



July 19, 2021

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From:

Carrie Mathes, CFCM, NIGP- CPP, CPPO, C.P.M. Manager,
Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y21-751-RC, Orange County
South Econ Renaissance Center HVAC Modifications

ACTION REQUESTED:

Approval to award Invitation for Bids Y21-751-RC, Orange County South Econ Renaissance Center HVAC Modifications, to the low responsive and responsible bidder, Air Mechanical & Service Corp. in the total contract award amount of \$312,900.

PROCUREMENT:

The project includes work at Orange County Parks South Econ Renaissance Center building. Construction will include demolition of three existing variable air volume terminal boxes currently serving the ballroom, including electrical service devices and portions of associated ductwork. Work will also include the addition of a new rooftop air handling unit to serve the ballroom and connect the unit to the existing chilled water system, electrical power system, and Building Automation System. Work will also include a new roof equipment curb, new chilled water piping, and new ductwork to connect to existing air distribution system as well as the addition of a new dedicated direct expansion split-system to serve the communication closet. Contractor is responsible for the replacement of the existing airflow monitoring stations serving air handling unit 1. Work will also include testing and balance new and existing HVAC systems, and the addition of a new ladder safety bar to the existing roof ladder/hatch, as well as the replacement/patching in-lay ceiling and grid, gypsum board ceiling, roof insulation as needed to accommodate new mechanical work. The project is located in District 4.

FUNDING:

Funding is available in account number 1023-043-0249-3810.

Award Invitation for Bid Y21-751-RC, Orange County South Econ Renaissance Center HVAC Modifications

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Four bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Starr Mechanical, Inc., Comfort Aircon, Inc., and Axios Construction Services, LLC were deemed non-responsive for failure to meet M/WBE requirements or provide sufficient good faith effort documentation. The bid submitted from Air Mechanical & Service Corp. is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and Air Mechanical & Service Corp. has been determined to be responsible. Therefore, award is recommended to Air Mechanical & Service Corp.

Bid tabulation is as follows:

BIDS RECEIVED:	BASE BID
Air Mechanical & Service Corp.	\$312,900
Starr Mechanical, Inc.	non-responsive
Comfort Aircon, Inc.	non-responsive
Axios Construction Services, LLC	non-responsive



BUSINESS DEVELOPMENT DIVISION

June 23, 2021

TO: Rochelle Chambers, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y21-751-RC / Orange County South Econ Renaissance Center HVAC Modifications**

The Business Development Division evaluated all four bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal will remain at 25%. At the time of bid opening, at least 76 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by Starr Mechanical, Inc., did not submit good faith effort documentation and did not specify their in-house scope of services nor did they specify the scope of services for the subcontractors on attachment C-2. The apparent low bidder reported 0.00% in M/WBE participation. Therefore, the M/WBE participation could not be confirmed & goal was not met. Please note the following certified M/WBE participation:

WBE-HF	First Option Insulation	\$0.00
Total MWBE Participation (Not Confirmed)		\$0.00 (0.00%)

The apparent second low bidder, submitted by Orange County MBE firm Comfort Aircon, Inc., is bidding as a Prime contractor. Therefore, Comfort Aircon, Inc., is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Comfort Aircon, Inc., reported self-performing 0.00% with 0.00% subcontractor's participation listed on attachment C-2. The bidder did not submit good faith effort documentation and did not specify their in-house scope of services on attachment C-2. Therefore, the M/WBE participation could not be confirmed & goal was not met. Please note the following certified M/WBE participation:

MBE-AM	Comfort Aircon, Inc.	\$90,000.00
Total MWBE Participation (Not Confirmed)		\$90,000.00 (32.26%)

Sheena Ferguson

Interoffice Memorandum

The apparent third low bidder, submitted by Air Mechanical & Service Corp., reported 14.87% in M/WBE participation and achieved good faith effort. Please note the following certified M/WBE participation:

WBE-WF	ABC Cleaning, Inc.	\$1,950.00
MBE-NA	First American Steel Erectors Corp.	\$23,500.00
WBE-HF	First Option Insulation	\$19,143.34
WBE-WF	Cajun Installation & Distributing, Inc.	\$1,942.27
Total MWBE Participation		\$46,535.61 (14.87%)

The fourth low bidder, submitted by Orange County MBE firm Axios Construction Services, LLC, is bidding as a Prime contractor. Therefore, Axios Construction Services, LLC, is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Axios Construction Services, LLC reported self-performing 0.00% with 0.00% sub-contractor's participation listed on attachment C-2. The bidder did not submit good faith effort documentation and did not specify their in-house scope of classification nor did they specify the scope of classification for the subcontractors on attachment C-2. Therefore, the M/WBE participation could not be confirmed & goal was not met. Please note the following certified M/WBE participation:

MBE-AFAM	Axios Construction Services, LLC	\$343,987.00
MBE-HM	M & M Electric of Central Florida	\$68,870.00
Total MWBE Participation (Not Confirmed)		\$412,857.00 (59.06%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON

Y21-751-RC / Orange County South Econ Renaissance Center HVAC Modifications

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self-performing (Goal 51%)	% Sub-contractor M/WBE (Goal 25%)	Total MWBE %	GFE	EEO % M / W
Low Bid	Starr Mechanical, Inc.	\$249,900.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	17 / 6 %
2nd Low	Comfort Aircon, Inc.	\$279,000.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	67 / 33 %
3rd Low	Air Mechanical & Service Corp.	\$312,900.00	\$0.00	\$46,535.61	0.00%	14.87%	14.87%	Yes	25 / 0 %
4th Low	Axios Construction Services, LLC	\$699,019.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	0 / 0 %