



Interoffice Memorandum

July 15, 2019

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: Michael J. Drozeck, P.E., CFM, Manager, Stormwater Management  
Division  
407-836-7945

Subject: Award of Invitation for Bids Y19-1115-PD, Fill Dirt and Natural Sand

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-1115-PD, Fill Dirt and Natural Sand, to the low responsive and responsible bidder, G.W. Trucking, Inc., in the estimated contract award amount of \$696,000 for the base year. Further request authorization for the Procurement Division to exercise option years one and two.

PROCUREMENT:

This contract will provide a source for fill dirt and natural sand to be ordered as needed for various projects throughout the county.

FUNDING:

Funding is available in account number 1002-072-2708-4160.

APPROVALS:

The Stormwater Management and Business Development Divisions concur with this recommendation.

REMARKS:

Four bids were received and evaluated for responsiveness, responsibility, and price. G.W. Trucking, Inc. is the low responsive, responsible bidder. The bid is considered reasonable based on the technical evaluation and recommendation of staff. The bid from Rockpack, Inc. was determined to be non-responsive due to not bidding on all items.

Bid tabulation is as follows:

	BASE YEAR	OPTION YEAR 1	OPTION YEAR 2	TOTAL EST BID
G.W. Trucking, Inc.	\$ 696,000	\$ 651,500	\$ 696,000	\$2,043,500
Green Dream International	\$1,266,750	\$1,181,800	\$1,311,450	\$3,760,000
Central Florida Transport	\$1,516,500	\$1,401,750	\$1,593,000	\$4,511,250
Rockpack, Inc.				Non-Responsive




Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

June 27, 2019

**TO:** Ana Villalona, Senior Purchasing Agent  
Procurement Division

**FROM:** Kesi Warren, Senior Contract Administrator   
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **IFB-Y19-1115-PD, Fill Dirt and Natural Sand**

The Business Development Division evaluated the **3 bids** submitted for this project and found that this contract may be awarded to **G W Trucking, Inc.**, a Certified Minority/Women Business Enterprise (M/WBE) bidder. At the time of bid opening at least fourteen firms were certified in the scope of services for the Fill Dirt and Natural Sand project. The Orange County certified firm, G W Trucking, Inc. is the lowest bidder. Hence, the bid preference program does not apply, per the County's M/WBE Ordinance, Section 17-324.

c: Sheena Ferguson, Manager, Business Development Division

