Inc.

The bid tabulation is as follows:

| BIDDER | ESTIMATED TOTAL LUMP SUM |
|--|--------------------------|
| Gibbs & Register, Inc. | \$13,211,733 |
| Cathcart Construction Company-Florida, LLC | \$21,516,765 |
| RMS Constructors Group, LLC | Non- Responsible |



BUSINESS DEVELOPMENT DIVISION

May 17, 2023

TO: Elia Batista, Contracting Agent
Procurement Division

FROM: Kambria Anderson, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y23-775 - EB / UCF Alafaya Trail & University Boulevard Pedestrian Safety Improvements**

The Business Development Division evaluated the three bids submitted for this project and completed an M/WBE Availability Analysis. The scope of services for this project had limited M/WBE availability. As a result, the M/WBE goal was reduced from 25% to **23%**. At the time of bid opening, at least 54 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid was submitted by Gibbs & Register, Inc. They met the 23% M/WBE participation goal **per the M/WBE Ordinance requirement.**

Business Development issued the low bidder a Submittal of Clarification email request on May 4, 2023, for the low bidder to provide the following:

- Please record the demographics of your workforce by completing the updated Equal Employment Opportunity Workforce Schedule, found on the County's Forms and Resources website at <https://www.ocfl.net/vfr>

On May 4, 2023, the low bidder responded with the demographics of their workforce by completing and submitting their updated Equal Employment Opportunity Workforce Schedule form.

Please note the following certified M/WBE participation:

| | | |
|----------|--|--------------|
| WBE-WF | Angco Striping | \$438,678.00 |
| MBE-NA | H & M Electrical & Underground Utilities, Inc. | \$881,901.00 |
| MBE-AFAM | Sterling Silver Scape Sod, Inc. | \$637,440.00 |
| WBE-AF | Sunrise Hauling & Excavating, Inc. | \$100,000.00 |

Sheena Jergason

Interoffice Memorandum

| | | |
|---------------------------------|--|--------------------------------|
| MBE-IIM | On Point Surveying, Inc. | \$105,140.00 |
| MBE-HM | Central Florida Construction Walls, Inc. | \$877,160.00 |
| Total MWBE Participation | | \$3,040,319.00 (23.01%) |

The second low bid, submitted by RMS Constructors Group, I.L.C., reported 23.01% in M/WBE participation. They met the 23% M/WBE participation goal **per the M/WBE Ordinance requirement.**

Please note the following certified M/WBE participation:

| | | |
|---------------------------------|--------------------------------------|--------------------------------|
| MBE-HM | EM Paving Corporation | \$44,254.00 |
| WBE- WF | Flash-Rite, Inc. | \$365,929.00 |
| MBE-HM | On Point Surveying, Inc. | \$105,140.00 |
| WBE -WF | Angco Striping | \$438,689.00 |
| MBE-AFAM | Sterling Silver Scape Sod, Inc. | \$248,030.00 |
| WBE-BF | W.T. Comp, Inc. | \$1,994,565.00 |
| WBE-WF | The Pipe Nipple and Supply Co., Inc. | \$24,440.87 (Supplier) |
| Total MWBE Participation | | \$3,221,047.87 (23.01%) |

The third low bid, submitted by Cathcart Construction Company - Florida, LLC., reported 35.29% in M/WBE participation and met the 23% M/WBE participation goal **per the M/WBE Ordinance requirement.**

Please note the following certified M/WBE participation:

| | | |
|---------------------------------|--|--------------------------------|
| MBE-HM | EM Paving Corporation | \$50,000.00 |
| WBE- WF | Flash-Rite, Inc. | \$250,000.00 |
| MBE-HM | On Point Surveying, Inc. | \$100,000.00 |
| WBE -WF | Angco Striping | \$440,000.00 |
| MBE-AFAM | Sterling Silver Scape Sod, Inc. | \$580,000.00 |
| WBE-WF | Florida Surety Bonds, Inc. | \$200,000.00 |
| MBE-NA | H & M Electrical & Underground Utilities, Inc. | \$871,098.00 |
| MBE-AFAM | C. Pearson Contracting, Inc. | \$5,000,000.00 |
| WBE-AF | Sunrise Hauling & Excavating, Inc. | \$100,000.00 |
| WBE-WF | JML Advertising | \$2,500.00 |
| Total MWBE Participation | | \$7,593,598.00 (35.29%) |

Our evaluation of these bids was based on the participation listed on the contract and sub-contract goal participation schedule page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y23-775-EB / UCF Alafaya Trail & University Boulevard Pedestrian Safety Improvements**

| Rank | Bidder | Bid Amount | M/WBE \$'s in Bid | % M/WBE (Goal 23%) | GFE | \$ Over Low Bid | % Difference From Low Bid (%) | \$ Over 2nd Low Bid | % Difference From 2nd Low Bid | EEO % M / W |
|---------|--|-----------------|----------------------|-----------------------|-----|-----------------|--|------------------------|--|----------------|
| Low Bid | Gibbs & Register, Inc. | \$13,211,733.00 | \$3,040,319.00 | 23.01% | N/A | | | | | 62 / 3 % |
| 2nd Low | RMS Constructors Group, LLC. | \$14,000,424.00 | \$3,221,047.87 | 23.01% | N/A | \$788,691.00 | 5.97% | | | 68 / 12% |
| 3rd Low | Cathcart Construction Company - Florida, LLC. | \$21,516,765.00 | \$7,593,598.00 | 35.29% | N/A | \$8,305,032.00 | 62.86% | \$7,516,341.00 | 53.69% | 60 / 7% |