




Interoffice Memorandum

January 31, 2020

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

FROM:  Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

CONTACT: Bryan Lucas, Manager, Fleet Management Division
407-836-8202

SUBJECT: Award of Invitation for Bids Y20-176-AV, Hydraulic and Pneumatic Hose Repair

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-176-AV, Hydraulic and Pneumatic Hose Repair, to the sole responsive and responsible bidder, Bridgestone Hosepower, LLC, in the estimated contract award amount of \$338,190 for a three-year term. Further, request authorization for the Procurement Division to renew the contract for two additional one-year terms.

PROCUREMENT:

This contract will provide onsite and offsite manufacture, repair, and supply of hydraulic and pneumatic hose assemblies and fittings to Fleet Management Division.

FUNDING:

Funding will be available in accounts 5530-043-2035-4163 and 5530-043-2035-4164.

APPROVALS:

The Fleet Management Division and Business Development Division concur with this recommendation.

REMARKS:

One bid was received in response to this Invitation for Bids and was evaluated for responsiveness, responsibility, and price reasonableness. The sole bidder, Bridgestone Hosepower, LLC, has the necessary manpower and equipment to perform this contract.

The scope of work for this solicitation requires that the bidder provide parts and labor for installing hydraulic and pneumatic hoses onsite and offsite for the Fleet Management Division. Many companies which provide hydraulic and pneumatic hoses do not provide labor for manufacture, installation, and repair.

Staff has determined the bid prices of Bridgestone Hosepower, LLC are reasonable, based on comparison to previous contract prices. Bridgestone Hosepower, LLC meets all specifications and other requirements of the solicitation. Therefore, recommendation for award is made to Bridgestone Hosepower, LLC.

To ensure an open and competitive bid process, the Invitation for Bids was posted on the Orange County website. A query from staff to potential bidders that declined to compete on this project resulted in the following:

- Hose Tek – Was not able to submit a bid because of a personal emergency.
- Moxy Hydraulics – Missed the deadline to submit a bid.

Bid tabulation is as follows:

Bridgestone Hosepower, LLC	\$ 338,190
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Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

January 29, 2020

TO: Ana Villalona, Contracting Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB #Y20-176-AV, Hydraulic and Pneumatic Hose Repair**

The Business Development Division evaluated the **one bid** submitted for this project. **The bidder was not** an Orange County Certified Minority/Women Business Enterprise (M/WBE) firm. At the time of bid openings there were two firms certified at the prime level for the scope of service. The bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division

