




March 2, 2022

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,  
Procurement Division

Contact: Sarah Flynn-Kramer, Manager II, Capital Projects Division  
407-836-0048

Subject: Award of Invitation for Bids Y22-747-FH Goldenrod Gym  
Chiller Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-747-FH, Goldenrod Gym Chiller Replacement, to the low responsive and responsible bidder, Air Mechanical & Service Corp. in the total contract award amount of \$359,000.

PROCUREMENT:

Work under this contract consists of the replacement of chillers, pumps, control and valve system that overcomes existing deficiencies. The project is located in District 5.

FUNDING:

Funding is available in account number 1023-043-2049-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Four bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids from Comfort Aircon, Inc. and Integ Miami LLC were deemed non-responsive by the Procurement Division, based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved, and sufficient good faith effort documentation was not provided. Air Mechanical & Service Corp. has a satisfactory record of performance for this type of work and has been determined to be responsible. Therefore, award is recommended to Air Mechanical & Service Corp.

Award of Invitation for Bid Y22-747-FH, Goldenrod Gym Chiller Replacement  
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Bid tabulation is as follows:

<b>Number</b>	<b><u>Bidder:</u></b>	<b><u>Total Estimated Bid:</u></b>
1	<b>Air Mechanical &amp; Service Corp.</b>	<b>\$359,000</b>
2	<b>Gibson Air Conditioning and Refrigeration, LLC</b>	<b>\$455,000</b>
3	<b>Comfort Aircon, Inc.</b>	<b>Non-Responsive</b>
4	<b>Integ Miami LLC</b>	<b>Non-Responsive</b>



**BUSINESS DEVELOPMENT DIVISION**

February 10, 2022

**TO:** Fabio Henao, Contracting Agent  
Procurement Division

**FROM:** Princess Clarke, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division M/WBE Bid Evaluation

**PROJECT:** Y22-747-FH / Goldenrod Gym Chiller Replacement

The Business Development Division evaluated four bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduced to 9%. At the time of bid opening, at least 64 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by Air Mechanical & Service Corp., reported 18.38% in M/WBE participation. They met the 9% M/WBE participation goal. Please note the following certified M/WBE participation:

WBE-HF	First Option Insulation	\$10,964.90
MBE-AFAM	Celectsys, Inc.	\$49,500.00
MBE-HM	Central Florida Construction Walls	\$5,536.00
<b>Total MWBE Participation</b>		<b>\$66,000.90 (18.38%)</b>

The apparent second low bidder, submitted by Orange County MBE firm Comfort Aircon, Inc., is bidding as a Prime contractor. Therefore, Comfort Aircon, Inc., is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 9% M/WBE goal. Comfort Aircon, Inc., reported self-performing 95% with 0% subcontractor's participation on attachment C-2. They did not meet the 9% M/WBE participation goal and did not achieve good faith effort documentation.

MBE-HM	Comfort Aircon, Inc	No dollar amount listed on attachment C-2
<b>Total MWBE Participation (Not Confirmed)</b>		<b>\$0.00 (95%)</b>

Interoffice Memorandum

The apparent third low bidder, submitted by Gibson Air Conditioning and Refrigeration, LLC, reported 18.94% in M/WBE participation. They met the 9% M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-AM	Power Engineering Group, Inc.	\$86,180.00
<b>Total MWBE Participation</b>		<b>\$86,180.00 (18.94%)</b>

The fourth low bidder, submitted by Integ Miami, LLC, reported 4.50% in M/WBE participation. While they listed M/WBE Diversified Supply in their bid; they did not specify their scopes of services nor scope of classification on attachment C-2. The fourth low bidder included the signed Letter of Intent denoting the scopes of services. Per Contract Article IV, Contract Documents, all information should be considered. They did not meet the 9% M/WBE participation goal and did not achieve good faith effort documentation. Please note the following certified M/WBE participation:

MBE-HM	Diversified Supply	\$21,662.13
<b>Total MWBE Participation</b>		<b>\$21,662.13 (4.50%)</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

*VaSantha Raysor, BDD*

*2/10/2022*

**BID COMPARISON****Y22-747-FH / Goldenrod Gym Chiller Replacement**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>Prime MWBE \$'e in the Bid</b>	<b>Sub-contractor M/WBE \$'e in Bid</b>	<b>% Prime MWBE self- performing (Goal 51%)</b>	<b>% Sub- contractor M/WBE (Goal 9%)</b>	<b>Total MWBE %</b>	<b>GFE</b>	<b>EEO % M / W</b>
Low Bid	Air Mechanical & Service Corp.	\$359,000.00	\$0.00	\$66,000.90	0.00%	18.38%	18.38%	N/A	33 / 0 %
2nd Low	Comfort Aircon, Inc.	\$415,000.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	100 / 0 %
3rd Low	Gibson Air Conditioning and Refrigeration, LLC	\$455,000.00	\$0.00	\$86,180.00	0.00%	18.94%	18.94%	N/A	0 / 33 %
4th Low	Integ Miami, LLC	\$481,380.51	\$0.00	\$21,662.13	0.00%	4.50%	4.50%	No	83 / 17 %