



Interoffice Memorandum

July 2, 2018

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM: Carrie Mathes, Manager, Procurement Division

CONTACT: Rich Steiger, Manager, Facilities Management Division

SUBJECT: Award of Invitation for Bids Y18-190-AV, Landscaping and Grounds Maintenance

ACTION REQUESTED:

Approval to award Invitation for Bids Y18-190-AV, Landscaping and Grounds Maintenance, to the low responsive and responsible bidders for 1-year terms in the total estimated contract award amounts listed below. Further request authorization for the Procurement Division to renew the contracts for two additional 1-year terms.

	<u>BIDDER</u>	<u>TOTAL ESTIMATED CONTRACT AWARD AMOUNT</u>
LOT A	D3 Enviroscope, LLC	\$58,175.00
LOT B	The Budd Group, Inc.	\$110,991.60
LOT C	P&L Lawn Maintenance, Inc.	\$137,767.00
LOT D	P&L Lawn Maintenance, Inc.	\$117,702.00

PROCUREMENT:

To provide landscaping and grounds maintenance services at Orange County facilities.

FUNDING

Funding is available in following account: 0001-043-1716-3810.

APPROVALS:

The Facilities Management Division and the Business Development Division concur with this recommendation.

REMARKS:

Twelve bids were received in response to the Invitation for Bids (IFB). The bids were evaluated for price, responsiveness, and responsibility. Anthony X Gilliam, Florida Greenscapes Management Inc. and Industrial Mowing and Maintenance, LLC were determined to be non-responsive for all lots for failing to meet the experience requirements as outlined in Bidder Qualifications. A.L.G. Landscaping and Concrete Work Inc. was deemed non-responsive based on past unsatisfactory performance.

In accordance with the IFB, award of multiple lots to the same Contractor shall be at the sole discretion of the County. Multiple awards were not recommended for D3 Envirosapes, LLC due to past performance. Duval Landscape Maintenance, LLC did not meet the requirement for principal place of business.

Staff performed a technical evaluation of the bids and determined that each low bid was reasonable based on, performance and experience. The bidders were determined to be the low responsive and responsible bidders for the items listed and were recommended for award.

D3 Enviroscape, LLC filed a timely protest for lot C. A protest review was held and the Procurement Manager denied the protest.

Bid Tabulation is as follows:

LOT A- DOWNTOWN DISTRICT LOCATIONS

D3 Enviroscape, LLC	\$58,175.00
Duval Landscaping Maintenance	\$58,757.00
P & L Lawn Maintenance	\$65,095.00
The Budd Group	\$68,334.00
Around 2 it Landscape Services	\$90,385.00
Evolve Contracting	\$119,320.00
Crew Labor Maint. Management	\$123,200.00
Groundtek of Central FL	\$126,650.00
Florida Greenscapes Management	Non-Responsive
ALG Landscaping	Non-Responsive
Anthony X Gilliam	Non-Responsive
Industrial Mowing and Maintenance	Non-Responsive

LOT B- CENTRAL DISTRICT AND 33RD STREET LOCATIONS

Budd Group, Inc.	\$110,991.60
Duval Landscape Maintenance	\$118,541.00
D3 Enviroscope	\$131,855.00
Crew Labor Maint. Management	\$175,100.00
P & L Lawn Maintenance	\$196,387.00
Evolve Contracting	\$246,664.00
Around 2 it Landscape Services	\$259,525.00
Groundtek of Central FL	\$327,530.00
Florida Greenscapes Management	Non-Responsive
ALG Landscaping	Non-Responsive
Anthony X Gillam	Non-Responsive
Industrial Mowing and Maintenance	Non-Responsive

LOT C- WEST DISTRICT LOCATIONS

D3 Enviroscope	\$117,995.00
Duval Landscape Maintenance	\$128,873.00
P&L Lawn Maintenance, Inc.	\$137,767.00
Around 2 It Landscape Services	\$143,485.00
The Budd Group	\$178,182.00
Crew Labor Maint. Management	\$191,900.00
Evolve Contracting	\$222,160.00
Groundtek of Central FL	\$426,290.00
Florida Greenscapes Management	Non-Responsive
ALG Landscaping	Non-Responsive
Anthony X Gilliam	Non-Responsive
Industrial Mowing and Maintenance	Non-Responsive

LOT D-EAST DISTRICT LOCATIONS

P&L Lawn Maintenance, Inc.	\$117,702.00
Duval Landscape Maintenance	\$120,098.00
D3 Enviroscope	\$134,070.00
The Budd Group	\$145,824.00
Around 2 It Landscape Services	\$152,240.00
Crew Labor Maint. Management	\$201,450.00
Groundtek of Central FL	\$293,680.00
Florida Greenscapes Management	Non-Responsive
ALG Landscaping	Non-Responsive
Anthony X Gilliam	Non-Responsive
Industrial Mowing and Maintenance	Non-Responsive



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

July 18, 2018

TO: Ana Villalona, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB-Y18-190-AV, Landscaping and Grounds Maintenance**

The Business Development Division evaluated the **11 bids** submitted for this project and found that the **three (3)** Orange County Certified Minority Women Business Enterprise bidders **were not within 7%** of the low bid for bid awards greater than \$100,000 to \$500,000. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON

Y18-190-AV, Landscaping and Grounds Maintenance

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid
Low Bid	A.L.G. Landscaping and Concrete Work, Inc.	\$215,690.00				
2nd Low	Florida Greenscapes Management Inc.	\$350,465.00	\$134,775	62.49%		
3rd Low	Duval Landscape Maintenance, LLC	\$427,469.00	\$211,779	98.19%	\$77,004	21.97%
4th Low	D3 Enviroscape, LLC (AFAM)	\$442,095.00	\$226,405	104.97%	\$91,630	26.15%
5th Low	Industrial Mowing & Maintenance, LLC	\$488,066.00	\$272,376	126.28%	\$137,601	39.26%
6th Low	The Budd Group, Inc.	\$503,331.60	\$287,642	133.36%	\$152,867	43.62%
7th Low	P & L Lawn Maintenance, Inc. (HM)	\$517,551.00	\$301,861	139.95%	\$167,086	47.68%
8th Low	Evolve Contracting, Inc.	\$588,594.00	\$372,904	172.89%	\$238,129	67.95%
9th Low	Around 2 It Landscape Services Inc.	\$645,635.00	\$429,945	199.33%	\$295,170	84.22%
10th Low	Crew Labor Maint. Management Group, LLC	\$691,650.00	\$475,960	220.67%	\$341,185	97.35%
11th Low	Groundtek of Central Fl, LLC (HM)	\$1,174,750.00	\$959,060	444.65%	\$824,285	235.20%